# MAKE-A-WISH FOUNDATION® OF NEBRASKA

# **FINANCIAL STATEMENTS**

YEARS ENDED AUGUST 31, 2023 AND 2022



# MAKE-A-WISH FOUNDATION® OF NEBRASKA TABLE OF CONTENTS YEARS ENDED AUGUST 31, 2023 AND 2022

INDEPENDENT AUDITORS' REPORT	1
FINANCIAL STATEMENTS	
STATEMENTS OF FINANCIAL POSITION	4
STATEMENTS OF ACTIVITIES	5
STATEMENTS OF FUNCTIONAL EXPENSES	7
STATEMENTS OF CASH FLOWS	9
NOTES TO FINANCIAL STATEMENTS	10



#### INDEPENDENT AUDITORS' REPORT

Board of Directors Make-A-Wish Foundation® of Nebraska Omaha, Nebraska

# Report on the Audit of the Financial Statements

#### **Opinion**

We have audited the accompanying financial statements of Make-A-Wish Foundation® of Nebraska (a nonprofit organization), which comprise the statements of financial position as of August 31, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Make-A-Wish Foundation® of Nebraska as of August 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Change in Accounting Principle**

As discussed in Note 2 to the financial statements, in 2023 the Foundation adopted new accounting guidance for leases. The guidance requires lessees to recognize a right-of-use asset and corresponding liability for all operating and finance leases with lease terms greater than one year. Our opinion is not modified with respect to this matter.

#### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Make-A-Wish Foundation® of Nebraska and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt Make-A-Wish Foundation® of Nebraska's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

# Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures
  in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Make-A-Wish Foundation® of Nebraska's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Make-A-Wish Foundation® of Nebraska's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### Other Information Included in the Annual Report

Management is responsible for the other information included in the annual report. The other information comprises the Statement of Activities but does not include the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information, and we do not express an opinion or any form of assurance thereon.

# Board of Directors Make-A-Wish Foundation® of Nebraska

Clifton Larson Allen LLP

In connection with our audit of the financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

CliftonLarsonAllen LLP

Minneapolis, Minnesota February 22, 2024

# MAKE-A-WISH FOUNDATION® OF NEBRASKA STATEMENTS OF FINANCIAL POSITION AUGUST 31, 2023 AND 2022

		2023		2022
ASSETS			·	
Cash and Cash Equivalents	\$	3,452,170	\$	3,346,608
Investments		8,860,036		8,301,872
Due from Related Entities		38,672		47,426
Prepaid Expenses		76,542		125,662
Contributions Receivable, Net		142,850		175,811
Inventory		71,358		97,184
Right-of-Use Assets - Operating		542,363		-
Property and Equipment, Net		75,839		108,287
Total Assets	\$	13,259,830	\$	12,202,850
LIABILITIES AND NET ASSETS				
LIABILITIES				
Accounts Payable and Accrued Expenses	\$	129,442	\$	141,830
Due to Related Entities		80,692		140,718
Deferred Revenue		48,590		53,460
Lease Liability - Operating		548,613		
Total Liabilities		807,337		336,008
NET ASSETS				
Without Donor Restrictions		12,008,398		11,262,430
With Donor Restrictions		444,095		604,412
Total Net Assets		12,452,493	_	11,866,842
Total Liabilities and Net Assets	_\$	13,259,830	\$	12,202,850

# MAKE-A-WISH FOUNDATION® OF NEBRASKA STATEMENT OF ACTIVITIES YEAR ENDED AUGUST 31, 2023

	ithout Donor Restrictions	ith Donor	Total
REVENUES, GAINS, AND OTHER SUPPORT			
Public Support:			
Contributions, Cash	\$ 1,770,321	\$ 50,000	\$ 1,820,321
Contributions, Donated Goods and Services	511,728	118,024	629,752
Grants	259,127	-	259,127
Total Public Support	2,541,176	168,024	2,709,200
Internal Special Events, Cash	1,237,348	-	1,237,348
Internal Special Events, Donated Goods and Services	9,289	-	9,289
Less Costs of Direct Benefits to Donors	(239,309)	-	(239,309)
Total Internal Special Events	1,007,328	-	1,007,328
Investment Income, Net	637,364	6,716	644,080
Other Income	6,200	-	6,200
Net Assets Released from Restrictions	335,057	 (335,057)	 <u>-</u>
Total Revenues, Gains, and Other Support	4,527,125	(160,317)	4,366,808
EXPENSES			
Program Services:			
Wish Granting	2,852,348	-	2,852,348
Support Services:			
Fundraising	553,293	-	553,293
Management and General	375,516		375,516
Total Support Services	 928,809	 	 928,809
Total Expenses	 3,781,157	 <u>-</u>	 3,781,157
CHANGE IN NET ASSETS	745,968	(160,317)	585,651
Net Assets - Beginning of Year	 11,262,430	 604,412	 11,866,842
NET ASSETS - END OF YEAR	\$ 12,008,398	\$ 444,095	\$ 12,452,493

# MAKE-A-WISH FOUNDATION® OF NEBRASKA STATEMENT OF ACTIVITIES YEAR ENDED AUGUST 31, 2022

	ithout Donor Restrictions		ith Donor	Total
REVENUES, GAINS, AND OTHER SUPPORT				
Public Support:				
Contributions	\$ 1,952,762	\$	71,192	\$ 2,023,954
Contributions, Donated Goods and Services	374,814		186,488	561,302
Grants	 471,357		-	 471,357
Total Public Support	2,798,933		257,680	3,056,613
Internal Special Events	1,142,919		-	1,142,919
Internal Special Events, Donated Goods and Services	-		-	-
Less Costs of Direct Benefits to Donors	 (186,023)		_	(186,023)
Total Internal Special Events	956,896		-	956,896
Investment Loss, Net	(877,267)		(13,948)	(891,215)
Forgiveness of Paycheck Protection Program Loan	160,655		-	160,655
Other Income	600		-	600
Net Assets Released from Restrictions	 52,380	-	(52,380)	
Total Revenues, Gains, and Other Support	3,092,197		191,352	3,283,549
EXPENSES				
Program Services:				
Wish Granting	2,395,072		-	2,395,072
Support Services:				
Fundraising	538,505		-	538,505
Management and General	 366,677			 366,677
Total Support Services	905,182			905,182
Total Expenses	3,300,254			3,300,254
CHANGE IN NET ASSETS	(208,057)		191,352	(16,705)
Net Assets - Beginning of Year	11,470,487		413,060	11,883,547
NET ASSETS - END OF YEAR	\$ 11,262,430	\$	604,412	\$ 11,866,842

# MAKE-A-WISH FOUNDATION® OF NEBRASKA STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED AUGUST 31, 2023

		Services	Support Services									
							Т	otal		Direct		
		Wish			Ма	nagement	Su	pport		Donor		
		Granting	Fι	ındraising	an	d General	Sei	vices	E	Benefits		Total
Direct Costs of Wishes	\$	1 757 200	\$		\$		\$		¢		φ.	757 200
Salaries, Taxes, and Benefits	Φ	1,757,398 615,520	φ	302,408	φ	232,759	τ.	- 35,167	\$	-		1,757,398
Printing, Subscriptions, and		015,520		302,400		232,739	5	35, 167		-		1,150,687
Publications		9,647		32,067		4,591		36,658				46,305
Professional Fees		23,195		9,700		9,278		18,978		-		40,303
Rent and Utilities		105,514		9,700 44,124		42,206		86,330		-		191,844
Postage and Delivery		5,827		3,408		2,331		5,739		-		11,566
Travel		11,888		4,971		4.755		9,726		-		21,614
Meetings and Conferences		7,452		17,624		16,235		33,859		-		41,311
Office Supplies		9,049		3,780		3,616		7,396		_		16,445
Communications		10,935		4,573		4,374		8,947		_		19,882
Advertising and Media (Cash)		240		5,906		4,374 96		6,002		-		6,242
Repairs and Maintenance		2,189		915		875		1,790		-		3,979
Membership Dues		3,270		1,368		1,308		2,676		-		5,946
Grants and Scholarships		50,000		1,300		1,300		2,070		-		50,000
National Partnership Dues		211,033		- 48,236		- 42,207		90,443		-		301,476
Miscellaneous		8,716		46,230 65,651		2,695		68,346		-		77,062
Depreciation		20,475		8,562		2,095 8,190		16,752		-		37,227
Special Event - Direct		20,475		0,302		0,190		10,732		-		31,221
Donor Benefits										239,309		239,309
Donor Benefits		2,852,348		553,293		375,516		28,809		239,309		1,020,466
Less Expenses Netted Against		2,032,340		555,295		373,310	9	20,009		239,309	-	1,020,400
Revenues on the Statement of												
Activities:												
Special Event Expenses										(239,309)		(239,309)
Special Event Expenses				<u>-</u>						(239,309)		(239,309)
Total Expenses Included in the												
Expense Section of the												
Statement of Activities	\$	2,852,348	\$	553,293	\$	375,516	\$ 9	28,809	\$		\$ 3	3,781,157

# MAKE-A-WISH FOUNDATION® OF NEBRASKA STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED AUGUST 31, 2022

		Program														
		Services			Supp	ort Services	3									
								Total		Direct						
		Wish		Wish		Wish			Ма	nagement	5	Support		Donor		
		Granting	Fundraising		an	d General	Services		Benefits			Total				
Direct Costs of Wishes	\$	959,134	\$		\$		\$		\$		\$	959,134				
Salaries, Taxes, and Benefits	φ	534,921	φ	- 274,211	φ	207,229	φ	- 481,440	φ	_	φ	1,016,361				
Printing, Subscriptions, and		334,321		214,211		201,229		401,440		_		1,010,301				
Publications		23,738		15,834		9,495		25,329				49,067				
Professional Fees		29,650		12,399		11,860		24,259		_		53,909				
Rent and Utilities		100,699		42,110		40,279		82,389		_		183,088				
Postage and Delivery		11,998		5,822		4,793		10,615		_		22,613				
Travel		8,356		3,494		3,342		6,836		_		15,192				
Meetings and Conferences		11,474		16,159		6,736		22,895		_		34,369				
Office Supplies		125,362		4,421		4,274		8,695		-		134,057				
Communications		123,362		4,421		4,274		9,796		_		21,653				
Advertising and Media (Cash)		547		229		219		448		_		995				
Repairs and Maintenance		2,010		841		804		1,645		-		3,655				
Membership Dues		2,778		1,162		1,111		2,273		-		5,051				
Grants and Scholarships		250,000		1,102		1,111		2,213		-		250,000				
National Partnership Dues		286,297		51,693		59,645		111,338		-		397,635				
Miscellaneous		17,710		97,378		4,677		102,055		-		119,765				
						•		•		-						
Depreciation Special Event - Direct		18,541		7,753		7,416		15,169		-		33,710				
Donor Benefits		_		_		_		_		186,023		186,023				
Bonor Bononto		2,395,072		538,505		366,677		905,182		186,023		3,486,277				
Less Expenses Netted Against		2,000,012		000,000		000,011		000,102		100,020		0,100,277				
Revenues on the Statement of																
Activities:																
Special Event Expenses		_		_		_		_		(186,023)		(186,023)				
oposiai zvork zaponoso	_									(100,020)		(100,020)				
Total Expenses Included in the																
Expense Section of the																
Statement of Activities	\$	2,395,072	\$	538,505	\$	366,677	\$	905,182	\$		\$	3,300,254				

# MAKE-A-WISH FOUNDATION® OF NEBRASKA STATEMENTS OF CASH FLOWS YEARS ENDED AUGUST 31, 2023 AND 2022

	2023	2022		
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in Net Assets	\$ 585,651	\$	(16,705)	
Adjustments to Reconcile Change in Net Assets to Net Cash				
Provided by Operating Activities:				
Depreciation and Amortization	37,227		33,710	
Forgiveness of Paycheck Protection Program Loan	-		(160,655)	
Net Realized and Unrealized (Gains) Losses on Investments	(428,806)		1,121,052	
Change in Operating Right-of-Use Assets and Lease Liabilities	6,250		-	
(Increase) Decrease in Assets:				
Contributions Receivable	32,961		(156,837)	
Due from Related Entities	8,754		(11,132)	
Prepaid Expenses	49,120		(40,853)	
Inventory	25,826		(42,973)	
Increase (Decrease) in Liabilities:				
Accounts Payable and Accrued Expenses	(12,388)		59,641	
Deferred Revenue	(4,870)		37,760	
Due to Related Parties	(60,026)		140,718	
Net Cash Provided by Operating Activities	239,699		963,726	
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of Investments	(1,018,850)		(3,743,405)	
Proceeds from Sales of Investments	889,492		3,732,192	
Purchases of Property and Equipment	(4,779)		(32,067)	
Net Cash Used by Investing Activities	(134,137)		(43,280)	
NET INCREASE IN CASH AND CASH EQUIVALENTS	105,562		920,446	
Cash and Cash Equivalents - Beginning of Year	3,346,608		2,426,162	
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 3,452,170	\$	3,346,608	
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION				
Right-of-Use Assets Obtained in Exchange for New Operating Lease Liabilities	\$ 635,798	\$	_	

#### NOTE 1 ORGANIZATION

Make-A-Wish Foundation® of Nebraska (the Foundation) is a Nebraska nonprofit corporation, organized for the purpose of creating life changing wishes for children with critical illnesses. The Foundation is an independently operating chapter of Make-A-Wish Foundation® of America (National Organization), which develops and implements national programs in public relations and fundraising for the benefit of all local chapters. To be a Make-A-Wish chapter, the local chapter is obligated to comply with a chapter agreement with the National Organization and such guidelines, resolutions, and policies as may be adopted by the National Organization's board of directors.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Presentation**

The financial statements of the Foundation are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP) applicable to nonprofit entities.

#### Cash and Cash Equivalents

The Foundation considers all highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents.

#### **Investments**

Investments are recorded at fair value. Investment income, including gains and losses on investments, is recorded as increases or decreases in net assets without donor restrictions unless its use is limited by donor-imposed restrictions or law.

The Foundation's investments are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible that those changes in the values of investments will occur in the near term and that such changes could be material to the amounts reported in the statements of financial position.

#### **Contributions Receivable**

Contributions receivable are unconditional promises to give. Such promises that are expected to be collected within one year are recorded at expected net realizable value when the promise is received. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. Contributions receivable are discounted using fair value rates and contributions are written off when deemed uncollectible.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Leases

The Foundation determines if an arrangement is a lease at inception. Operating leases are included in right-of-use ("ROU") assets – operating and lease liability – operating, and finance leases are included in right-of-use ("ROU") assets – financing and lease liability – financing in the statements of financial position.

ROU assets represent the Foundation's right to use an underlying asset for the lease term and lease liabilities represent the Foundation's obligation to make lease payments arising from the lease. ROU assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. Lease terms may include options to extend or terminate the lease when it is reasonably certain that the Foundation will exercise that option. Lease expense for operating lease payments is recognized on a straight-line basis over the lease terms. The Foundation has elected to recognize payments for short-term leases with a lease term of 12 months or less as expense as incurred and these leases are not included as lease liabilities or right of use assets on the statements of financial position.

The individual lease contracts do not provide information about the discount rate implicit in the lease. Therefore, the Foundation has elected to use a risk-free discount rate determined using a period comparable with that of the lease term for computing the present value of lease liabilities.

The Foundation has elected not to separate nonlease components from lease components and instead accounts for each separate lease component and the nonlease component as a single lease component.

## **Property and Equipment, Net**

Property and equipment having a unit cost of greater than \$500 and a useful life of more than one year are capitalized at cost when purchased. Donated assets are capitalized at the estimated fair value at the date of receipt and restrictions are released once the asset has been placed into service. Property and equipment under capital leases (Fiscal Year 2022) are stated at the present value of future minimum lease payments at the time of acquisition. Depreciation on property and equipment is provided on a straight-line basis over the estimated useful lives of the assets, generally 3 to 5 years. Leasehold improvements are amortized over the shorter of the estimated useful life of the asset or the remaining terms of the leases. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend its life are expensed as incurred.

Long-lived assets, such as property and equipment, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If circumstances indicate a long-lived asset may be impaired, the asset value will be reduced to fair value. Fair value is determined through various valuation techniques including quoted market values and third-party independent appraisals, as considered necessary.

# NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# **Fair Value Measurements**

Fair value measurements of financial assets and financial liabilities and fair value measurements of nonfinancial items are recognized or disclosed at fair value in the financial statements on a recurring basis. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Foundation utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible. The Foundation determines fair value based on assumptions that market participants would use in pricing an asset or liability in the principal or most advantageous market. When considering market participant assumptions in fair value measurements, the following fair value hierarchy distinguishes between observable and unobservable inputs, which are categorized in one of the following levels:

Level 1 – Unadjusted quoted prices in active markets for identical assets (or liabilities) that the reporting entity has the ability to access at the measurement date.

Level 2 – Prices for a similar asset (or liability), other than quoted prices included in Level 1 inputs, that are observable for the asset (or liability), either directly or indirectly. If the asset (or liability) has a specified term, a Level 2 input must be observable for substantially the full term of the asset (or liability).

Level 3 – Unobservable inputs for the asset (or liability) used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset (or liability) at measurement date.

The Foundation utilizes the net asset value (NAV) per share or its equivalent for valuing certain investments in funds that do not have readily determinable fair values. NAV, in many instances, may not equal fair value.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Net Assets**

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor- or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as restricted revenue when received and released from restriction when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as Net Assets Released from Restrictions.

#### **Revenue Recognition**

Revenue is recognized on the accrual basis and generally consists of contributions, special event revenue, in-kinds and other income.

An internal special event is a fundraising event coordinated and staffed by Foundation personnel rather than a third-party support group or organization. It is designed to attract people for the purpose of raising mission awareness, for increasing funding from existing donors, and the cultivation of future donors.

Special event revenue consists of registrations, sponsorships and other contributions. The exchange element of the special event revenue was approximately \$239,309 and \$186,023 for the years ended August 31, 2023 and 2022. The portion that is considered to be exchange revenue is recognized as revenue when the performance obligations are met which is the occurrence of the event.

The Foundation receives auction items to be sold at its special events. Contributed auction items are valued at the gross selling price received and the value is included in internal special event revenue on the statement of activities. The amount of auction items received and sold during the years ended August 31, 2023 and 2022 totaled \$240,970 and \$217,743, respectively.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# **Revenue Recognition (Continued)**

Donated advertising and media is reported as contribution revenue and fundraising expense when received and the reporting of such contributions is unaffected by whether the Foundation could afford to purchase or would have purchased the assets at their fair value.

Unconditional promises to give are recognized initially at fair value as contributions revenue in the period such promises are made by donors. Fair value is estimated giving consideration to anticipated future cash receipts (after allowance is made for uncollectible contributions) and discounting such amounts at a risk-adjusted rate commensurate with the duration of the donor's payment plan. Amortization of the discounts is recorded as additional contributions revenue.

Conditional promises to give are not recognized as contribution revenue and receivables until the conditions have been substantially met.

Contributions of assets other than cash are recorded at their estimated fair value. Contributions of services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

#### **Contributions: Donated Goods and Services**

The Foundation received in-kind contributions of assets, services, and materials that are reported in the statements of activities as follows:

	 2023	 2022
Wish Related Travel, Goods, and Services	\$ 590,008	\$ 506,030
Professional Services	5,837	7,326
Contributed Office Space	19,931	20,677
Advertising and Media	13,901	27,052
Special Events	9,289	-
Other	75	 217
	_	_
Total Contributed Nonfinancial Assets and Services	\$ 639,041	\$ 561,302

Wish related travel, goods and other services are used in the wish granting program. The Foundation estimates the fair value of wish related travel, goods, and services on the basis of estimates of the current market rates for similar travel, goods and other services in the Foundation's market.

Professional services relate to accounting services used for support services, and are valued and reported at the estimated fair value based on current rates for similar services.

Contributed office space is valued and reported at the estimated fair value on the basis of comparable lease agreements in the Foundation's market. Contributed office space is used for both program and supporting services.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## **Contributions: Donated Goods and Services**

Donated advertising and media is reported at the estimated fair value as provided by the donor based on rates charged for similar advertising or media. Advertising and media is used for both program and supporting services. Advertising and media is used to help the Foundation communicate its message or mission and includes fund raising materials, informational material, or advertising, and may be in the form of an audio or video tape of a public service announcement, a layout for a newspaper, media time or space for public service announcements, or other purposes.

Special event donated items are donated items recorded at fair value that are used in facilitating the event. Examples of such donated items are generally food, beverage, facility costs, and auction items. The Foundation estimates the fair value of these donated items based on the current market rates for similar items in the Foundation's market.

In-kind contributions related to wish granting are restricted to be used in granting wishes. In-kind contributions related to special events are restricted for use at those events. No other in-kind contributions were received with donor restrictions.

#### **Income Taxes**

The Foundation is a nonprofit organization exempt from federal income and Nebraska income taxes under the provisions of Internal Revenue Code (IRC) Section 501(c)(3) and Section 77-2714 of the Nebraska taxation Code. However, the Foundation remains subject to income taxes on any net income that is derived from a trade or business, regularly carried on and not in furtherance of the purpose for which it was granted exemption. No income tax provision has been recorded as the net income, if any, from any unrelated trade or business, in the opinion of management, is not material to the financial statements taken as a whole.

Management believes that no uncertain tax positions exist for the Foundation at August 31, 2023 and 2022. The Foundation files income tax returns in the U.S. federal jurisdiction, and applicable state jurisdictions.

#### **Functional Expenses**

The Foundation performs three functions: wish granting, fundraising, and management and general. Definitions of these functions are as follows:

#### Wish Granting

Activities performed by the Foundation in granting wishes to children with critical illnesses.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Functional Expenses (Continued)**

#### **Fundraising**

Activities performed by the Foundation to generate funds and/or resources to support its programs and operations. During the fiscal year ended August 31, 2023 and 2022, the Foundation incurred joint costs for activities that include fundraising appeals (primarily direct mail campaigns and newsletters), which have been allocated as follows:

	 2023	 2022
Fundraising	\$ 4,572	\$ 3,827
Management and General	4,494	3,761
Wish Granting	 17,061	 14,279
Total	\$ 26,127	\$ 21,867

### Management and General

All costs not identifiable with a specific programs or fundraising activities, but indispensable to the conduct of such programs and activities and to the Foundation's existence, are included as management and general expenses. This includes expenses for the overall direction of the Foundation, business management, general recordkeeping, budgeting, financial reporting, and activities relating to these functions such as salaries, rent, supplies, equipment, and other expenses.

Expenses that benefit more than one function of the Foundation are allocated among the functions based generally on the amount of time spent by employees on each function.

#### **Management Estimates**

The preparation of financial statements in conformity with GAAP requires management to make a number of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Adoption of Accounting Pronouncement

In February 2016, The Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-02, *Leases (Topic 842)*. This new standard increases transparency and comparability among organizations by requiring the recognition of right-of-use (ROU) assets and lease liabilities on the statement of financial position. Most prominent among the changes in the standard is the recognition of ROU assets and lease liabilities by lessees for those leases classified as operating leases. Under the standard, disclosures are required to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases.

The Foundation adopted the requirements of the guidance effective September 1, 2022, and has elected to apply the provisions of this standard to the beginning of the period of adoption.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Adoption of Accounting Pronouncement**

The Foundation has elected to adopt the package of practical expedients available in the year of adoption. The Foundation has elected to adopt the available practical expedient to use hindsight in determining the lease term and in assessing impairment of the Foundation's ROU assets.

Lease disclosures for the year ended August 31, 2022 are made under prior lease guidance in FASB ASC 840.

#### NOTE 3 LIQUIDITY AND AVAILABILITY

The Foundation monitors liquidity regularly through the monthly financial package provided to the board and through the enterprise-wide Benchmarks of Excellence. Holding 6 months to 24 months of liquidity is considered excellent based off the enterprise-wide published scale.

2023	2022
\$ 12,493,728	11,871,717
(337,378)	(501,132)
(106,717)	(103,280)
12,049,633	11,267,305
\$ 12,049,633	\$ 11,267,305
	\$ 12,493,728 (337,378) (106,717) 12,049,633

Financial assets include cash and cash equivalents, investments, due from related entities and contributions receivable. For purposes of analyzing resources available to meet general expenditures over one year, the Foundation considers all expenditures related to its ongoing program activities, as well as the functions in support of those activities, to be general expenditures.

## NOTE 4 FAIR VALUE MEASUREMENTS

#### **Fair Value of Financial Instruments**

Fair value is defined as the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

#### NOTE 4 FAIR VALUE MEASUREMENTS (CONTINUED)

#### **Fair Value of Financial Instruments (Continued)**

The fair values of the financial instruments shown in the following table as of August 31, 2023 and 2022 represent the amounts that would be received to sell those assets or that would be paid to transfer those liabilities in an orderly transaction between market participants at that date. Those fair value measurements maximize the use of observable inputs. However, in situations where there is little, if any, market activity for the asset or liability at the measurement date, the fair value measurement reflects the Foundation's own judgments about the assumptions that market participants would use in pricing the asset or liability. Those judgments are developed by the Foundation based on the best information available in the circumstances, including expected cash flows and appropriately risk-adjusted discount rates, and available observable and unobservable inputs.

#### Overall Investment Objective

The overall investment objective of the Foundation is to invest its assets in a prudent manner that will achieve a long-term rate of return sufficient to fund a portion of its annual operating activities and increase investment value after inflation. The Foundation diversifies its investments among various asset classes incorporating multiple strategies and managers. Major investment decisions are authorized by the board's audit and finance committee, which oversees the Foundation's investment program in accordance with established guidelines.

#### Fair Value Hierarchy

The following table presents the fair value hierarchy of assets and liabilities that are measured at fair value on a recurring basis at August 31:

August 31, 2023	 Level 1	L	Level 2 Level 3		Assets Not Held at Level 3 Fair Value			Total		
Assets:	 		<u>.</u>							
Recurring:										
Investments:										
Mutual Funds:										
Domestic Equity	\$ 871,674	\$	-	\$	-	\$	-	\$	871,674	
International Equity	831,707		-		-		-		831,707	
Bonds	1,161,951		-		-		-		1,161,951	
Exchange-Traded Funds:										
Domestic Equity	3,093,954		-		-		-		3,093,954	
International Equity	471,639		-		-		-		471,639	
Real Estate	135,353		-		-		-		135,353	
Bonds	1,900,997		-		-		-		1,900,997	
Certificates of Deposit	-		-		-		50,337		50,337	
Cash	-		-		-		342,424		342,424	
Total Recurring	8,467,275		-		-		392,761		8,860,036	
Total Assets	\$ 8,467,275	\$	-	\$	-	\$	392,761	\$	8,860,036	

# NOTE 4 FAIR VALUE MEASUREMENTS (CONTINUED)

#### Fair Value Hierarchy (Continued)

August 31, 2022	Level 1	Le	vel 2	Le	vel 3	Assets Not Held at Fair Value		Total	
Assets:									
Recurring:									
Investments:									
Mutual Funds:									
Domestic Equity	\$ 770,351	\$	-	\$	-	\$	-	\$ 770,351	
International Equity	731,780		-		-		-	731,780	
Bonds	1,336,089		-		-		-	1,336,089	
Exchange-Traded Funds:									
Domestic Equity	2,798,613		-		-		-	2,798,613	
International Equity	414,408		-		-		-	414,408	
Real Estate	129,834		-		-		-	129,834	
Bonds	1,712,459		-		-		-	1,712,459	
Certificates of Deposit	-		-		-		50,337	50,337	
Cash	-		-		-		358,001	358,001	
Total Recurring	7,893,534		-		-		408,338	8,301,872	
Total Assets	\$ 7,893,534	\$	-	\$	-	\$	408,338	\$ 8,301,872	

#### NOTE 5 CONTRIBUTIONS RECEIVABLE

The Foundation's contributions receivable as of August 31, 2023 and 2022 were \$142,850 and \$175,811, respectively. All contributions receivable is due within the next 12 months. Management determined that all contributions receivable are fully collectible; therefore, no allowance for uncollectible accounts is considered necessary at August 31, 2023 and 2022.

# NOTE 6 TRANSACTIONS WITH RELATED ENTITIES

The National Organization conducts national fundraising efforts for which cash and in-kind donations are received and shared with the Foundation. These funds represent revenues associated with: distributions from national partners, individual donation amounts collected via online and white mail donations, amounts for internal grants, travel, and training scholarships, amounts to fund the Adopt-A-Wish® program, and other miscellaneous revenues. During the years ended August 31, 2023 and 2022, respectively, the Foundation received \$284,300 and \$351,806 from these national revenue streams.

As part of the National Organization's Wish Fulfillment Fund, chapters may apply for funds that have been donated by other chapters to underwrite the cost of wishes. Under this program, the Foundation contributed \$50,000 and \$250,000 during the years ended August 31, 2023 and 2022, respectively.

Conversely, the Foundation pays amounts to the National Organization for chapter dues, insurance, and other miscellaneous ancillary expenses that the National Organization pays on behalf of the Foundation and for services provided by the National Organization. Amounts totaling \$461,282 and \$397,635 were paid from the Foundation to the National Organization during the years ended August 31, 2023 and 2022, respectively.

#### NOTE 6 TRANSACTIONS WITH RELATED ENTITIES (CONTINUED)

Amounts due from and to related entities are as follows at August 31:

	2023			2022	
Due from National Organization	\$	31,683	\$	42,618	
Due from Other Chapters		6,989		4,808	
Total Due from Related Entities	\$	38,672	\$	47,426	
			,	_	
Due to National Organization	\$	50,000	\$	93,449	
Due to Other Chapters		30,692		47,269	
Total Due to Related Entities	\$	80,692	\$	140,718	

Amounts due from the National Organization represent contributions remitted to the National Organization that are identified for the Foundation's use but were not yet transferred to the Foundation as of year-end. Amounts due from other chapters represent amounts paid in assisting other chapters with their wish granting. Amounts due to other chapters represent amounts owed to other chapters who have assisted in the granting of wishes for the Foundation. Amounts due to the National Organization generally represent unpaid chapter dues and services.

During the years ended August 31, 2023 and 2022, the Foundation received contributions, both cash and in-kind, from board members totaling \$79,743 and \$91,395, respectively.

## NOTE 7 PROPERTY AND EQUIPMENT, NET

Property and equipment consist of the following as of August 31:

		2023	2022		
Computer Equipment and Software	\$	56,327	\$	48,739	
Office Furniture		72,755		71,103	
Other Equipment		37,229		41,690	
Leasehold Improvements		85,087		85,087	
Vehicles		14,445		14,445	
Total	·-	265,843		261,064	
Less: Accumulated Depreciation		(190,004)		(152,777)	
Property and Equipment, Net	\$	75,839	\$	108,287	

Depreciation expense totaled \$37,227 and \$33,710, respectively for the years ended August 31, 2023 and 2022.

#### NOTE 8 LEASES

## Lease Agreements - ASC 842

The Foundation leases equipment as well as certain operating and office facilities for various terms under long-term, non-cancelable lease agreements. The leases expire at various dates through 2030.

The following tables provides quantitative information concerning the Foundation's leases.

Lease Cost:	
Operating Lease Cost	\$ 113,988
Total Lease Cost	\$ 113,988
Other Information:	
Cash Paid for Amounts Included in the Measurement	
of Lease Liabilities	
Operating Cash Flows from Operating Leases	\$ 107,738
Right-of-Use Assets Obtained in Exchange for New	
Operating Lease Liabilities	\$ 635,798
Weighted Average Remaining Lease Term - Operating	
Leases	6.2 Years
Weighted-Average Discount Rate - Operating Leases	3.50%

A maturity analysis of annual undiscounted cash flows for lease liabilities as of August 31, 2023, is as follows:

	Operating		
Year Ending August 31	Leases		
2024	\$	99,725	
2025		98,925	
2026		92,537	
2027		89,190	
2028		90,951	
Thereafter		139,925	
Total Lease Payments		611,253	
Less: Imputed Interest		62,640	
Present Value of Lease Liabilities	\$	548,613	

# **Lease Agreements – ASC 840**

The Foundation is obligated under various capital and operating leases for offices and equipment, which expire at various dates through February 28, 2030. Total rent expense for all operating leases for the years ended August 31, 2022 totaled \$107,326.

#### NOTE 9 NET ASSETS

#### **Net Assets With Donor Restrictions**

Net assets with donor restrictions are available for the following purposes or periods as of August 31:

	2023		 2022	
Subject to Expenditure for Specified Purpose:		_		
Wish Granting	\$	337,378	\$ 501,132	
Endowments:				
Subject to Endowment Spending Policy				
and Appropriation:				
Earnings on Endowment Funds		61,099	57,662	
Original Donor-Restricted Gift Amount to be				
Maintained in Perpetuity:				
Wish Granting		45,618	45,618	
Total		106,717	103,280	
Total Donor Restricted Net Assets	\$	444,095	\$ 604,412	

#### NOTE 10 ENDOWMENTS

The Foundation is subject to the enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA) and is required to make disclosures about endowment funds, both donor-restricted endowment funds and board-designated endowment funds.

The Foundation's endowment consists of two individual funds established for a variety of purposes including both donor-restricted endowment funds and funds designated by the board of directors to function as endowments. Net assets associated with endowment funds, including funds designated by the board of directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. Endowment assets, both donor-restricted and board-designated, are reflected as investments held for long-term purposes on the statements of financial position.

# NOTE 10 ENDOWMENTS (CONTINUED)

# **Interpretation of Relevant Law**

The board of directors of the Foundation has interpreted the Nebraska UPMIFA as requiring preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as donor-restricted net assets: (a) the original value of gifts donated to the donor-restricted endowment, (b) the original value of subsequent gifts to the donor-restricted endowment, and (c) accumulated earnings on the donor-restricted endowment funds. The accumulated earnings on the endowment funds remain treated as donor-restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Foundation and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Foundation
- The investment policies of the Foundation

Endowment fund composition by type of fund as of August 31 is as follows:

August 31, 2023 Donor-Restricted Endowment Funds:	Without Restri		 th Donor estrictions	Total
Original Donor-Restricted Gift Amount				
and Amounts Required to be Maintained in Perpetuity by Donor	\$	-	\$ 45,618	\$ 45,618
Accumulated Investment Gains		<u> </u>	 61,099	 61,099
Total Funds	\$		\$ 106,717	\$ 106,717
August 31, 2022	Without Restri		 th Donor	 Total
Donor-Restricted Endowment Funds: Original Donor-Restricted Gift Amount and Amounts Required to be Maintained				
in Perpetuity by Donor	\$	-	\$ 45,618	\$ 45,618
Accumulated Investment Gains			 57,662	 57,662
Total Funds	\$		\$ 103,280	\$ 103,280

# NOTE 10 ENDOWMENTS (CONTINUED)

#### **Interpretation of Relevant Law (Continued)**

Changes in endowment funds are as follows for the years ended August 31:

August 31, 2023	Without Donor Restrictions		With Donor Restrictions		Total	
Endowment Net Assets -						
Beginning of Year	\$	-	\$	103,280	\$	103,280
Investment Return, Net Appropriation of Endowment Assets		-		6,716		6,716
Pursuant to Spending-Rate Policy		_		(3,279)		(3,279)
Endowment Funds - End of Year	\$	-	\$	106,717	\$	106,717
August 31, 2022	Withou Restri			th Donor estrictions		Total
August 31, 2022 Endowment Net Assets -						Total
					\$	Total 124,183
Endowment Net Assets -	Restri		Re	estrictions	\$	
Endowment Net Assets - Beginning of Year Investment Return, Net	Restri		Re	124,183	\$	124,183

#### **Fund Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. There are no fund deficiencies as of August 31, 2023 and 2022.

#### Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding programs supported by its endowment fund(s) while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds [if none, delete]. Under this policy, as approved by the board of directors, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a moderate level of investment risk. The Foundation expects its endowment funds, over time, to provide an average rate of return of approximately 5% annually. Actual returns in any given year may vary from this amount.

#### Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent constraints.

# NOTE 10 ENDOWMENTS (CONTINUED)

## Spending Policy and How the Investment Objectives Relate to Spending Policy

The spending policy for the Foundation investments is determined by the board of directors. Accordingly, over the long-term, the Foundation expects the current spending policy to allow its endowment to grow at an average of 2% annually. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through gifts and investment return.

#### NOTE 11 RETIREMENT PLAN

The Foundation has a defined contribution retirement plan (the Plan). Employees are eligible for participation in the Plan after reaching 21 years of age and upon completion of one year of service. Under the provisions of the Plan, eligible employees may elect to defer a percentage of their salary subject to certain IRC limitations. The Foundation matches employee contributions up to 5% of the employee's salary. Foundation contributions to the Plan for the years ended August 31, 2023 and 2022 were \$37,199 and \$33,540, respectively.

#### NOTE 12 CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Foundation to concentration of credit risk consist principally of cash, cash equivalents, and investments. The Foundation places its cash and investments with high credit quality financial institutions and generally limits the amount of credit exposure not to exceed the Federal Deposit Insurance Corporation (FDIC) insurance coverage limit of \$250,000. From time to time throughout the year, the Foundation's cash balances may exceed the amount of the FDIC insurance coverage.

There were no contribution concentrations for the year ended August 31, 2023 and 2022.

#### NOTE 13 LITIGATION AND CLAIMS

The Foundation is periodically involved in litigation and claims arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Foundation's financial position, change in net assets, or liquidity.

#### **NOTE 14 COMMITMENTS**

The goal of the Foundation is to grant the wish of every eligible child. During the fiscal years ended August 31, 2023 and 2022, the Foundation granted 116 and 70 wishes, respectively. As of August 31, 2023 and 2022, respectively, there were approximately 136 and 137 children who are eligible for a wish. The average cost of a wish for the year ended August 31, 2023 was \$8,700 in cash and \$5,410 in in-kind for a total cost of \$14,110. The average cost of a wish for the year ended August 31, 2022 was \$8,548 in cash and \$3,771 in in-kind for a total cost of \$12,319.

#### **NOTE 15 RISKS AND UNCERTAINTIES**

In December 2019, an outbreak of a novel strain of Coronavirus (COVID-19) began. On March 10, 2020, in conjunction with the Make-A-Wish America National Medical Advisory Council (NMAC), Make-A-Wish America issued instructions to pause travel and large gathering wishes until deemed medically safe for our vulnerable population and their families. On March 11, 2020, the World Health Organization characterized COVID-19 as a pandemic.

As of September 15, 2021, in consultation with the NMAC, the pause on domestic travel to large gatherings was lifted, if travel occurred by automobile. The pause on airline travel was lifted December 1, 2021 with a graduated approach with full domestic travel resuming June of 2022. International and cruise wish travel is still paused as of August 31, 2023. Prior to fiscal year 2020, travel wishes have been approximately 77% of wishes granted and the number of granted wishes averaged approximately 95. The number of wishes granted during the years ended August 31, 2023 and 2022 was 116 and 70, respectively.

The Foundation continues to evaluate all expenses and fundraising efforts in light of the impact of COVID-19.

#### NOTE 16 EMPLOYEE RETENTION CREDIT GRANTS

Grants from the government are recognized when all conditions of such grants are fulfilled or there is reasonable assurance they will be fulfilled. During the year ended August 31, 2022, the Foundation applied for Employee Retention Credit (ERC) grant funding from the Internal Revenue Service (IRS). The Foundation recognized \$-0- and \$212,054 of grant revenue related to performance requirements being met in compliance with the program during the year ended August 31, 2023 and 2022.

Eligibility and conditions for the ERC program may be audited by the IRS. The amount of liability, if any, from potential noncompliance cannot be determined with certainty; management is of the opinion that any audit will not have a material adverse impact on the Foundation's financial position.

# **NOTE 17 SUBSEQUENT EVENTS**

The Foundation has evaluated subsequent events from the statement of financial position date through February 22, 2024, the date at which the financial statements were available to be issued.

