MAKE-A-WISH FOUNDATION® OF IDAHO

FINANCIAL STATEMENTS

YEARS ENDED AUGUST 31, 2024 AND 2023



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INDEPENDENT AUDITORS' REPORT

Board of Directors Make-A-Wish Foundation® of Idaho Boise, Idaho

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Make-A-Wish Foundation® of Idaho (a nonprofit organization), which comprise the statements of financial position as of August 31, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Make-A-Wish Foundation® of Idaho as of August 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Make-A-Wish Foundation® of Idaho and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Make-A-Wish Foundation® of Idaho's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Make-A-Wish Foundation® of Idaho's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Make-A-Wish Foundation® of Idaho's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Clifton Larson Allen LLP

CliftonLarsonAllen LLP

Phoenix, Arizona February 18, 2025

MAKE-A-WISH FOUNDATION® OF IDAHO STATEMENTS OF FINANCIAL POSITION AUGUST 31, 2024 AND 2023

	 2024	 2023
ASSETS		
Cash and Cash Equivalents	\$ 265,939	\$ 85,293
Investments	1,779,519	1,818,356
Due from Related Entities	42,625	39,240
Prepaid Expenses	57,200	71,185
Contributions Receivable, Net	240,738	320,832
Other Assets	107,806	28,373
Investments Held for Long-Term Purposes	954,625	820,183
Right-of-Use Assets - Financing	2,506	4,853
Property and Equipment, Net	 8,180	 11,037
Total Assets	\$ 3,459,138	\$ 3,199,352
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts Payable and Accrued Expenses	\$ 125,526	\$ 140,097
Due to Related Entities	25,597	92,757
Lease Liability - Financing	 2,622	 5,473
Total Liabilities	153,745	238,327
NET ASSETS		
Without Donor Restrictions	2,265,372	1,945,521
With Donor Restrictions	1,040,021	1,015,504
Total Net Assets	 3,305,393	 2,961,025
Total Liabilities and Net Assets	\$ 3,459,138	\$ 3,199,352

MAKE-A-WISH FOUNDATION® OF IDAHO STATEMENT OF ACTIVITIES YEAR ENDED AUGUST 31, 2024

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUES, GAINS, AND OTHER SUPPORT			
Public Support:			
Contributions, Cash	\$ 1,037,014	\$-	\$ 1,037,014
Contributions, Donated Goods and Services	880,287	203,777	1,084,064
Grants	344,326	-	344,326
Total Public Support	2,261,627	203,777	2,465,404
Internal Special Events, Cash	660,431	-	660,431
Internal Special Events, Donated Goods and Services	91,320	-	91,320
Less: Costs of Direct Benefits to Donors	(99,688)		(99,688)
Total Special Events	652,063	-	652,063
Investment Income, Net	355,172	129,704	484,876
Other Income	1,296	-	1,296
Net Assets Released from Restrictions	308,964	(308,964)	
Total Revenues, Gains, and Other Support	3,579,122	24,517	3,603,639
EXPENSES			
Program Services:			
Wish Granting	2,370,838		2,370,838
Total Program Services	2,370,838	-	2,370,838
Support Services:			
Fundraising	690,987	-	690,987
Management and General	197,446	-	197,446
Total Support Services	888,433		888,433
Total Expenses	3,259,271		3,259,271
CHANGE IN NET ASSETS	319,851	24,517	344,368
Net Assets - Beginning of Year	1,945,521	1,015,504	2,961,025
NET ASSETS - END OF YEAR	\$ 2,265,372	\$ 1,040,021	\$ 3,305,393

MAKE-A-WISH FOUNDATION® OF IDAHO STATEMENT OF ACTIVITIES YEAR ENDED AUGUST 31, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUES, GAINS, AND OTHER SUPPORT			
Public Support:			
Contributions, Cash	\$ 1,004,829	\$-	\$ 1,004,829
Contributions, Donated Goods and Services	739,638	258,301	997,939
Grants	45,279		45,279
Total Public Support	1,789,746	258,301	2,048,047
Internal Special Events, Cash	588,051	9,100	597,151
Internal Special Events, Donated Goods and Services	18,966	-	18,966
Less: Costs of Direct Benefits to Donors	(37,497)	-	(37,497)
Total Special Events	569,520	9,100	578,620
Investment Income, Net	181,463	64,351	245,814
Other Income	300	-	300
Net Assets Released from Restrictions	187,231	(187,231)	
Total Revenues, Gains, and Other Support	2,728,260	144,521	2,872,781
EXPENSES			
Program Services:			
Wish Granting	2,165,692		2,165,692
Total Program Services	2,165,692	-	2,165,692
Support Services:			
Fundraising	511,700	-	511,700
Management and General	200,927		200,927
Total Support Services	712,627		712,627
Total Expenses	2,878,319		2,878,319
CHANGE IN NET ASSETS	(150,059)	144,521	(5,538)
Net Assets - Beginning of Year	2,095,580	870,983	2,966,563
NET ASSETS - END OF YEAR	\$ 1,945,521	\$ 1,015,504	\$ 2,961,025

MAKE-A-WISH FOUNDATION® OF IDAHO STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED AUGUST 31, 2024

	Program Services		Support Services			
			••	Total		
	Wish Granting	Fundraising	Management and General	Support Services	Direct Donor Benefits	Total
	Granting	Tunuraising		Gervices	Denenits	TOLAI
Direct Costs of Wishes	\$ 1,782,438	\$-	\$-	\$-	\$-	\$ 1,782,438
Salaries, Taxes, and Benefits	382,470	250,077	102,973	353,050	-	735,520
Printing, Subscriptions, and Publications	1,701	30,224	929	31,153	-	32,854
Professional Fees	6,260	4,412	37,178	41,590	-	47,850
Rent and Utilities	44,561	29,093	12,132	41,225	-	85,786
Postage and Delivery	478	7,355	438	7,793	-	8,271
Travel	3,384	11,088	1,460	12,548	-	15,932
Meetings and Conferences	3,392	18,603	1,612	20,215	-	23,607
Office Supplies	16,723	5,093	2,054	7,147	-	23,870
Communications	7,384	4,828	2,813	7,641	-	15,025
Advertising and Media (Cash)	1,726	16,654	-	16,654	-	18,380
Advertising and Media (In-Kind)	-	256,361	-	256,361	-	256,361
Repairs and Maintenance	555	363	148	511	-	1,066
Insurance	-	100	-	100		100
Membership Dues	1,372	1,886	610	2,496	-	3,868
National Partnership Dues	112,052	25,612	22,411	48,023	-	160,075
Miscellaneous	2,956	27,024	11,775	38,799	-	41,755
Depreciation and Amortization	3,386	2,214	913	3,127	-	6,513
Special Event - Direct Donor Benefits					99,688	99,688
Total	2,370,838	690,987	197,446	888,433	99,688	3,358,959
Less: Expenses Netted Against Revenues						
on the Statement of Activities:						
Special Event Expenses		-		-	(99,688)	(99,688)
Total Expenses Included in the Expense						
Section of the Statement of Activities	\$ 2,370,838	\$ 690,987	\$ 197,446	\$ 888,433	<u>\$ -</u>	\$ 3,259,271

MAKE-A-WISH FOUNDATION® OF IDAHO STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED AUGUST 31, 2023

	Program Services		Support Services			
	Wish Granting	Fundraising	Management and General	Total Support Services	Direct Donor Benefits	Total
Direct Costs of Wishes	\$ 1,596,246	\$-	\$-	\$-	\$-	\$ 1,596,246
Salaries, Taxes, and Benefits	374,576	244,449	84,668	329,117	-	703,693
Printing, Subscriptions, and Publications	3,703	22,533	1,095	23,628	-	27,331
Professional Fees	5,584	4,409	37,352	41,761	-	47,345
Rent and Utilities	29,073	19,009	7,828	26,837	-	55,910
Postage and Delivery	1,172	7,281	273	7,554	-	8,726
Travel	3,849	6,333	15,529	21,862	-	25,711
Meetings and Conferences	1,081	25,282	9,149	34,431	-	35,512
Office Supplies	6,497	3,256	6,496	9,752	-	16,249
Communications	7,317	4,784	2,794	7,578	-	14,895
Advertising and Media (Cash)	7,377	21,619	-	21,619	-	28,996
Advertising and Media (In-Kind)	1,600	88,517	431	88,948	-	90,548
Repairs and Maintenance	569	466	162	628	-	1,197
Membership Dues	779	584	210	794	-	1,573
National Partnership Dues	117,971	26,965	23,594	50,559	-	168,530
Miscellaneous	5,036	34,080	10,468	44,548	-	49,584
Depreciation and Amortization	3,262	2,133	878	3,011	-	6,273
Special Event - Direct Donor Benefits			-		37,497	37,497
Total	2,165,692	511,700	200,927	712,627	37,497	2,915,816
Less: Expenses Netted Against Revenues on the Statement of Activities:						
Special Event Expenses					(37,497)	(37,497)
Total Expenses Included in the Expense						
Section of the Statement of Activities	\$ 2,165,692	\$ 511,700	\$ 200,927	\$ 712,627	<u>\$</u> -	\$ 2,878,319

MAKE-A-WISH FOUNDATION® OF IDAHO STATEMENTS OF CASH FLOWS YEARS ENDED AUGUST 31, 2024 AND 2023

		2024	2023		
CASH FLOWS FROM OPERATING ACTIVITIES	•		•	(= = = = = = = = = = = = = = = = = = =	
Change in Net Assets	\$	344,368	\$	(5,538)	
Adjustments to reconcile Change in Net Assets to Net Cash					
Provided by Operating Activities:		4 4 0 0		0 704	
Depreciation		4,166		3,781	
Amortization of Right-of-Use Asset, Finance Lease		2,347		2,492	
Net Realized and Unrealized Gains on Investments		(430,894)		(193,834)	
(Increase) Decrease in Assets:		00.004		(400.070)	
Contributions Receivable		80,094		(108,679)	
Due from Related Entities		(3,385)		4,686	
Prepaid Expenses		13,985		(23,521)	
Other Assets		(79,433)		(20,114)	
Increase (Decrease) in Liabilities:		<i></i>			
Accounts Payable and Accrued Expenses		(14,571)		25,391	
Due to Related Entities		(67,160)		71,123	
Net Cash Used by Operating Activities		(150,483)		(244,213)	
CASH FLOWS FROM INVESTING ACTIVITIES					
Purchases of Investments		(974 070)		(161 267)	
Proceeds from Sales of Investments		(874,972) 1,210,261		(161,367)	
				382,172	
Purchases of Property and Equipment		(1,309)		(8,751)	
Net Cash Provided by Investing Activities		333,980		212,054	
CASH FLOWS FROM FINANCING ACTIVITIES					
Principal Payments on Finance Lease Obligations		(2,851)		(2,482)	
Thirdpart ayments of Finance Lease Obligations		(2,001)		(2,402)	
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		180,646		(34,641)	
Cash and Cash Equivalents - Beginning of Year		85,293		119,934	
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	265,939	\$	85,293	
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION					
Cash Paid for Interest Expense	\$	370	\$	444	
Right-of-Use Assets Obtained in Exchange for New Operating	Ψ	570	Ψ		
	\$	_	\$	7,345	
	—		—	1,010	

NOTE 1 ORGANIZATION

Make-A-Wish Foundation® of Idaho (the Foundation) is an Idaho nonprofit corporation, organized for the purpose of creating life changing wishes for children with critical illnesses. The Foundation is an independently operating chapter of Make-A-Wish Foundation® of America (National Organization), which develops and implements national programs in public relations and fundraising for the benefit of all local chapters. In addition, the local chapter is obligated to comply with a chapter agreement with the National Organization and such guidelines, resolutions, and policies as may be adopted by the National Organization's board of directors.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The financial statements of the Foundation are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) applicable to nonprofit entities.

Cash and Cash Equivalents

The Foundation considers all highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents.

Investments

Investments are recorded at fair value. Investment income, including gains and losses on investments, is recorded as increases or decreases in net assets without donor restrictions unless its use is limited by donor-imposed restrictions or law.

The Foundation's investments are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible that those changes in the values of investments will occur in the near term and that such changes could be material to the amounts reported in the statements of financial position.

Contributions Receivable

Contributions receivable are unconditional promises to give. Such promises that are expected to be collected within one year are recorded at expected net realizable value when the promise is received. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. Contributions receivable are discounted using fair value rates and contributions are written off when deemed uncollectible.

<u>Leases</u>

The Foundation determines if an arrangement is a lease at inception. Operating leases are included in right-of-use (ROU) assets – operating and lease liability – operating, and finance leases are included in ROU assets – financing and lease liability – financing in the statements of financial position.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Leases (Continued)

ROU assets represent the Foundation's right to use an underlying asset for the lease term and lease liabilities represent the Foundation's obligation to make lease payments arising from the lease. ROU assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. Lease terms may include options to extend or terminate the lease when it is reasonably certain that the Foundation will exercise that option. Lease expense for operating lease payments is recognized on a straight-line basis over the lease terms. The Foundation has elected to recognize payments for short-term leases with a lease term of 12 months or less as expense as incurred and these leases are not included as lease liabilities or right-of-use assets on the statements of financial position.

The individual lease contracts do not provide information about the discount rate implicit in the lease. Therefore, the Foundation has elected to use a risk-free discount rate determined using a period comparable with that of the lease term for computing the present value of lease liabilities.

The Foundation has elected not to separate nonlease components from lease components and instead accounts for each separate lease component and the nonlease component as a single lease component.

Property and Equipment, Net

Property and equipment having a unit cost greater than \$500 and a useful life of more than one year are capitalized at cost when purchased. Donated assets are capitalized at the estimated fair value at the date of receipt and restrictions are released over time in an amount equivalent to annual depreciation. Depreciation on property and equipment is provided on a straight-line basis over the estimated useful lives of the assets, generally three to five years. Leasehold improvements are amortized over the shorter of the estimated useful life of the asset or the remaining terms of the lease. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend its life are expensed as incurred.

Long-lived assets, such as property and equipment, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If circumstances indicate a long-lived asset may be impaired, the asset value will be reduced to fair value. Fair value is determined through various valuation techniques including quoted market values and third-party independent appraisals, as considered necessary.

Fair Value Measurements

Fair value measurements of financial assets and financial liabilities and fair value measurements of nonfinancial items are recognized or disclosed at fair value in the financial statements on a recurring basis. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fair Value Measurements (Continued)

The Foundation utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible. The Foundation determines fair value based on assumptions that market participants would use in pricing an asset or liability in the principal or most advantageous market. When considering market participant assumptions in fair value measurements, the following fair value hierarchy distinguishes between observable and unobservable inputs, which are categorized in one of the following levels:

Level 1 – Unadjusted quoted prices in active markets for identical assets (or liabilities) that the reporting entity has the ability to access at the measurement date.

Level 2 – Prices for a similar asset (or liability), other than quoted prices included in Level 1 inputs, that are observable for the asset (or liability), either directly or indirectly. If the asset (or liability) has a specified term, a Level 2 input must be observable for substantially the full term of the asset (or liability).

Level 3 – Unobservable inputs for the asset (or liability) used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset (or liability) at measurement date.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor- or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for an operating reserve and board-designated endowment.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as restricted revenue when received and released from restriction when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Net Assets (Continued)

Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as Net Assets Released from Restrictions.

Revenue Recognition

Revenue is recognized on the accrual basis and generally consists of contributions, special event revenue, in-kinds and other income.

An internal special event is a fundraising event coordinated and staffed by Foundation personnel rather than a third-party support group or organization. It is designed to attract people for the purpose of raising mission awareness, for increasing funding from existing donors, and the cultivation of future donors.

Special event revenue consists of registrations, sponsorships and other contributions. The exchange element of the special event revenue was approximately \$100,000 and \$37,000 for the years ended August 31, 2024 and 2023, respectively. The portion that is considered to be exchange revenue is recognized as revenue when the performance obligations are met which is the occurrence of the event.

The Foundation receives auction items to be sold at its special events. Contributed auction items are valued at the gross selling price received and the value is included in internal special event revenue on the statement of activities. The amount of auction items received and sold during the years ended August 31, 2024 and 2023 totaled \$160,929 and \$164,000, respectively.

Donated advertising and media is reported as contribution revenue and fundraising expense when received and the reporting of such contributions is unaffected by whether the Foundation could afford to purchase or would have purchased the assets at their fair value.

Unconditional promises to give are recognized initially at fair value as contributions revenue in the period such promises are made by donors. Fair value is estimated giving consideration to anticipated future cash receipts (after allowance is made for uncollectible contributions) and discounting such amounts at a risk-adjusted rate commensurate with the duration of the donor's payment plan. Amortization of the discounts is recorded as additional contributions revenue.

Conditional promises to give are not recognized as contribution revenue and receivables until the conditions have been substantially met.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition (Continued)

Contributions of assets other than cash are recorded at their estimated fair value. Contributions of services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

Contributions: Donated Goods and Services

The Foundation received in-kind contributions of assets, services, and materials that are reported in the statements of activities as follows:

	 2024	 2023		
Wish Related Travel, Goods, and Services	\$ 750,962	\$ 881,153		
Professional Services	-	94		
Contributed Office Space	75,312	28,184		
Advertising and Media	256,361	90,548		
Special Events	91,320	5,819		
Other	 1,429	 11,107		
Total Contributed Nonfinancial Assets				
and Services	\$ 1,175,384	\$ 1,016,905		

Wish related travel, goods and other services are used in the wish granting program. The Foundation estimates the fair value of wish related travel, goods, and services on the basis of estimates of the current market rates for similar travel, goods and other services in the Foundation's market.

Professional services relate to operating services used for support services, and are valued and reported at the estimated fair value based on current rates for similar services.

Contributed office space is valued and reported at the estimated fair value on the basis of comparable lease agreements in the Foundation's market. Contributed office space is used for both program and supporting services.

Donated advertising and media is reported at the estimated fair value as provided by the donor based on rates charged for similar advertising or media. Advertising and media is used for both program and supporting services. Advertising and media is used to help the Foundation communicate its message or mission and includes fund raising materials, informational material, or advertising, and may be in the form of an audio or video tape of a public service announcement, a layout for a newspaper, media time or space for public service announcements, or other purposes.

Special event donated items are donated items recorded at fair value that are used in facilitating the event. Examples of such donated items are generally food, beverage, facility costs, and auction items. The Foundation estimates the fair value of these donated items based on the current market rates for similar items in the Foundation's market.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributions: Donated Goods and Services (Continued)

In-kind contributions related to wish granting are restricted to be used in granting wishes. Inkind contributions related to special events are restricted for use at those events. No other in-kind contributions were received with donor restrictions.

Income Taxes

The Foundation is a nonprofit organization exempt from federal and Idaho state income taxes under the provisions of Internal Revenue Code (IRC) Section 501(c)(3) and the Idaho state tax code. However, the Foundation remains subject to income taxes on any net income that is derived from a trade or business, regularly carried on and not in furtherance of the purpose for which it was granted exemption. No income tax provision has been recorded as the net income, if any, from any unrelated trade or business, in the opinion of management, is not material to the financial statements taken as a whole.

Management believes that no uncertain tax positions exist for the Foundation at August 31, 2024 and 2023. The Foundation files income tax returns in the U.S. federal jurisdiction and Idaho state jurisdiction.

Functional Expenses

The Foundation performs three functions: wish granting, fundraising, and management and general. Definitions of these functions are as follows:

Wish Granting

Activities performed by the Foundation in granting wishes to children with critical illnesses.

Fundraising

Activities performed by the Foundation to generate funds and/or resources to support its programs and operations.

Management and General

All costs not identifiable with a specific program or fundraising activity, but indispensable to the conduct of such programs and activities and to the Foundation's existence, are included as management and general expenses. This includes expenses for the overall direction of the Foundation, business management, general recordkeeping, budgeting, financial reporting, and activities relating to these functions such as salaries, rent, supplies, equipment, and other expenses.

Expenses that benefit more than one function of the Foundation are allocated among the functions based generally on the amount of time spent by employees on each function.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Management Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make a number of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Adoption of Accounting Pronouncement

The Foundation has adopted ASU 2016-13, *Financial Instruments – Credit Losses* (*Topic 326*): *Measurement of Credit Losses on Financial Instruments*, as amended, which modifieds the measurement of expected credit losses. The Foundation adopted this new guidance utilizing the modified retrospective transition method. The adoption of this Standard did not have a material impact on the Foundation's financial statements but did change how the allowance for credit losses is determined.

NOTE 3 LIQUIDITY AND AVAILABILITY

The Foundation monitors liquidity regularly through the monthly financial package provided to the board and through the enterprise-wide Benchmarks of Excellence. Holding 6 to 24 months of liquidity is considered excellent based off the enterprise-wide published scale.

2024	2023
\$ 3,283,446	\$ 3,083,904
(231,690)	(320,104)
(808,331)	(695,400)
2,243,425	2,068,400
(146,294)	(124,783)
\$ 2,097,131	\$ 1,943,617
	\$ 3,283,446 (231,690) (808,331) 2,243,425 (146,294)

Financial Assets include cash and cash equivalents, investments, due from related entities, contributions receivable, and investments held for long-term purposes. For purposes of analyzing resources available to meet general expenditures over one year, the Foundation considers all expenditures related to its ongoing program activities, as well as the functions in support of those activities, to be general expenditures.

Endowment funds consist of donor-restricted endowments and funds designated by the board as endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

NOTE 4 FAIR VALUE MEASUREMENTS

Fair Value of Financial Instruments

Fair value is defined as the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair values of the financial instruments shown in the following tables as of August 31, 2024 and 2023 represent the amounts that would be received to sell those assets or that would be paid to transfer those liabilities in an orderly transaction between market participants at that date. Those fair value measurements maximize the use of observable inputs. However, in situations where there is little, if any, market activity for the asset or liability at the measurement date, the fair value measurement reflects the Foundation's own judgments about the assumptions that market participants would use in pricing the asset or liability. Those judgments are developed by the Foundation based on the best information available in the circumstances, including expected cash flows and appropriately risk-adjusted discount rates, and available observable and unobservable inputs.

Investments

Overall Investment Objective

The overall investment objective of the Foundation is to invest its assets in a prudent manner that will achieve a long-term rate of return sufficient to fund a portion of its annual operating activities and increase investment value after inflation. The Foundation diversifies its investments among various asset classes incorporating multiple strategies and managers. Major investment decisions are authorized by the board's audit and finance committee, which oversees the Foundation's investment program in accordance with established guidelines.

Allocation of Investment Strategies

In addition to traditional stocks and fixed income securities, the Foundation may also hold shares or units in traditional institutional funds as well as in alternative investment funds involving hedged strategies, private equity, and real asset strategies. Hedged strategies involve funds whose managers have the authority to invest in various asset classes at their discretion, including the ability to invest long and short. Funds with hedged strategies generally hold securities or other financial instruments for which a ready market exists and may include stocks, bonds, put or call options, swaps, currency hedges, and other instruments, and are valued accordingly. Private equity funds employ buy-out and venture capital strategies and focus on investments in turn-around situations. Real estate funds generally hold interests in public real estate investment trusts (REITS) or commercial real estate through sole-member entities. Private equity and real asset strategies therefore often require the estimation of fair values by the fund managers in the absence of readily determinable market values.

NOTE 4 FAIR VALUE MEASUREMENTS (CONTINUED)

Investments (Continued)

Allocation of Investment Strategies (Continued)

Because of the inherent uncertainties of valuation, these estimated fair values may differ significantly from values that would have been used had a ready market existed, and the differences could be material. Such valuations are determined by fund managers and generally consider variables such as operating results, comparable earnings multiples, projected cash flows, recent sales prices, and other pertinent information, and may reflect discounts for the illiquid nature of certain investments held. Moreover, the fair values of the Foundation's interests in shares or units of these funds, because of liquidity and capital commitment terms that vary depending on the specific fund or partnership agreement, may differ from the fair value of the funds' underlying net assets.

Fair Value Hierarchy

The following table presents the fair value hierarchy of assets that are measured at fair value on a recurring basis at August 31:

		Level 1		Level 2	I	Level 3		sets Not d at Fair Value		Total
August 31, 2024 Investments:										
Mutual Funds	\$	1,239,447	\$	-	\$	-	\$	-	\$	1,239,447
Exchange-Traded Funds	Ŧ	1,166,064	+	-	Ŧ	-	Ŧ	-	Ŧ	1,166,064
Equity Securities		210,474		-		-		-		210,474
Certificates of Deposit		-		-		-		-		-
Cash		-		-		-		118,159		118,159
Total Investments	\$	2,615,985	\$		\$		\$	118,159	\$	2,734,144
							Ass	sets Not		
		Level 1		Level 2	I	Level 3	Hel	ld at Fair Value		Total
August 31, 2023 Investments:		Level 1		Level 2	<u> </u>	Level 3	Hel			Total
	\$	Level 1 1,125,723	\$	Level 2	<u> </u>	Level 3	Hel		\$	Total 1,125,723
Investments: Mutual Funds Exchange-Traded Funds	\$	1,125,723 1,253,492		Level 2 - -		Level 3 - -			\$	1,125,723 1,253,492
Investments: Mutual Funds Exchange-Traded Funds Equity Securities	\$	1,125,723		Level 2 - -		Level 3 - -			\$	1,125,723
Investments: Mutual Funds Exchange-Traded Funds Equity Securities Certificates of Deposit	\$	1,125,723 1,253,492		Level 2 - - - -		_evel 3 		Value - - -	\$	1,125,723 1,253,492 188,443 -
Investments: Mutual Funds Exchange-Traded Funds Equity Securities	\$	1,125,723 1,253,492		Level 2 - - - - -		Level 3 - - - -			\$	1,125,723 1,253,492

NOTE 5 CONTRIBUTIONS RECEIVABLE

Contributions receivable include pledges that have been discounted using a rate of 4.20% at August 31, 2024 and 2023, respectively. The following is a summary of the Foundation's contributions receivable at August 31:

	2024		2023	
Total Amounts Due in:				
Within One Year	\$	214,697	\$	294,791
One to Five Years		20,000		20,000
More than Five Years		10,000		10,000
Gross Contributions Receivable		244,697		324,791
Less: Discount to Present Value		(3,959)		(3,959)
Contributions Receivable, Net	\$	240,738	\$	320,832

NOTE 6 TRANSACTIONS WITH RELATED ENTITIES

The National Organization conducts national fundraising efforts for which cash and in-kind donations are received and shared with the Foundation. These funds represent revenues associated with distributions from national partners, individual donation amounts collected via online and white mail donations, amounts for internal grants and other miscellaneous revenues. During the years ended August 31, 2024 and 2023, respectively, the Foundation received \$394,435 and \$415,516 from these national revenue streams.

Conversely, the Foundation pays amounts to the National Organization for annual dues, insurance, and other miscellaneous ancillary expenses that Make-A-Wish Foundation of America pays on behalf of the Foundation and for services provided to the Foundation by the National Organization. Amounts totaling \$210,037 and \$216,846 were paid from the Foundation to the National Organization during the years ended August 31, 2024 and 2023, respectively.

Chapters who assist with the organization and granting of wishes from other chapters are paid a "fee for service" called the wish assist fee. Under this program, the originating chapter agrees to pay a fee to the chapter of the wish destination to assist with any planning, booking, and facilitating of the wish for the home chapter. Under this program, the Foundation received \$600 and \$300, respectively, for the years ended August 31, 2024 and 2023, which is recorded in the accompanying statements of activities as other income.

Chapters with capacity can grant wishes for peer chapters who are facing limitations to meet their local wish granting demand. These chapters providing the wish relief are paid an amount equivalent to the average cost of a wish. Under this program, the Foundation received \$174,000 and \$-0- during the years ended August 31, 2024 and 2023, respectively.

NOTE 6 TRANSACTIONS WITH RELATED ENTITIES (CONTINUED)

Amounts due from and to related entities are as follows as of August 31:

	2024		2023		
Due from National Organization	\$	42,325	\$	39,240	
Due from Other Chapters		300		-	
Total Due from Related Entities	\$	42,625	\$	39,240	
Due to National Organization	\$	7,120	\$	65,602	
Due to Other Chapters		18,477		27,155	
Total Due to Related Entities	\$	25,597	\$	92,757	

Amounts due from the National Organization represent contributions remitted to the National Organization that are identified for the Foundation's use but were not yet transferred to the Foundation as of year-end. Amounts due from other chapters represent amounts paid in assisting other chapters with their wish granting. Amounts due to other chapters represent amounts owed to other chapters who have assisted in the granting of wishes for the Foundation. Amounts due to the National Organization generally represent unpaid chapter dues and services.

During the years ended August 31, 2024 and 2023, the Foundation received contributions, both cash and in-kind, from board members totaling \$129,260 and \$118,292, respectively. Amounts paid to related parties for goods and services used in the Foundation's operations totaled \$123,603 and \$123,261 for the years ended August 31, 2024 and 2023, respectively. Amounts due to related parties as of August 31, 2024 and 2023 totaled \$18,477 and \$27,155, respectively, and are included in due to related parties in the accompanying statements of financial position.

NOTE 7 PROPERTY AND EQUIPMENT, NET

Property and equipment consist of the following as of August 31:

	 2024	 2023	
Computer Equipment and Software	\$ 42,982	\$ 41,469	
Office Furniture and Equipment	8,202	15,810	
Leasehold Improvements	 42,317	 42,317	
Total	93,501	 99,596	
Less: Accumulated Depreciation and Amortization	 (85,321)	 (88,559)	
Property and Equipment, Net	\$ 8,180	\$ 11,037	

Depreciation expense totaled \$4,166 and \$3,781, respectively, for the years ended August 31, 2024 and 2023.

NOTE 8 LEASES

The Foundation leases equipment for various terms under long-term, noncancelable lease agreements. The leases expire at various dates through February 2026. Total in-kind rent expense for the operating lease for the years ended August 31, 2024 and 2023, totaled \$75,312 and \$59,814, respectively.

The following tables provides quantitative information concerning the Foundation's leases.

	2024		2023	
Lease Cost:				
Finance Lease Cost:				
Amortization of Right-of-Use Assets	\$	2,347	\$	2,492
Interest on Lease Liabilities		188		444
Total Lease Cost	\$	2,535	\$	2,936
Other Information:				
Cash Paid for Amounts Included in the Measurement of Lease Liabilities				
Operating Cash Flows from Financing Leases	\$	188	\$	444
Financing Cash Flows from Financing Leases	\$	2,738	\$	2,925
Right-of-Use Assets Obtained in Exchange for New				
Financing Lease Liabilities	\$	-	\$	7,345
Weighted-Average Remaining Leases Term - Financing				
Leases		0.9 Years		1.8 Years
Weighted-Average Discount Rate - Financing Leases		4.57%		6.50%

A maturity analysis of annual undiscounted cash flows for lease liabilities as of August 31, 2024 is as follows:

	Finance		
<u>Year Ending August 31</u>	Leases		
2025	\$	2,682	
Total Lease Payments		2,682	
Less: Imputed Interest		(60)	
Present Value of Lease Liabilities	\$	2,622	

Subsequent to year-end, the Foundation renewed the donated office lease in Boise, Idaho, for one more year.

NOTE 9 NET ASSETS

Net Assets Without Donor Restrictions

Board-designated net assets consist of the following at August 31:

	2024			2023		
Board-Designated Endowment Funds	\$	146,294	\$	124,783		
Total Board-Designated Net Assets	\$	146,294	\$	124,783		

NOTE 9 NET ASSETS (CONTINUED)

Net Assets With Donor Restrictions

Net assets with donor restrictions are available for the following purposes or periods as of August 31:

	 2024		2023
Subject to Expenditure for Specified Purpose: In-Kind Pledge Receivable Donated Disney Boxes Shipping Funds Donated Rent Total	\$ 158,489 1,872 45,288 205,649	\$	232,803 1,872 45,288 279,963
Subject to Passage of Time: Cash Pledge Receivable Total	 <u>26,041</u> 26,041		<u>40,141</u> 40,141
Endowments: Subject to Endowment Spending Policy and Appropriation: Earnings on Endowment Funds Original Donor-Restricted Gift Amount to be	440,624		327,693
Maintained in Perpetuity: Commonwealth Endowment Total	 367,707 808,331		<u>367,707</u> 695,400
Total Donor-Restricted Net Assets	\$ 1,040,021	\$	1,015,504

NOTE 10 ENDOWMENTS

The Foundation is subject to the enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA) and is required to make disclosures about endowment funds, both donor-restricted endowment funds and board-designated endowment funds.

The Foundation's endowment consists of 12 individual funds established for a variety of purposes including both donor-restricted endowment funds and funds designated by the board of directors to function as endowments. Net assets associated with endowment funds, including funds designated by the board of directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. Endowment assets, both donor-restricted and board-designated, are reflected as investments held for long-term purposes on the statements of financial position.

NOTE 10 ENDOWMENTS (CONTINUED)

Interpretation of Relevant Law

The board of directors of the Foundation has interpreted the Idaho UPMIFA as requiring preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as donor-restricted net assets: (a) the original value of gifts donated to the donor-restricted endowment, (b) the original value of subsequent gifts to the donor-restricted endowment, and (c) accumulated earnings on the donor-restricted endowment funds. The accumulated earnings on the endowment funds remain treated as donor-restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in deciding to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Foundation and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Foundation
- The investment policies of the Foundation

Endowment fund composition by type of fund as of August 31 is as follows:

	Without Donor Restrictions		With Donor Restrictions		Total	
<u>August 31, 2024</u> Donor-Restricted Endowment Funds Board-Designated Endowment Funds	\$	- 146,294	\$	808,331	\$	808,331 146,294
Total Funds	\$	146,294	\$	808,331	\$	954,625
<u>August 31, 2023</u> Donor-Restricted Endowment Funds Board-Designated Endowment Funds Total Funds	\$ \$	- 124,783 124,783	\$	695,400 - 695,400	\$	695,400 124,783 820,183

NOTE 10 ENDOWMENTS (CONTINUED)

Interpretation of Relevant Law (Continued)

Changes in endowment funds are as follows for the years ended:

August 31, 2024	Without Donor Restrictions		With Donor Restrictions		Total	
Endowment Funds - Beginning of Year	\$	124,783	\$	695,400	\$	820,183
Investment Return: Investment Return, Net Net Appreciation (Realized and Unrealized) Total Investment Return		2,659 22,047 24,706		13,959 <u>115,745</u> 129,704		16,618 <u>137,792</u> 154,410
Appropriation of Endowment Assets for Expenditure		(3,195)		(16,773)		(19,968)
Endowment Funds - End of Year	\$	146,294	\$	808,331	\$	954,625
August 31, 2023 Endowment Funds - Beginning of Year	\$	104,366	\$	656,959	\$	761,325
Investment Return: Investment Return, Net Net Appreciation (Realized and Unrealized) Total Investment Return		2,023 10,234 12,257		10,620 53,731 64,351		12,643 63,965 76,608
Appropriation of Endowment Assets for Expenditure Other Changes: Reclass of Funds		(2,840) 11,000		(14,910) (11,000)		(17,750)
Endowment Funds - End of Year	\$	124,783	\$	695,400	\$	820,183

Fund Deficiencies

From time-to-time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. There were no fund deficiencies AS OF August 31, 2024 and 2023.

Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding programs supported by its endowment funds while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. Under this policy, as approved by the board of directors, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a moderate level of investment risk. The Foundation expects its endowment funds, over time, to provide an average rate of return of approximately 4% annually. Actual returns in any given year may vary from this amount.

NOTE 10 ENDOWMENTS (CONTINUED)

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Foundation has a policy of appropriating for distribution each year 3% of its endowment fund's average fair value over the prior 12 quarters through the calendar year-end preceding the fiscal year in which the distribution is planned. In establishing this policy, the Foundation considered the long-term expected return on its endowment. Accordingly, over the long term, the Foundation expects the current spending policy to allow its endowment to grow at an average of 4% annually. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

NOTE 11 RETIREMENT PLAN

The Foundation has a defined contribution retirement plan (the Plan). Employees are eligible for participation in the Plan after reaching 21 years of age. Under the provisions of the Plan, eligible employees may elect to defer a percentage of their salary subject to certain IRC limitations. The Foundation's match equals 100% of the first 3% of the employee's eligible earnings that the employee defers and an additional 50% of the next 2% of the employee's earnings that the employee defers. Foundation contributions to the Plan for the years ended August 31, 2024 and 2023 were \$15,740 and \$17,228, respectively.

NOTE 12 CONCENTRATIONS

Financial instruments that potentially subject the Foundation to concentration of credit risk consist principally of cash, cash equivalents, and investments. The Foundation places its cash and investments with high credit quality financial institutions and generally limits the amount of credit exposure not to exceed the Federal Deposit Insurance Corporation (FDIC) insurance coverage limit of \$250,000. From time-to-time throughout the year, the Foundation's cash balances may exceed the amount of the FDIC insurance coverage.

Contributions totaling \$561,424 and \$431,530 were received from a single donor, respectively, for the years ended August 31, 2024 and 2023, which represents 17% and 16% of raised revenue which consists of total public support and gross internal special event revenue. Should these contribution levels decrease, the Foundation may be adversely affected.

For the years ended August 31, 2024 and 2023, three donors represent 83% and 82% of the contributions receivable balance, respectively. Should these contribution levels decrease, the Foundation may be adversely affected.

NOTE 13 COMMITMENTS

The goal of the Foundation is to grant the wish of every eligible child. During the years ending August 31, 2024 and 2023, the Foundation granted 140 and 127 wishes, respectively. As of August 31, 2024 and 2023, respectively, there were approximately 125 and 130 wish children who are eligible for a wish. The average cost of a wish for the year ended August 31, 2024 was \$6,950 in cash and \$5,725 in in-kind for a total cost of \$12,675. The average cost of a wish for the year ended August 31, 2024 was \$6,957.

NOTE 14 RISKS AND UNCERTAINTIES

In December 2019, an outbreak of a novel strain of Coronavirus (COVID-19) began. On March 10, 2020, in conjunction with the Make-A-Wish America National Medical Advisory Council (NMAC), Make-A-Wish America issued instructions to pause travel and large gathering wishes until deemed medically safe for our vulnerable population and their families. On March 11, 2020, the World Health Organization characterized COVID-19 as a pandemic.

As of September 15, 2021, in consultation with the NMAC, the pause on domestic travel to large gatherings was lifted, if travel occurred by automobile. The pause on airline travel was lifted December 1, 2021 with a graduated approach with full domestic travel resuming June of 2022. Cruise wish travel resumed in June 2024 and international wish travel resumed effective September 1, 2024. Prior to fiscal year 2020, travel wishes have been approximately 79% of wishes granted and the number of granted wishes averaged approximately 90. The number of wishes granted during the years ended August 31, 2024 and 2023 was 140 and 127, respectively.

NOTE 15 SUBSEQUENT EVENTS

The Foundation has evaluated subsequent events from the statement of financial position date through February 18, 2025, the date at which the financial statements were available to be issued.



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