# MAKE-A-WISH FOUNDATION® OF NEBRASKA

## **FINANCIAL STATEMENTS**

YEARS ENDED AUGUST 31, 2024 AND 2023



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#### INDEPENDENT AUDITORS' REPORT

Board of Directors Make-A-Wish Foundation® of Nebraska Omaha, Nebraska

## Report on the Audit of the Financial Statements

## **Opinion**

We have audited the accompanying financial statements of Make-A-Wish Foundation® of Nebraska (a nonprofit organization), which comprise the statements of financial position as of August 31, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Make-A-Wish Foundation® of Nebraska as of August 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Make-A-Wish Foundation® of Nebraska and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt Make-A-Wish Foundation® of Nebraska's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

## Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures
  in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of Make-A-Wish Foundation® of Nebraska's internal control.
  Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Make-A-Wish Foundation® of Nebraska's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### Other Information Included in the Annual Report

Management is responsible for the other information included in the annual report. The other information comprises the Statement of Activities but does not include the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information, and we do not express an opinion or any form of assurance thereon.

Board of Directors Make-A-Wish Foundation® of Nebraska

Clifton Larson Allen LLP

In connection with our audit of the financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

CliftonLarsonAllen LLP

Minneapolis, Minnesota February 13, 2025

## MAKE-A-WISH FOUNDATION® OF NEBRASKA STATEMENTS OF FINANCIAL POSITION AUGUST 31, 2024 AND 2023

	2024	2023
ASSETS		
Cash and Cash Equivalents	\$ 2,703,896	\$ 3,452,170
Investments	11,028,940	8,860,036
Due from Related Entities	31,319	38,672
Prepaid Expenses	38,904	76,542
Contributions Receivable, Net	165,303	142,850
Inventory	102,784	71,358
Right-of-Use Assets - Operating	456,453	542,363
Property and Equipment, Net	45,726	75,839
Total Assets	\$ 14,573,325	\$ 13,259,830
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts Payable and Accrued Expenses	\$ 167,551	\$ 129,442
Due to Related Entities	17,338	80,692
Deferred Revenue	60,320	48,590
Lease Liability - Operating	466,466	548,613
Total Liabilities	711,675	807,337
NET ASSETS		
Without Donor Restrictions	13,387,456	12,008,398
With Donor Restrictions	474,194	444,095
Total Net Assets	13,861,650	12,452,493
Total Liabilities and Net Assets	\$ 14,573,325	\$ 13,259,830

## MAKE-A-WISH FOUNDATION® OF NEBRASKA STATEMENT OF ACTIVITIES YEAR ENDED AUGUST 31, 2024

	thout Donor		ith Donor	Total
REVENUES, GAINS, AND OTHER SUPPORT				
Public Support:				
Contributions, Cash	\$ 1,954,166	\$	-	\$ 1,954,166
Contributions, Donated Goods and Services	2,144,939		145,477	2,290,416
Grants	445,639		-	445,639
Total Public Support	4,544,744		145,477	4,690,221
Internal Special Events, Cash	1,096,123		-	1,096,123
Internal Special Events, Donated Goods and Services	6,764		-	6,764
Less Costs of Direct Benefits to Donors	(226,684)		-	(226,684)
Total Internal Special Events	876,203		-	876,203
Investment Income, Net	1,422,991		15,056	1,438,047
Other Income	600		-	600
Net Assets Released from Restrictions	 130,434		(130,434)	
Total Revenues, Gains, and Other Support	6,974,972		30,099	7,005,071
EXPENSES				
Program Services:				
Wish Granting	4,557,040		-	4,557,040
Support Services:				
Fundraising	610,224		-	610,224
Management and General	 428,650		<u>-</u> _	 428,650
Total Support Services	1,038,874		-	1,038,874
Total Expenses	5,595,914			5,595,914
CHANGE IN NET ASSETS	1,379,058		30,099	1,409,157
Net Assets - Beginning of Year	12,008,398	444,095		12,452,493
NET ASSETS - END OF YEAR	\$ 13,387,456	\$	474,194	\$ 13,861,650

## MAKE-A-WISH FOUNDATION® OF NEBRASKA STATEMENT OF ACTIVITIES YEAR ENDED AUGUST 31, 2023

		thout Donor Restrictions	ith Donor estrictions	Total
REVENUES, GAINS, AND OTHER SUPPORT				
Public Support:				
Contributions	\$	1,770,321	\$ 50,000	\$ 1,820,321
Contributions, Donated Goods and Services		511,728	118,024	629,752
Grants		259,127	 	 259,127
Total Public Support	'	2,541,176	168,024	2,709,200
Internal Special Events		1,237,348	-	1,237,348
Internal Special Events, Donated Goods and Services		9,289	-	9,289
Less Costs of Direct Benefits to Donors		(239,309)	-	(239,309)
Total Internal Special Events	' <u>-</u>	1,007,328	 -	1,007,328
Investment Income, Net		637,364	6,716	644,080
Other Income		6,200	-	6,200
Net Assets Released from Restrictions		335,057	 (335,057)	 -
Total Revenues, Gains, and Other Support		4,527,125	(160,317)	4,366,808
EXPENSES				
Program Services:				
Wish Granting		2,852,348	-	2,852,348
Support Services:				
Fundraising		553,293	-	553,293
Management and General		375,516	 	 375,516
Total Support Services		928,809	-	928,809
Total Expenses		3,781,157		3,781,157
CHANGE IN NET ASSETS		745,968	(160,317)	585,651
Net Assets - Beginning of Year		11,262,430	604,412	11,866,842
NET ASSETS - END OF YEAR	\$	12,008,398	\$ 444,095	\$ 12,452,493

## MAKE-A-WISH FOUNDATION® OF NEBRASKA STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED AUGUST 31, 2024

	Program Services					
	Wish Granting	Fundraising	Support Services  Management and General	Total Support Services	Direct Donor Benefits	Total
Direct Costs of Wishes	\$ 3,003,807	\$ -	\$ -	\$ -	\$ -	\$ 3,003,807
Salaries, Taxes, and Benefits Printing, Subscriptions, and	586,715	349,315	258,316	607,631	-	1,194,346
Publications	13,746	40,656	7,227	47,883	_	61,629
Professional Fees	45,879	22,490	21,590	44,080	_	89,959
Rent and Utilities	98,594	48,331	46,397	94,728	_	193,322
Postage and Delivery	12,680	7,781	5,967	13,748	_	26,428
Travel	5,218	2,261	2,171	4,432	_	9,650
Meetings and Conferences	5,230	3,636	17,188	20,824	_	26,054
Office Supplies	9,941	4,354	4,180	8,534	-	18,475
Communications	12,085	5,924	5,687	11,611	-	23,696
Advertising and Media (Cash)	-	1,806	-	1,806	-	1,806
Advertising and Media (In-Kind)	-	7,174	-	7,174	-	7,174
Repairs and Maintenance	1,899	931	893	1,824	-	3,723
Membership Dues	2,192	1,075	1,032	2,107	-	4,299
Grants and Scholarships	506,944	-	-	-	-	506,944
National Partnership Dues	223,885	51,174	44,777	95,951	-	319,836
Miscellaneous	8,017	53,410	3,715	57,125	-	65,142
Depreciation	20,208	9,906	9,510	19,416	-	39,624
Special Event - Direct						
Donor Benefits	-	_	-	_	226,684	226,684
	4,557,040	610,224	428,650	1,038,874	226,684	5,822,598
Less Expenses Netted Against						
Revenues on the Statement of						
Activities:						
Special Event Expenses					(226,684)	(226,684)
Total Expenses Included in the						
Expense Section of the						
Statement of Activities	\$ 4,557,040	\$ 610,224	\$ 428,650	\$ 1,038,874	\$ -	\$ 5,595,914

## MAKE-A-WISH FOUNDATION® OF NEBRASKA STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED AUGUST 31, 2023

		Program Services	-									
		Wish Granting		Fundraising		Management and General		Total Support Services		Direct Donor Benefits		Total
Direct Costs of Wishes	\$	1,757,398	\$	_	\$	-	\$	-	\$	_	\$	1,757,398
Salaries, Taxes, and Benefits Printing, Subscriptions, and		615,520		302,408		232,759		535,167		-		1,150,687 -
Publications		9,647		32,067		4,591		36,658		-		46,305
Professional Fees		23,195		9,700		9,278		18,978		-		42,173
Rent and Utilities		105,514		44,124		42,206		86,330		-		191,844
Postage and Delivery		5,827		3,408		2,331		5,739		-		11,566
Travel		11,888		4,971		4,755		9,726		-		21,614
Meetings and Conferences		7,452		6,707		16,235		22,942		-		30,394
Office Supplies		9,049		3,780		3,616		7,396		-		16,445
Communications		10,935		4,573		4,374		8,947		-		19,882
Advertising and Media (Cash)		240		3,406		96		3,502		-		3,742
Advertising and Media (In-Kind)		-		13,901		-		13,901		-		13,901
Repairs and Maintenance		2,189		915		875		1,790		-		3,979
Membership Dues		3,270		1,368		1,308		2,676		-		5,946
Grants and Scholarships		50,000		-		-		-		-		50,000
National Partnership Dues		211,033		48,236		42,207		90,443		-		301,476
Miscellaneous		8,716		65,167		2,695		67,862		-		76,578
Depreciation		20,475		8,562		8,190		16,752		-		37,227
Special Event - Direct												
Donor Benefits		-		-		-		-		239,309		239,309
		2,852,348		553,293		375,516		928,809		239,309		4,020,466
Less Expenses Netted Against												
Revenues on the Statement of												
Activities:												
Special Event Expenses						-			_	(239,309)		(239,309)
Total Expenses Included in the												
Expense Section of the												
Statement of Activities	\$	2,852,348	\$	553,293	\$	375,516	\$	928,809	\$	-	\$	3,781,157

## MAKE-A-WISH FOUNDATION® OF NEBRASKA STATEMENTS OF CASH FLOWS YEARS ENDED AUGUST 31, 2024 AND 2023

	2024	2023	
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in Net Assets	\$ 1,409,157	\$ 585,651	
Adjustments to Reconcile Change in Net Assets to Net Cash			
Provided by Operating Activities:			
Depreciation	39,624	37,227	
Net Realized and Unrealized (Gains) Losses on Investments	(1,159,161)	(428,806)	
Change in Operating Right-of-Use Assets and Lease Liabilities	3,763	6,250	
(Increase) Decrease in Assets:			
Contributions Receivable	(22,453)	32,961	
Due from Related Entities	7,353	8,754	
Prepaid Expenses	37,638	49,120	
Inventory	(31,426)	25,826	
Increase (Decrease) in Liabilities:	,		
Accounts Payable and Accrued Expenses	38,109	(12,388)	
Deferred Revenue	11,730	(4,870)	
Due to Related Parties	 (63,354)	 (60,026)	
Net Cash Provided by Operating Activities	270,980	239,699	
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of Investments	(2,457,262)	(1,018,850)	
Proceeds from Sales of Investments	1,447,519	889,492	
Purchases of Property and Equipment	(9,511)	(4,779)	
Net Cash Used by Investing Activities	(1,019,254)	(134,137)	
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(748,274)	105,562	
Cash and Cash Equivalents - Beginning of Year	 3,452,170	 3,346,608	
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 2,703,896	\$ 3,452,170	

#### NOTE 1 ORGANIZATION

Make-A-Wish Foundation® of Nebraska (the Foundation) is a Nebraska nonprofit corporation, organized for the purpose of creating life changing wishes for children with critical illnesses. The Foundation is an independently operating chapter of Make-A-Wish Foundation® of America (National Organization), which develops and implements national programs in public relations and fundraising for the benefit of all local chapters. To be a Make-A-Wish chapter, the local chapter is obligated to comply with a chapter agreement with the National Organization and such guidelines, resolutions, and policies as may be adopted by the National Organization's board of directors.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Presentation**

The financial statements of the Foundation are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP) applicable to nonprofit entities.

#### Cash and Cash Equivalents

The Foundation considers all highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents.

#### **Investments**

Investments are recorded at fair value. Investment income, including gains and losses on investments, is recorded as increases or decreases in net assets without donor restrictions unless its use is limited by donor-imposed restrictions or law.

The Foundation's investments are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible that those changes in the values of investments will occur in the near term and that such changes could be material to the amounts reported in the statements of financial position.

#### **Contributions Receivable**

Contributions receivable are unconditional promises to give. Such promises that are expected to be collected within one year are recorded at expected net realizable value when the promise is received. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. Contributions receivable are discounted using fair value rates and contributions are written off when deemed uncollectible.

## NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Leases

The Foundation determines if an arrangement is a lease at inception. Operating leases are included in right-of-use (ROU) assets – operating and lease liability – operating, and finance leases are included in right-of-use (ROU) assets – financing and lease liability – financing in the statements of financial position.

ROU assets represent the Foundation's right to use an underlying asset for the lease term and lease liabilities represent the Foundation's obligation to make lease payments arising from the lease. ROU assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. Lease terms may include options to extend or terminate the lease when it is reasonably certain that the Foundation will exercise that option. Lease expense for operating lease payments is recognized on a straight-line basis over the lease terms. The Foundation has elected to recognize payments for short-term leases with a lease term of 12 months or less as expense as incurred and these leases are not included as lease liabilities or right of use assets on the statements of financial position.

The individual lease contracts do not provide information about the discount rate implicit in the lease. Therefore, the Foundation has elected to use a risk-free discount rate determined using a period comparable with that of the lease term for computing the present value of lease liabilities.

The Foundation has elected not to separate nonlease components from lease components and instead accounts for each separate lease component and the nonlease component as a single lease component.

#### **Property and Equipment, Net**

Property and equipment having a unit cost of greater than \$500 and a useful life of more than one year are capitalized at cost when purchased. Donated assets are capitalized at the estimated fair value at the date of receipt and restrictions are released once the asset has been placed into service. Depreciation on property and equipment is provided on a straight-line basis over the estimated useful lives of the assets, generally 3 to 5 years. Leasehold improvements are amortized over the shorter of the estimated useful life of the asset or the remaining terms of the leases. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend its life are expensed as incurred.

Long-lived assets, such as property and equipment, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If circumstances indicate a long-lived asset may be impaired, the asset value will be reduced to fair value. Fair value is determined through various valuation techniques including quoted market values and third-party independent appraisals, as considered necessary.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## **Fair Value Measurements**

Fair value measurements of financial assets and financial liabilities and fair value measurements of nonfinancial items are recognized or disclosed at fair value in the financial statements on a recurring basis. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Foundation utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible. The Foundation determines fair value based on assumptions that market participants would use in pricing an asset or liability in the principal or most advantageous market. When considering market participant assumptions in fair value measurements, the following fair value hierarchy distinguishes between observable and unobservable inputs, which are categorized in one of the following levels:

Level 1 – Unadjusted quoted prices in active markets for identical assets (or liabilities) that the reporting entity has the ability to access at the measurement date.

Level 2 – Prices for a similar asset (or liability), other than quoted prices included in Level 1 inputs, that are observable for the asset (or liability), either directly or indirectly. If the asset (or liability) has a specified term, a Level 2 input must be observable for substantially the full term of the asset (or liability).

Level 3 – Unobservable inputs for the asset (or liability) used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset (or liability) at measurement date.

## **Net Assets**

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor- or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as restricted revenue when received and released from restriction when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

## NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Net Assets (Continued)**

Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as Net Assets Released from Restrictions.

#### **Revenue Recognition**

Revenue is recognized on the accrual basis and generally consists of contributions, special event revenue, in-kinds and other income.

An internal special event is a fundraising event coordinated and staffed by Foundation personnel rather than a third-party support group or organization. It is designed to attract people for the purpose of raising mission awareness, for increasing funding from existing donors, and the cultivation of future donors.

Special event revenue consists of registrations, sponsorships and other contributions. The exchange element of the special event revenue was approximately \$226,684 and \$239,309 for the years ended August 31, 2024 and 2023, respectively. The portion that is considered to be exchange revenue is recognized as revenue when the performance obligations are met which is the occurrence of the event.

The Foundation receives auction items to be sold at its special events. Contributed auction items are valued at the gross selling price received and the value is included in internal special event revenue on the statement of activities. The amount of auction items received and sold during the years ended August 31, 2024 and 2023 totaled \$214,005 and \$240,970, respectively.

Unconditional promises to give are recognized initially at fair value as contributions revenue in the period such promises are made by donors. Fair value is estimated giving consideration to anticipated future cash receipts (after allowance is made for uncollectible contributions) and discounting such amounts at a risk-adjusted rate commensurate with the duration of the donor's payment plan. Amortization of the discounts is recorded as additional contributions revenue.

Conditional promises to give are not recognized as contribution revenue and receivables until the conditions have been substantially met.

Contributions of assets other than cash are recorded at their estimated fair value. Contributions of services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Contributions: Donated Goods and Services**

The Foundation received in-kind contributions of assets, services, and materials that are reported in the statements of activities as follows:

	 2024	 2023
Wish Related Travel, Goods, and Services	\$ 2,257,190	\$ 590,008
Professional Services	6,669	5,837
Contributed Office Space	14,599	19,931
Advertising and Media	7,174	13,901
Special Events	6,764	9,289
Other	 4,784	 75_
Total Contributed Nonfinancial Assets and Services	\$ 2,297,180	\$ 639,041

Wish related travel, goods and other services are used in the wish granting program. The Foundation estimates the fair value of wish related travel, goods, and services on the basis of estimates of the current market rates for similar travel, goods and other services in the Foundation's market.

Professional services relate to accounting services used for support services, and are valued and reported at the estimated fair value based on current rates for similar services.

Contributed office space is valued and reported at the estimated fair value on the basis of comparable lease agreements in the Foundation's market. Contributed office space is used for both program and supporting services.

## **Contributions: Donated Goods and Services**

Donated advertising and media is reported at the estimated fair value as provided by the donor based on rates charged for similar advertising or media. Advertising and media is used for both program and supporting services. Advertising and media is used to help the Foundation communicate its message or mission and includes fund raising materials, informational material, or advertising, and may be in the form of an audio or video tape of a public service announcement, a layout for a newspaper, media time or space for public service announcements, or other purposes.

Special event donated items are donated items recorded at fair value that are used in facilitating the event. Examples of such donated items are generally food, beverage, facility costs, and auction items. The Foundation estimates the fair value of these donated items based on the current market rates for similar items in the Foundation's market.

In-kind contributions related to wish granting are restricted to be used in granting wishes. In-kind contributions related to special events are restricted for use at those events. No other in-kind contributions were received with donor restrictions.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Income Taxes**

The Foundation is a nonprofit organization exempt from federal income and Nebraska income taxes under the provisions of Internal Revenue Code (IRC) Section 501(c)(3) and Section 77-2714 of the Nebraska taxation Code. However, the Foundation remains subject to income taxes on any net income that is derived from a trade or business, regularly carried on and not in furtherance of the purpose for which it was granted exemption. No income tax provision has been recorded as the net income, if any, from any unrelated trade or business, in the opinion of management, is not material to the financial statements taken as a whole.

Management believes that no uncertain tax positions exist for the Foundation at August 31, 2024 and 2023. The Foundation files income tax returns in the U.S. federal jurisdiction, and applicable state jurisdictions.

## Functional Expenses

The Foundation performs three functions: wish granting, fundraising, and management and general. Definitions of these functions are as follows:

#### Wish Granting

Activities performed by the Foundation in granting wishes to children with critical illnesses.

#### <u>Fundraising</u>

Activities performed by the Foundation to generate funds and/or resources to support its programs and operations. During the fiscal year ended August 31, 2024 and 2023, the Foundation incurred joint costs for activities that include fundraising appeals (primarily direct mail campaigns and newsletters), which have been allocated as follows:

		 2023	
Fundraising	\$	5,815	\$ 4,572
Management and General		5,716	4,494
Wish Granting		21,699	 17,061
Total	\$	33,230	\$ 26,127

#### Management and General

All costs not identifiable with a specific programs or fundraising activities, but indispensable to the conduct of such programs and activities and to the Foundation's existence, are included as management and general expenses. This includes expenses for the overall direction of the Foundation, business management, general recordkeeping, budgeting, financial reporting, and activities relating to these functions such as salaries, rent, supplies, equipment, and other expenses.

Expenses that benefit more than one function of the Foundation are allocated among the functions based generally on the amount of time spent by employees on each function.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## **Management Estimates**

The preparation of financial statements in conformity with GAAP requires management to make a number of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Reclassifications

Certain reclassifications of amount previously reported have been made to the accompany financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

## **Adoption of Accounting Pronouncement**

The Foundation has adopted ASU 2016-13, *Financial Instruments – Credit Losses* (*Topic 326*): *Measurement of Credit Losses on Financial Instruments*, as amended, which modifieds the measurement of expected credit losses. The Foundation adopted this new guidance utilizing the modified retrospective transition method. The adoption of this Standard did not have a material impact on the Foundation's financial statements but did change how the allowance for credit losses is determined.

### NOTE 3 LIQUIDITY AND AVAILABILITY

The Foundation monitors liquidity regularly through the monthly financial package provided to the board and through the enterprise-wide Benchmarks of Excellence. Holding 6 months to 24 months of liquidity is considered excellent based off the enterprise-wide published scale.

2024	2023
\$ 13,929,458	12,493,728
(355,726)	(337,378)
(118,468)	(106,717)
13,455,264	12,049,633
\$ 13,455,264	\$ 12,049,633
	\$ 13,929,458 (355,726) (118,468) 13,455,264

Financial assets include cash and cash equivalents, investments, due from related entities and contributions receivable. For purposes of analyzing resources available to meet general expenditures over one year, the Foundation considers all expenditures related to its ongoing program activities, as well as the functions in support of those activities, to be general expenditures.

#### NOTE 4 FAIR VALUE MEASUREMENTS

#### **Fair Value of Financial Instruments**

Fair value is defined as the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair values of the financial instruments shown in the following table as of August 31, 2024 and 2023 represent the amounts that would be received to sell those assets or that would be paid to transfer those liabilities in an orderly transaction between market participants at that date. Those fair value measurements maximize the use of observable inputs. However, in situations where there is little, if any, market activity for the asset or liability at the measurement date, the fair value measurement reflects the Foundation's own judgments about the assumptions that market participants would use in pricing the asset or liability. Those judgments are developed by the Foundation based on the best information available in the circumstances, including expected cash flows and appropriately risk-adjusted discount rates, and available observable and unobservable inputs.

#### Overall Investment Objective

The overall investment objective of the Foundation is to invest its assets in a prudent manner that will achieve a long-term rate of return sufficient to fund a portion of its annual operating activities and increase investment value after inflation. The Foundation diversifies its investments among various asset classes incorporating multiple strategies and managers. Major investment decisions are authorized by the board's audit and finance committee, which oversees the Foundation's investment program in accordance with established guidelines.

#### Fair Value Hierarchy

The following table presents the fair value hierarchy of assets and liabilities that are measured at fair value on a recurring basis at August 31:

						Α	ssets Not Held at		
August 31, 2024	Level 1		Level 2		Level 3	Fair Value		Total	
Assets:									
Recurring:									
Investments:									
Mutual Funds:									
Domestic Equity	\$	1,534,613	\$	-	\$ -	\$	-	\$	1,534,613
International Equity		1,295,786		-	-		-		1,295,786
Bonds		1,681,741		-	-		-		1,681,741
Exchange-Traded Funds:									
Domestic Equity		3,344,754		-	-		-		3,344,754
International Equity		382,471		-	-		-		382,471
Real Estate		161,543		-	-		-		161,543
Bonds		2,169,846		-	-		-		2,169,846
Cash		-		-	-		458,186		458,186
Total Investments	\$	10,570,754	\$	_	\$ -	\$	458,186	\$	11,028,940

## NOTE 4 FAIR VALUE MEASUREMENTS (CONTINUED)

## Fair Value Hierarchy (Continued)

		Assets N Held a							
August 31, 2023	 Level 1		Level 2		Level	3	F	air Value	Total
Assets:	 								
Recurring:									
Investments:									
Mutual Funds:									
Domestic Equity	\$ 871,674	\$	-	\$		-	\$	-	\$ 871,674
International Equity	831,707		-			-		-	831,707
Bonds	1,161,951		-			-		-	1,161,951
Exchange-Traded Funds:									
Domestic Equity	3,093,954		-			-		-	3,093,954
International Equity	471,639		-			-		-	471,639
Real Estate	135,353		-			-		-	135,353
Bonds	1,900,997		-			-		-	1,900,997
Certificates of Deposit	-		-			-		50,337	50,337
Cash	-		-			-		342,424	342,424
Total Investments	\$ 8,467,275	\$	-	\$		_	\$	392,761	\$ 8,860,036

## NOTE 5 CONTRIBUTIONS RECEIVABLE

The Foundation's contributions receivable as of August 31, 2024 and 2023 were \$165,303 and \$142,850, respectively. All contributions receivable is due within the next 12 months. Management determined that all contributions receivable are fully collectible; therefore, no allowance for uncollectible accounts is considered necessary at August 31, 2024 and 2023.

#### NOTE 6 TRANSACTIONS WITH RELATED ENTITIES

The National Organization conducts national fundraising efforts for which cash and in-kind donations are received and shared with the Foundation. These funds represent revenues associated with: distributions from national partners, individual donation amounts collected via online and white mail donations, amounts for internal grants and other miscellaneous revenues. During the years ended August 31, 2024 and 2023, respectively, the Foundation received \$278,703 and \$284,300 from these national revenue streams.

As part of the National Organization's Wish Fulfillment Fund, chapters may apply for funds that have been donated by other chapters to underwrite the cost of wishes. Under this program, the Foundation contributed \$161,817 and \$50,000 during the years ended August 31, 2024 and 2023, respectively.

Conversely, the Foundation pays amounts to the National Organization for chapter dues, insurance, and other miscellaneous ancillary expenses that the National Organization pays on behalf of the Foundation and for services provided by the National Organization. Amounts totaling \$490,233 and \$461,282 were paid from the Foundation to the National Organization during the years ended August 31, 2024 and 2023, respectively.

#### NOTE 6 TRANSACTIONS WITH RELATED ENTITIES (CONTINUED)

Amounts due from and to related entities are as follows at August 31:

	2024			2023	
Due from National Organization	\$	31,319	\$	31,683	
Due from Other Chapters				6,989	
Total Due from Related Entities	\$	31,319	\$	38,672	
Due to National Organization	\$	4,440	\$	50,000	
Due to Other Chapters		12,898		30,692	
Total Due to Related Entities	\$	17,338	\$	80,692	

Amounts due from the National Organization represent contributions remitted to the National Organization that are identified for the Foundation's use but were not yet transferred to the Foundation as of year-end. Amounts due from other chapters represent amounts paid in assisting other chapters with their wish granting. Amounts due to other chapters represent amounts owed to other chapters who have assisted in the granting of wishes for the Foundation. Amounts due to the National Organization generally represent unpaid chapter dues and services.

During the years ended August 31, 2024 and 2023, the Foundation received contributions, both cash and in-kind, from board members totaling \$59,934 and \$79,743, respectively.

During the years ended August 31, 2024 and 2023, the Foundation granted \$345,127 and \$-0- to other chapters, respectively.

#### NOTE 7 PROPERTY AND EQUIPMENT, NET

Property and equipment consist of the following as of August 31:

	 2024	2023		
Computer Equipment and Software	\$ 65,836	\$	56,327	
Office Furniture	72,755		72,755	
Other Equipment	37,231		37,229	
Leasehold Improvements	85,087		85,087	
Vehicles	 14,445		14,445	
Total	 275,354		265,843	
Less: Accumulated Depreciation	 (229,628)		(190,004)	
Property and Equipment, Net	\$ 45,726	\$	75,839	

Depreciation expense totaled \$39,624 and \$37,227, respectively, for the years ended August 31, 2024 and 2023.

## NOTE 8 LEASES

The Foundation leases equipment as well as certain operating and office facilities for various terms under long-term, noncancelable lease agreements. The leases expire at various dates through 2030.

The following tables provides quantitative information concerning the Foundation's leases.

	2024		2023	
Lease Cost:		_		_
Operating Lease Cost	_\$	103,488	\$	113,988
Total Lease Cost	\$	103,488	\$	113,988
Other Information:				
Cash Paid for Amounts Included in the Measurement of Lease Liabilities				
Operating Cash Flows from Operating Leases Right-of-Use Assets Obtained in Exchange for New	\$	99,725	\$	107,738
Operating Lease Liabilities	\$	-	\$	635,798
Weighted Average Remaining Lease Term - Operating				
Leases		5.3 Years		6.2 Years
Weighted-Average Discount Rate - Operating Leases		3.50%		3.50%

A maturity analysis of annual undiscounted cash flows for lease liabilities as of August 31, 2024, is as follows:

	O	perating
Year Ending August 31,	L	eases
2025	\$	98,925
2026		92,537
2027		89,190
2028		90,951
2029		92,766
Thereafter		47,159
Total Lease Payments	-	511,528
Less: Imputed Interest		(45,062)
Present Value of Lease Liabilities	\$	466,466

#### NOTE 9 NET ASSETS

#### **Net Assets With Donor Restrictions**

Net assets with donor restrictions are available for the following purposes or periods as of August 31:

	 2024	2023		
Subject to Expenditure for Specified Purpose:				
Wish Granting	\$ 355,726	\$	337,378	
Endowments:				
Subject to Endowment Spending Policy				
and Appropriation:				
Earnings on Endowment Funds	72,850		61,099	
Original Donor-Restricted Gift Amount to be				
Maintained in Perpetuity:				
Wish Granting	45,618		45,618	
Total	 118,468		106,717	
Total Donor Restricted Net Assets	\$ 474,194	\$	444,095	

#### NOTE 10 ENDOWMENTS

The Foundation is subject to the enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA) and is required to make disclosures about endowment funds, both donor-restricted endowment funds and board-designated endowment funds.

The Foundation's endowment consists of two individual funds established for a variety of purposes including both donor-restricted endowment funds and funds designated by the board of directors to function as endowments. Net assets associated with endowment funds, including funds designated by the board of directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. Endowment assets, both donor-restricted and board-designated, are reflected as investments held for long-term purposes on the statements of financial position.

## NOTE 10 ENDOWMENTS (CONTINUED)

#### **Interpretation of Relevant Law**

The board of directors of the Foundation has interpreted the Nebraska UPMIFA as requiring preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as donor-restricted net assets: (a) the original value of gifts donated to the donor-restricted endowment, (b) the original value of subsequent gifts to the donor-restricted endowment, and (c) accumulated earnings on the donor-restricted endowment funds. The accumulated earnings on the endowment funds remain treated as donor-restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Foundation and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Foundation
- The investment policies of the Foundation

Endowment fund composition by type of fund as of August 31 is as follows:

August 31, 2024	Without Donor Restrictions		With Donor Restrictions		Total	
Donor-Restricted Endowment Funds:						
Original Donor-Restricted Gift Amount						
and Amounts Required to be Maintained						
in Perpetuity by Donor	\$	-	\$	45,618	\$	45,618
Accumulated Investment Gains				72,850		72,850
Total Funds	\$		_\$	118,468	\$	118,468
August 31, 2023	Without Donor Restrictions		With Donor Restrictions			Total
Donor-Restricted Endowment Funds:						
Original Donor-Restricted Gift Amount						
and Amounts Required to be Maintained						
in Perpetuity by Donor	\$	-	\$	45,618	\$	45,618
Accumulated Investment Gains				61,099		61,099
Total Funds	\$		\$	106,717	\$	106,717

#### NOTE 10 ENDOWMENTS (CONTINUED)

#### **Interpretation of Relevant Law (Continued)**

Changes in endowment funds are as follows for the years ended August 31:

August 31, 2024		Without Donor Restrictions With Donor Restrictions			Total				
Endowment Net Assets -									
Beginning of Year	\$	-	\$	106,717	\$	106,717			
Investment Return, Net Appropriation of Endowment Assets		-		15,056		15,056			
Pursuant to Spending-Rate Policy		_		(3,305)		(3,305)			
Endowment Funds - End of Year	\$	-	\$	118,468	\$	118,468			
		Without Donor		Without Donor		With Donor			
August 31, 2023		t Donor ictions		th Donor estrictions		Total			
August 31, 2023 Endowment Net Assets -						Total			
					\$	Total 103,280			
Endowment Net Assets -	Restr		Re	estrictions	\$				
Endowment Net Assets - Beginning of Year	Restr		Re	103,280	\$	103,280			
Endowment Net Assets - Beginning of Year Investment Return, Net	Restr		Re	103,280	\$	103,280			

#### **Fund Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. There are no fund deficiencies as of August 31, 2024 and 2023.

#### **Return Objectives and Risk Parameters**

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding programs supported by its endowment fund(s) while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds [if none, delete]. Under this policy, as approved by the board of directors, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a moderate level of investment risk. The Foundation expects its endowment funds, over time, to provide an average rate of return of approximately 5% annually. Actual returns in any given year may vary from this amount.

#### **Strategies Employed for Achieving Objectives**

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent constraints.

## NOTE 10 ENDOWMENTS (CONTINUED)

## Spending Policy and How the Investment Objectives Relate to Spending Policy

The spending policy for the Foundation investments is determined by the board of directors. Accordingly, over the long-term, the Foundation expects the current spending policy to allow its endowment to grow at an average of 2% annually. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through gifts and investment return.

#### **NOTE 11 RETIREMENT PLAN**

The Foundation has a defined contribution retirement plan (the Plan). Employees are eligible for participation in the Plan after reaching 21 years of age and upon completion of one year of service. Under the provisions of the Plan, eligible employees may elect to defer a percentage of their salary subject to certain IRC limitations. The Foundation matches employee contributions up to 5% of the employee's salary. Foundation contributions to the Plan for the years ended August 31, 2024 and 2023 were \$41,408 and \$37,199, respectively.

#### **NOTE 12 CONCENTRATIONS**

Financial instruments that potentially subject the Foundation to concentration of credit risk consist principally of cash, cash equivalents, and investments. The Foundation places its cash and investments with high credit quality financial institutions and generally limits the amount of credit exposure not to exceed the Federal Deposit Insurance Corporation (FDIC) insurance coverage limit of \$250,000. From time to time throughout the year, the Foundation's cash balances may exceed the amount of the FDIC insurance coverage.

Contributions totaling \$1,584,805 were received from a single donor for the year ended August 31, 2024, which represents 27% of raised revenue which consists of total public support and gross internal special event revenue. There were no contribution concentrations for the year ended August 31, 2023.

#### NOTE 13 LITIGATION AND CLAIMS

The Foundation is periodically involved in litigation and claims arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Foundation's financial position, change in net assets, or liquidity.

#### **NOTE 14 COMMITMENTS**

The goal of the Foundation is to grant the wish of every eligible child. During the fiscal years ended August 31, 2024 and 2023, the Foundation granted 118 and 116 wishes, respectively. As of August 31, 2024 and 2023, respectively, there were approximately 159 and 136 children who are eligible for a wish. The average cost of a wish for the year ended August 31, 2024 was \$8,574 in cash and \$15,804 in in-kind for a total cost of \$24,378. The average cost of a wish for the year ended August 31, 2023 was \$8,931 in cash and \$5,565 in in-kind for a total cost of \$14,496.

#### NOTE 15 RISKS AND UNCERTAINTIES

In December 2019, an outbreak of a novel strain of Coronavirus (COVID-19) began. On March 10, 2020, in conjunction with the Make-A-Wish America National Medical Advisory Council (NMAC), Make-A-Wish America issued instructions to pause travel and large gathering wishes until deemed medically safe for our vulnerable population and their families. On March 11, 2020, the World Health Organization characterized COVID-19 as a pandemic.

As of September 15, 2021, in consultation with the NMAC, the pause on domestic travel to large gatherings was lifted, if travel occurred by automobile. The pause on airline travel was lifted December 1, 2021 with a graduated approach with full domestic travel resuming June of 2022. Cruise wish travel resumed in June 2024 and international wish travel resumed effective September 1, 2024. Prior to fiscal year 2020, travel wishes have been approximately 77% of wishes granted and the number of granted wishes averaged approximately 95. The number of wishes granted during the years ended August 31, 2024 and 2023 was 118 and 116, respectively.

#### NOTE 16 SUBSEQUENT EVENTS

The Foundation has evaluated subsequent events from the statement of financial position date through February 13, 2025, the date at which the financial statements were available to be issued.

