** PUBLIC DISCLOSURE COPY **

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Inspection

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public. ► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public

А	ror the	e 2018 calendar year, or tax year beginning SEP 1, 2018 and el	naing A	JG 31, 2019								
В	Check if applicable	C Name of organization MAKE-A-WISH FOUNDATION OF PHILADELPHIA,		D Employer iden	tification nun	nber						
	Addres	S DELAMADE AND GUGGIERIANNA MALLEY										
	Name change		00.0055050									
	Initial return		oom/suite	E Telephone num	ber							
	Final return/	FIVE VALLEY SQ 21		•	654-9355							
	termin- ated	City or town, state or province, country, and ZIP or foreign postal code		G Gross receipts \$		6,399,756.						
	Amend return	BLUE BELL, PA 19422		H(a) Is this a group	o return							
	Application	F Name and address of principal officer: DENNIS 6. HERON		for subordina	tes?	Yes X No						
	pendin	SAME AS C ABOVE		H(b) Are all subordinate	es included?	Yes No						
		empt status: \boxed{X} 501(c)(3) 501(c) () \blacktriangleleft (insert no.) 4947(a)(1) or	527	If "No," attacl	n a list. (see ir	structions)						
		e: PHILADESV.WISH.ORG		H(c) Group exemp	tion number	<u> </u>						
		organization: X Corporation Trust Association Other ► Summary	L Year	of formation: 1986	M State of le	gal domicile: PA						
		Briefly describe the organization's mission or most significant activities: SEE SCHE	EDIII-E O									
ė,	: ' '	Briefly describe the organization's mission or most significant activities.										
Jan	2	Check this box if the organization discontinued its operations or dispose	d of more	than 25% of its net	assats							
Activities & Governance	3			1	3	19						
é	4	Number of independent voting members of the governing body (Part VI, line 1b)			4	19						
ος (1)	5	Total number of individuals employed in calendar year 2018 (Part V, line 2a)			5	22						
<u>i</u>	6	Total number of volunteers (estimate if necessary)			6	245						
. }	7 a	Total unrelated business revenue from Part VIII, column (C), line 12			7a	0.						
ď	b	Net unrelated business taxable income from Form 990-T, line 38			7b	0.						
		·		Prior Year	Curi	rent Year						
ď	8	Contributions and grants (Part VIII, line 1h)		6,061,70	5.	5,528,706.						
9110	9	Program service revenue (Part VIII, line 2g)		4,60	0.	6,900.						
Revenue	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)		43,16	8.	46,187.						
α	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)			0.	0.						
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		6,109,47	3.	5,581,793.						
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		4,769,25	6.	3,427,191.						
	14	Benefits paid to or for members (Part IX, column (A), line 4)			0.	0.						
S	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) \dots		1,694,81	7.	1,676,421.						
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)			0.	0.						
X	b	Total fundraising expenses (Part IX, column (D), line 25)										
ш	'' '	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		588,77		658,993.						
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		7,052,84		5,762,605.						
	19	Revenue less expenses. Subtract line 18 from line 12		-943,37		-180,812.						
Net Assets or	<u> </u>		Be	ginning of Current Yea		d of Year						
sset	20	Total assets (Part X, line 16)		3,027,95		3,104,884.						
et A	21	Total liabilities (Part X, line 26)		357,873 2,670,08		432,876.						
	22 art II	Net assets or fund balances. Subtract line 21 from line 20		2,070,00	[/] •	2,072,000.						
		Ities of perjury, I declare that I have examined this return, including accompanying schedules a	ınd stateme	nts, and to the hest of	my knowledae	and helief it is						
	-	t, and complete. Declaration of preparer (other than officer) is based on all information of whic			my knowicago	and bollot, it is						
truc	, 001100	t, and complete. Boolaration of proparer (earlier than officer) to backe on an information of white	прорагог	nas any knowledge:								
Sig	ın İ	Signature of officer		Date								
He		DENNIS J. HERON, PRESIDENT & CEO										
	.	Type or print name and title										
_				Date Check	PTII	N						
Pai	d	Print/Type preparer's name CHRISTINE KAWECKI Preparer's signature CHRISTINE KAWECKI		4/21/2020 if self-em	ployed P0074	3140						
Pre	parer	Firm's name DELOITTE TAX LLP		Firm's EIN		65772						
	Only	Firm's address TWO JERICHO PLAZA										
		JERICHO, NY 11753		Phone no.5	16-918-700	0						
Ma	v the IF	RS discuss this return with the preparer shown above? (see instructions)			Х,	Yes No						

Pa	rt III Statement of Program S	_			Х
_			any line in this Part III		
1	Briefly describe the organization's mis THE MAKE-A-WISH FOUNDATION O		DELAWARE & SUSOU	IEHANNA	
	VALLEY CREATES LIFE-CHANGING				
	ILLNESSES.				
	•				
2	Did the organization undertake any sig	gnificant program se	ervices during the vear w	hich were not listed on the	
_					Yes X No
	If "Yes," describe these new services				
3			nt changes in how it con	ducts, any program services?	Yes X No
•	If "Yes," describe these changes on S		ic orial igos in mon ic com	adoto, any program convictor	
4			ents for each of its thre	e largest program services, as measured	by expenses.
				grants and allocations to others, the total	
	revenue, if any, for each program serv		ļ	,	, , , , , , , , , , , , , , , , , , , ,
4a			including grants of \$	3,427,191.) (Revenue \$	6,900.)
	SEE SCHEDULE O.	· · ·		, , , , , , ,	· · · · · · · · · · · · · · · · · · ·
4b	(Code:) (Expenses \$		including grants of \$) (Revenue \$)
40	(Code:) (Expenses \$		including grants of \$) (Revenue \$	
4 -	/- \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \			\ /-	
4c	(Code:) (Expenses \$		including grants of \$) (Revenue \$)
	-				
4d	Other program services (Describe in S	Schedule O.)			
	(Expenses \$	including grants of \$) (Revenue \$)
4e	Total program service expenses	4,	635,556.		

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Form 990 (2018) DELAWARE AND SUSQUE Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9_		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		Х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,		7.7	
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			x
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			x
٦	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		
u		11d		x
_	Part X, line 16? If "Yes," complete Schedule D, Part IX	11e	Х	
e f	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	116		
•	the organization's separate of consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
124	Schedule D, Parts XI and XII	12a	х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
-	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		x
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18	Х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		Х
20 a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I, Parts I and II	21		Х

Form 990 (2018) DELAWARE AND SUSQUEHANNA VA Part IV Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Х	<u> </u>
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	<u> </u>
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		X
		24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		-
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		-
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			.,
	Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			x
07	complete Schedule L, Part II	26		
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member	27		x
28	of any of these persons? If "Yes," complete Schedule L, Part III Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV	21		
20	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A series of the	28a		х
b	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		x
	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,	200		
·	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		x
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
-	contributions? If "Yes," complete Schedule M	30		x
31	Did the organization liquidate, terminate, or dissolve and cease operations?	"		
	If "Yes," complete Schedule N, Part I	31		х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If</i> "Yes." <i>complete</i>			
	Schedule N. Part II	32		х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34		Х
35 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			1
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			1
Par	Note. All Form 990 filers are required to complete Schedule 0	38	X	
Par				
	Check if Schedule O contains a response or note to any line in this Part V			
,	Establica anniche anniche de Bando (Farm 1999 Establica de La Contraction de La Cont		Yes	No
_	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable The number of Forms W 2G included in line 1a. Enter 0, if not applicable			
b	Enter the number of Porns w-2d included in line 1a. Enter-0-11 not applicable	1		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c		
	(gambling) winnings to prize winners?	l IC		

Form 990 (2018)

DELAWARE AND SUSQUEHANNA VALLEY

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued) Page 5 22-2755963

				Yes	No		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,						
	filed for the calendar year ending with or within the year covered by this return	2a 22					
b	If at least one is reported on line 2a, did the organization file all required federal employment tax return	ns?	2b	х			
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions						
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?		За		х		
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule C)	3b				
	At any time during the calendar year, did the organization have an interest in, or a signature or other a						
	financial account in a foreign country (such as a bank account, securities account, or other financial a	ccount)?	4a		Х		
b	If "Yes," enter the name of the foreign country: ▶						
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).						
5а	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a		Х		
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction		5b		Х		
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		5c				
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	e organization solicit					
	any contributions that were not tax deductible as charitable contributions?		6a		Х		
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts							
	were not tax deductible?		6b				
7	Organizations that may receive deductible contributions under section 170(c).						
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser	vices provided to the payor?	7a		X		
			7b				
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	·					
	to file Form 8282?	l I	7c		Х		
	If "Yes," indicate the number of Forms 8282 filed during the year	7d	7e		Х		
_	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Did the organization during the year pay promiums directly on a personal benefit contract?						
f	3 , 3 , 1 , 1						
g	 g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 						
8							
0		•	8				
9	sponsoring organization have excess business holdings at any time during the year? 9 Sponsoring organizations maintaining donor advised funds.						
	Did the arranging against in making making and to about the distributions and an acation 40000		9a				
			9b				
10	Section 501(c)(7) organizations. Enter:						
	Initiation fees and capital contributions included on Part VIII, line 12	10a					
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b					
11	Section 501(c)(12) organizations. Enter:						
а	Gross income from members or shareholders	11a					
	Gross income from other sources (Do not net amounts due or paid to other sources against						
	amounts due or received from them.)	11b					
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	1041?	12a				
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b					
13	Section 501(c)(29) qualified nonprofit health insurance issuers.						
а	Is the organization licensed to issue qualified health plans in more than one state?		13a				
	Note. See the instructions for additional information the organization must report on Schedule O.						
b	Enter the amount of reserves the organization is required to maintain by the states in which the	I I					
	organization is licensed to issue qualified health plans	13b					
	Enter the amount of reserves on hand	13c	4.5		v		
			14a		Х		
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule		14b		_		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuner		4-		x		
	excess parachute payment(s) during the year?		15		_		
16	If "Yes," see instructions and file Form 4720, Schedule N.	incomo?	16		х		
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment If "Yes," complete Form 4720, Schedule O.	income?	16				
	n 103, complete i dini 4720, conedule O.						

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response

to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management No Yes 19 **1a** Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. 19 **b** Enter the number of voting members included in line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other Х officer, director, trustee, or key employee? 2 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision X of officers, directors, or trustees, or key employees to a management company or other person? 3 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Х 4 Did the organization become aware during the year of a significant diversion of the organization's assets? 5 5 Did the organization have members or stockholders? 6 6 Х 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 7a **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body? 8a **b** Each committee with authority to act on behalf of the governing body? Х 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes." provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes Nο 10a Did the organization have local chapters, branches, or affiliates? X 10a b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990. X 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a **b** Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Х 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes " describe 12c Х in Schedule O how this was done Did the organization have a written whistleblower policy? Х 13 13 Did the organization have a written document retention and destruction policy? 14 Х 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? Х The organization's CEO, Executive Director, or top management official 15a Other officers or key employees of the organization Х 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a Х taxable entity during the year? 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? 16b Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶PA Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply X Own website X Upon request Another's website ___ Other *(explain in Schedule O)* Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. State the name, address, and telephone number of the person who possesses the organization's books and records SUSAN ZEHREN - 215-654-9355

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FIVE VALLEY SQ. SUITE 210, BLUE BELL, PA

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Form 990 (2018) Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization	n nor any related	orga	niza	tion	con	npen	sate	ed any current officer, d	rector, or trustee.	
(A)	(B)		(C)					(D)	(E)	(F)
Name and Title	Average	(do	not c	Pos heck			one	Reportable	Reportable	Estimated
	hours per	box	oox, unless person is both an officer and a director/trustee)		compensation	compensation	amount of			
	week (list any	_	T	<u> </u>		1	l	from the	from related organizations	other
	hours for	direct				_		organization	(W-2/1099-MISC)	compensation from the
	related	ee or	stee			nsate		(W-2/1099-MISC)	(** 27 1000 111100)	organization
	organizations	Individual trustee or director	Institutional trustee		oyee	Highest compensated employee		,		and related
	below	vidua	itution	Je	Key employee	nest c	ner			organizations
	line)	lh di	Inst	Officer	Key	High	Former			
(1) ANDREW SMITH	1.00									
CHAIR		Х		Х				0.	0.	0.
(2) EJ DEALY	1.00									
VICE CHAIR		Х		Х				0.	0.	0.
(3) STEPHEN KALIS	1.00									
SECRETARY		Х		Х				0.	0.	0.
(4) BARRY SMITH	1.00									
TREASURER		Х		Х				0.	0.	0.
(5) BRUCE FELL	1.00									
DIRECTOR AS OF 9/1/18		Х						0.	0.	0.
(6) CARL GORDINIER	1.00									
DIRECTOR		Х						0.	0.	0.
(7) CHAD MERRIWEATHER	1.00									
DIRECTOR AS OF 9/1/18		Х						0.	0.	0.
(8) CYNTHIA NORRIS	1.00									
DIRECTOR		Х						0.	0.	0.
(9) DANIELLE NOWACZYK	1.00									
DIRECTOR		Х						0.	0.	0.
(10) GARY CAMP	1.00									
DIRECTOR AS OF 9/1/18		Х						0.	0.	0.
(11) JOANN DUFFY	1.00									
DIRECTOR		Х						0.	0.	0.
(12) JOSEPH POOLER	1.00									
DIRECTOR		Х						0.	0.	0.
(13) KERT ANZILOTTI	1.00									
DIRECTOR		Х						0.	0.	0.
(14) KIMBERLY GREBE	1.00									
DIRECTOR		х						0.	0.	0.
(15) KIRK REED	1.00									
DIRECTOR		х	L	L				0.	0.	0.
(16) LINDA BELFUS	1.00									
DIRECTOR AS OF 9/1/18		х						0.	0.	0.
(17) MATTHEW BAYLEY	1.00									
DIRECTOR		х	L					0.	0.	0.
										Form 990 (2019)

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Form 990 (2018)

Part VII | Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (A) (B) (C) (D) (E) (F) Position Average Reportable Reportable Name and title Estimated (do not check more than one hours per compensation compensation amount of box, unless person is both an officer and a director/trustee) week from from related other (list any organizations compensation ndividual trustee or director the hours for organization (W-2/1099-MISC) from the lighest compensated related nstitutional trustee (W-2/1099-MISC) organization organizations ey employee and related below organizations line) (18) NANCY MCNAMARA 1.00 DIRECTOR Х 0 0 0. (19) PAUL DIMUZIO 1.00 DIRECTOR Х 0 0 0. (20) TIMOTHY ZELLERS 1.00 DIRECTOR THROUGH 1/2/19 X 0 0. 0. (21) MARY GATTO 40.00 VP OF MISSION DELIVERY Х 102,752. 0. 17,467. (22) SUSAN B ZEHREN 40.00 VICE PRESIDENT AND COO Х 154,051, 0. 6,194. (23) DENNIS J HERON 40.00 PRESIDENT AND CEO Х 191,138 0. 24,688. (24) KAREN L TRATEN 40.00 Х SR DIRECTOR OF DEV. OPERATIONS 114,006 0 14,688. 561,947, 0. 63,037. 1b Sub-total 0. 0. c Total from continuation sheets to Part VII, Section A 0 561,947. 0. 63,037. d Total (add lines 1b and 1c) Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable 4 compensation from the organization Yes No Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on 3 Х line 1a? If "Yes," complete Schedule J for such individual For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual Х 4 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services Х rendered to the organization? If "Yes." complete Schedule J for such person **Section B. Independent Contractors** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Name and business address Description of services Compensation NONE Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 of compensation from the organization

22-2755963 Page 9 Form 990 (2018) Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (**D**)
Revenue excluded from tax under (B) (C) Related or Unrelated Total revenue exempt function business sections 512 - 514 revenue revenue Contributions, Gifts, Grants and Other Similar Amounts 1 a Federated campaigns **b** Membership dues 1b 690,336. c Fundraising events 1c d Related organizations 1d e Government grants (contributions) **f** All other contributions, gifts, grants, and similar amounts not included above 4,838,370. 1,126,710. g Noncash contributions included in lines 1a-1f: \$ 5,528,706. h Total. Add lines 1a-1f **Business Code** 2 a WISH ASSIST FEES 900099 6,900. 6,900. Program Service Revenue b f All other program service revenue 6,900. g Total. Add lines 2a-2f . Investment income (including dividends, interest, and other similar amounts) 45,379 45,379 4 Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (ii) Personal 6 a Gross rents **b** Less: rental expenses c Rental income or (loss) **d** Net rental income or (loss) (ii) Other 7 a Gross amount from sales of (i) Securities 721,455. assets other than inventory b Less: cost or other basis 720,647. and sales expenses 808. c Gain or (loss) 808. 808. d Net gain or (loss) 8 a Gross income from fundraising events (not Other Revenue including \$ 690,336. of contributions reported on line 1c). See 97,316. Part IV, line 18 a 97,316. **b** Less: direct expenses c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 a **b** Less: direct expenses **c** Net income or (loss) from gaming activities \triangleright 10 a Gross sales of inventory, less returns and allowances b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue **Business Code** 11 a b d All other revenue

5,581,793.

6,900.

46,187.

e Total. Add lines 11a-11d

Total revenue. See instructions

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

00011	on 501(c)(3) and 501(c)(4) organizations must comple Check if Schedule O contains a respons		-	•	
Do i	not include amounts reported on lines 6b,	(A) Total expenses	(B)	(C)	(D)
	8b, 9b, and 10b of Part VIII.	ı otal expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to domestic organizations				
	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22	3,427,191.	3,427,191.		
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	464,871.	220,721.	129,885.	114,265.
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	922,313.	437,914.	257,694.	226,705.
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)	41,438.	19,675.	11,578.	10,185.
9	Other employee benefits	142,987.	67,890.	39,951.	35,146.
10	Payroll taxes	104,812.	49,765.	29,284.	25,763.
11	Fees for services (non-employees):				
	Management	1,750.		1,750.	
	Legal				
	Accounting	6,579.	1,721.	4,401.	457.
	Lobbying				
е	Professional fundraising services. See Part IV, line 17	5.054		5 054	
f	Investment management fees	5,874.		5,874.	
g	Other. (If line 11g amount exceeds 10% of line 25,	54 524	22 502	10 200	
	column (A) amount, list line 11g expenses on Sch 0.)	51,734.	33,523.	10,390.	7,821.
12	Advertising and promotion	05.045	10.010	4 055	
13	Office expenses	27,847. 49,224.	18,210.	4,055.	5,582.
14	Information technology	49,224.	33,770.	9,215.	6,239.
15	Royalties	105,246.	49,971.	29,406.	25 060
16	Occupancy	38,625.	24,988.	3,657.	25,869. 9,980.
17	Travel	30,025.	24,900.	3,657.	9,360.
18	Payments of travel or entertainment expenses				
40	for any federal, state, or local public officials	27,904.	17,751.	2,478.	7,675.
19	Conferences, conventions, and meetings	27,504.	11,131.	2, =10.	7,075.
20	Interest				
21 22	Payments to affiliates Depreciation, depletion, and amortization	29,553.	13,747.	11,046.	4,760.
23	Insurance	1,014.	15,717.	11,010.	1,014.
23 24	Other expenses, Itemize expenses not covered	2,022.			=,===
24	above. (List miscellaneous expenses in line 24e. If line				
	24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	NATIONAL DUES	241,097.	190,466.	24,110.	26,521.
a b	PRINTING & PUBLICATIONS	33,973.	15,325.	3,931.	14,717.
	MERCHANT FEES, BANK FEE	22,167.	3,268.	3,640.	15,259.
d	REPAIRS & MAINTENANCE	11,316.	6,763.	2,684.	1,869.
	All other expenses	5,090.	2,897.	1,416.	777.
25	Total functional expenses. Add lines 1 through 24e	5,762,605.	4,635,556.	586,445.	540,604.
26	Joint costs. Complete this line only if the organization	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		, , , , , , , , , , , , , , , , , , , ,	· , •
20	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				
					E 000 (224.2)

Form 990 (2018) Part X Balance Sheet

Fai	t A	Dalance Sheet					
		Check if Schedule O contains a response or not	e to any	line in this Part X			X
					(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing			225,211.	1	324,140.
	2	Savings and temporary cash investments			17,580.	2	56,848.
	3	Pledges and grants receivable, net			845,646.	3	647,589.
	4	Accounts receivable, net		4			
	5	Loans and other receivables from current and fo					
		trustees, key employees, and highest compensa	ted emp	loyees. Complete			
		Part II of Schedule L				5	
	6	Loans and other receivables from other disqualif	fied perso	ons (as defined under			
		section 4958(f)(1)), persons described in section	4958(c)(3)(B), and contributing			
		employers and sponsoring organizations of sect	ion 501(d	c)(9) voluntary			
छ		employees' beneficiary organizations (see instr).	Complet	te Part II of Sch L		6	
Assets	7	Notes and loans receivable, net			7		
ĕ	8	Inventories for sale or use			8		
	9				23,820.	9	128,162.
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D	10a	374,121.			
	b	Less: accumulated depreciation	10b	126,230.	45,871.	10c	247,891.
	11	Investments - publicly traded securities	1,864,088.	11	1,694,512.		
	12	Investments - other securities. See Part IV, line 1		12			
	13	Investments - program-related. See Part IV, line			13		
	14	Intangible assets			14		
	15	Other assets. See Part IV, line 11		5,742.	15	5,742.	
	16	Total assets. Add lines 1 through 15 (must equa	3,027,958.	16	3,104,884.		
	17	Accounts payable and accrued expenses	357,871.	17	209,316.		
	18	Grants payable		18			
	19	Deferred revenue				19	
	20	Tax-exempt bond liabilities			20		
	21	Escrow or custodial account liability. Complete F				21	
es	22	Loans and other payables to current and former					
Ě		key employees, highest compensated employee	s, and di	squalified persons.			
Liabilities						22	
_	23	Secured mortgages and notes payable to unrela				23	40,233.
	24	Unsecured notes and loans payable to unrelated				24	
	25	Other liabilities (including federal income tax, pa					
		parties, and other liabilities not included on lines	17-24). (Complete Part X of	٥		102 227
		Schedule D		·····	0.	25	183,327.
	26			have N Y and	357,871.	26	432,876.
		Organizations that follow SFAS 117 (ASC 958)		nere 🟲 🔼 and			
Ses	07	complete lines 27 through 29, and lines 33 and			2,104,547.	07	2 409 730
Net Assets or Fund Balances	27	Unrestricted net assets			565,540.	27	2,409,730. 262,278.
Bal	28			·····	0.	28	0.
<u>n</u>	29			chock hore	0.	29	0.
Ţ		Organizations that do not follow SFAS 117 (As	ac 900),	Check liefe			
S OI	20	and complete lines 30 through 34.				20	
set	30	Capital stock or trust principal, or current funds		fund		30 31	
As	31 32	Paid-in or capital surplus, or land, building, or eq				32	
Net	33	Retained earnings, endowment, accumulated inc			2,670,087.	33	2,672,008.
_		Total liabilities and not assets/fund balances			3,027,958.	34	3,104,884.
	34	Total liabilities and net assets/fund balances			5,027,550.	34	3,104,004.

Form **990** (2018)

Pa	rt XI Reconciliation of Net Assets						
	Check if Schedule O contains a response or note to any line in this Part XI						
1	Total revenue (must equal Part VIII, column (A), line 12)	1		5	581,	793.	
2	Total expenses (must equal Part IX, column (A), line 25)	2		5	762,	605.	
3							
4							
5	Net unrealized gains (losses) on investments	5			14,	725.	
6	Donated services and use of facilities	6			168,	008.	
7	Investment expenses	7					
8	Prior period adjustments	8					
9	Other changes in net assets or fund balances (explain in Schedule O)	9				0.	
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,						
	column (B))						
Pa	rt XII Financial Statements and Reporting						
	Check if Schedule O contains a response or note to any line in this Part XII						
			_		Yes	No	
1	Accounting method used to prepare the Form 990: Cash X Accrual Other						
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.							
2a	2a Were the organization's financial statements compiled or reviewed by an independent accountant?						
If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a							
	separate basis, consolidated basis, or both:						
	Separate basis Consolidated basis Both consolidated and separate basis						
b	Were the organization's financial statements audited by an independent accountant?			2b	Х		
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,					
	consolidated basis, or both:						
	X Separate basis Consolidated basis Both consolidated and separate basis						
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit,							
review, or compilation of its financial statements and selection of an independent accountant?							
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche	dule O					
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin	gle Aud	dit				
	Act and OMB Circular A-133?						
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ed auc	dit				
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits	<u></u>	<u></u>	3b			

Form **990** (2018)

SCHEDULE A

(Form 990 or 990-EZ)

Name of the organization

Department of the Treasury Internal Revenue Service

Total

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

MAKE-A-WISH FOUNDATION OF PHILADELPHIA.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

DELAWARE AND SUSOUEHANNA VALLEY 22-2755963 Reason for Public Charity Status (All organizations must complete this part.) See instructions Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s). (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) No above (see instructions))

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Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support							
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	4,687,888.	5,265,752.	5,638,284.	6,061,705.	5,528,706.	27,182,335.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	4,687,888.	5,265,752.	5,638,284.	6,061,705.	5,528,706.	27,182,335.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
6	Public support. Subtract line 5 from line 4.						27,182,335.
Sec	tion B. Total Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
7	Amounts from line 4	4,687,888.	5,265,752.	5,638,284.	6,061,705.	5,528,706.	27,182,335.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	68,677.	52,079.	49,170.	45,482.	45,379.	260,787.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)	50,575.	63,279.	90,550.	140,457.	97,316.	442,177.
11	Total support. Add lines 7 through 10						27,885,299.
12	Gross receipts from related activities,	etc. (see instructio	ns)			12	22,572.
13	First five years. If the Form 990 is for	-			•		
0-	organization, check this box and stop	here					>
	ction C. Computation of Publi						
14	Public support percentage for 2018 (li		•	* * * * * * * * * * * * * * * * * * * *		14	97.48 %
15	Public support percentage from 2017					15	97.43 %
16a	33 1/3% support test - 2018. If the c						
	stop here. The organization qualifies		•				
b	33 1/3% support test - 2017. If the c						
47.	and stop here. The organization quali		•				
1/a	10% -facts-and-circumstances test	_					
	and if the organization meets the "fac-		•	•		· ·	
J.	meets the "facts-and-circumstances"	-		*	-	Zo and line 15 is 1	
D	10% -facts-and-circumstances test	_					
	more, and if the organization meets the		•				▶□
40	organization meets the "facts-and-circ			•	,		
<u>18</u>	Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions						

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support	now, please comp	blete Part II.)				
	ndar year (or fiscal year beginning in)	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
	Total. Add lines 1 through 5						
78	Amounts included on lines 1, 2, and 3 received from disqualified persons						
k	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
C	: Add lines 7a and 7b						
8 Se	Public support. (Subtract line 7c from line 6.)						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
t	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
	Add lines 10a and 10b						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth ta	ax year as a sectio	n 501(c)(3) organiza	ation,
_	check this box and stop here						>
	ction C. Computation of Publi					T T	
	Public support percentage for 2018 (li					15	<u>%</u>
	Public support percentage from 2017					16	%
	ction D. Computation of Inves			10 1 (0)		14-1	
	Investment income percentage for 20					17	<u>%</u>
	Investment income percentage from 2					18	% 7 is not
198	33 1/3% support tests - 2018. If the						/ IS HOL
k	more than 33 1/3%, check this box are 33 1/3% support tests - 2017. If the	organization did r	not check a box or	line 14 or line 19a	a, and line 16 is m	ore than 33 1/3%, a	
	line 18 is not more than 33 1/3%, che	ck this box and st	t op here. The orga	nization qualifies a	as a publicly supp	orted organization	▶∐
20	Private foundation. If the organizatio	n did not check a	box on line 14, 19	a, or 19b, check th	nis box and see in	structions	▶∐

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
4		
1		
2		
3a		
3b		
- OD		
3с		
4a		
4b		
4c		
5a		
5b		
5c		
6		
7		
8		
9a		
9b		
9с		
10a		
40.		
10b		

Pai	t IV Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
С	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
<u>Sec</u>	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's	_		
800	supported organizations played in this regard. tion E. Type III Functionally Integrated Supporting Organizations	3		
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions)	•		
a	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
C	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructives Test. Answer (a) and (b) below.	ructions,	Yes	No
2	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of		162	NO
а				
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined	2a		
h	that these activities constituted substantially all of its activities. Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
D	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
		2b		
3	activities but for the organization's involvement. Parent of Supported Organizations. Answer (a) and (b) below.	20		
	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
u	trustees of each of the supported organizations? <i>Provide details in Part VI.</i>	3a		
h	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each	Ju		
	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b		

Schedule A (Form 990 or 990-EZ) 2018 DELAWARE AND SUSQUEHANNA VALLEY

Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supportir	ng Orgai	nizations	
1	Check here if the organization satisfied the Integral Part Test as a qualifyir	ng trust on	Nov. 20, 1970 (explain in F	Part VI.) See instructions. A
	other Type III non-functionally integrated supporting organizations must co	omplete Se	ections A through E.	
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other			
	factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
	see instructions)	4		
_5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
_6	Multiply line 5 by .035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to	T		
	emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-functiona	lly integrat	ed Type III supporting orga	inization (see
	instructions).			

Schedule A (Form 990 or 990-EZ) 2018

Schedule A (Form 990 or 990-EZ) 2018 DELAWARE AND SUSQUEHANNA VALLEY

Pai	↑ V Type III Non-Functionally Integrated 509	(a)(3) Supporting Orga	inizations _(continued)	
Sect	ion D - Distributions		, ,	Current Year
1	Amounts paid to supported organizations to accomplish exe			
2	Amounts paid to perform activity that directly furthers exemp	ot purposes of supported		
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpose	es of supported organization	S	
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which the	he organization is responsive	•	
	(provide details in Part VI). See instructions.			
9	Distributable amount for 2018 from Section C, line 6			
10	Line 8 amount divided by line 9 amount	1	1	
Sect	ion E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributable Amount for 2018
1	Distributable amount for 2018 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2018 (reason-			
	able cause required- explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2018			
a	From 2013			
<u>b</u>	From 2014			
<u>c</u>	From 2015			
<u>d</u>	From 2016			
<u>e</u>	From 2017			
f	Total of lines 3a through e			
<u>g</u>	Applied to underdistributions of prior years			
<u>h</u>	Applied to 2018 distributable amount			
i_	Carryover from 2013 not applied (see instructions)			
<u>j</u> _	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2018 from Section D,			
	line 7:			
	Applied to underdistributions of prior years			
	Applied to 2018 distributable amount			
	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2018, if			
	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2018. Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2019. Add lines 3j			
	and 4c.			
8	Breakdown of line 7:			
	Excess from 2014			
	Excess from 2015			
	Excess from 2016			
	Excess from 2017 Excess from 2018			
-	LAUGGO II UIII AU IU			

Schedule A (Form 990 or 990-EZ) 2018

Schedule A (Form 990 or 990-EZ) 2018 DELAWARE AND SUSQUEHANNA VALLEY

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)
SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME:
GROSS FUNDRAISING REVENUE
2014 AMOUNT: \$ 44,166.
2015 AMOUNT: \$ 63,279.
2016 AMOUNT: \$ 90,550.
2017 AMOUNT: \$ 140,457.
2019 AMOUNT A 07 216
2010 AMOUNT: \$ 97,510.
GROSS GAMING REVENUE
2014 MOTIVE 4 5 400
2015 AMOUNT 6 0
2016 AMOUNT: \$ 0.
2017 AMOUNT: \$ 0.
2018 AMOUNT: \$ 0.

MAKE-A-WISH FOUNDATION OF PHILADELPHIA,

DELAWARE AND SUSQUEHANNA VALLEY

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Employer identification number

22-2755963

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Organization type (check one):							
Filers of:		Section:					
Form 990	0 or 990-EZ	X 501(c)(3) (enter number) organization					
		4947(a)(1) nonexempt charitable trust not treated as a private foundation					
		527 political organization					
Form 990	O-PF	501(c)(3) exempt private foundation					
		4947(a)(1) nonexempt charitable trust treated as a private foundation					
		501(c)(3) taxable private foundation					
	nly a section 501(c)(covered by the General Rule or a Special Rule. 7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.					
	-	filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.					
Special I	Rules						
	sections 509(a)(1) a any one contributo	described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from r, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; line 1. Complete Parts I and II.					
	year, total contribu	described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the tions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the ty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address),					
	year, contributions is checked, enter h purpose. Don't con	described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box ere the total contributions that were received during the year for an exclusively religious, charitable, etc., applete any of the parts unless the General Rule applies to this organization because it received nonexclusively e, etc., contributions totaling \$5,000 or more during the year					
but it mu	ıst answer "No" on	at isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to be filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).					

Name of organization

MAKE-A-WISH FOUNDATION OF PHILADELPHIA,

DELAWARE AND SUSQUEHANNA VALLEY

22-2755963

Parti	Contributors (see instructions). Use duplicate copies of Part I if addition	onal space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1		\$1,133,164. 	Person X Payroll Noncash X (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3		\$	Person Payroll Noncash X (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
			Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
			Person Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization

MAKE-A-WISH FOUNDATION OF PHILADELPHIA,

DELAWARE AND SUSQUEHANNA VALLEY

Employer identification number

22-2755963

Part II	Noncash Property (see instructions). Use duplicate copies of Part II	if additional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
4	TRAVEL, M&E, SUPPLIES	_	
1		-	
		\$\$ 95,514.	08/31/19
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
2	TRAVEL, M&E, SUPPLIES	_	
3		-	
		\$	08/31/19
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		_	
		_	
		_ \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		_	
		_	
		_ \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		_	
		_	
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		_	
		_	

Name of or				Employer identification number		
	ISH FOUNDATION OF PHILADELPHIA, AND SUSQUEHANNA VALLEY			22-2755963		
Part III) through (e) and the following line charitable, etc., contributions of \$1,000	entry. For organizations	(10) that total more than \$1,000 for the year		
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d)	Description of how gift is held		
		(e) Transfer of	gift			
_	Transferee's name, address, a	nd ZIP + 4	Relationship o	of transferor to transferee		
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d)	Description of how gift is held		
_		(e) Transfer of	gift			
	Transferee's name, address, a	nd ZIP + 4	Relationship o	of transferor to transferee		
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d)	Description of how gift is held		
_		(e) Transfer of	gift			
-	Transferee's name, address, a	nd ZIP + 4	Relationship of	of transferor to transferee		
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d)	Description of how gift is held		
_	(e) Transfer of gift					
_	Transferee's name, address, a	nd ZIP + 4	Relationship o	of transferor to transferee		

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

OMB No. 1545-0047

Name of the organization

MAKE-A-WISH FOUNDATION OF PHILADELPHIA. DELAWARE AND SUSQUEHANNA VALLEY

Employer identification number 22-2755963

	organization answered "Yes" on Form 990, Part IV, line	(a) Donor advised funds	(b) Funds and other accounts
	Tabel assessed of season	(a) Donor advised fullus	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in w	_	
^	are the organization's property, subject to the organization's e		
6	Did the organization inform all grantees, donors, and donor ac		
	for charitable purposes and not for the benefit of the donor or		
Dai			
			Part IV, line 7.
1	Purpose(s) of conservation easements held by the organizatio		
	Preservation of land for public use (e.g., recreation or ed		storically important land area
	Protection of natural habitat	Preservation of a cer	rtified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualific	ed conservation contribution in the form	
	day of the tax year.		Held at the End of the Tax Yea
а			
b			
С	Number of conservation easements on a certified historic stru		
d	Number of conservation easements included in (c) acquired at	*	
	listed in the National Register		
3	Number of conservation easements modified, transferred, rele	ased, extinguished, or terminated by the	e organization during the tax
	year ▶		
4	Number of states where property subject to conservation ease		
5	Does the organization have a written policy regarding the period		
	violations, and enforcement of the conservation easements it		
6	Staff and volunteer hours devoted to monitoring, inspecting, h	andling of violations, and enforcing con	servation easements during the year
			
7	Amount of expenses incurred in monitoring, inspecting, handl	ing of violations, and enforcing conserva	ation easements during the year
	> \$		
8	Does each conservation easement reported on line 2(d) above	-	
	and section 170(h)(4)(B)(ii)?		
9	In Part XIII, describe how the organization reports conservation	•	
	include, if applicable, the text of the footnote to the organization	on's financial statements that describes	the organization's accounting for
Do	t III Organizations Maintaining Collections of	Art Historical Tracquires or O	thar Similar Assats
Га			the Sillia Assets.
_	Complete if the organization answered "Yes" on Form		
1a	If the organization elected, as permitted under SFAS 116 (ASC		
	historical treasures, or other similar assets held for public exhi		ance of public service, provide, in Part XIII,
	the text of the footnote to its financial statements that describ		
b	If the organization elected, as permitted under SFAS 116 (ASC		
	treasures, or other similar assets held for public exhibition, ed	ucation, or research in furtherance of pu	iblic service, provide the following amounts
	relating to these items:		
	(i) Revenue included on Form 990, Part VIII, line 1		
2	If the organization received or held works of art, historical trea	sures, or other similar assets for financia	al gain, provide
	the following amounts required to be reported under SFAS 11		
а	Revenue included on Form 990, Part VIII, line 1		> \$
h	Assets included in Form 990, Part X		S

Par	rt III Organizations Maintaining (Collections of Ar	t, Histo	orical Tre	easures, or	Other	Similar As	ssets (contir	ued)	
3	Using the organization's acquisition, access	sion, and other record	s, check	any of the	following that	are a sigr	nificant use o	of its colle	ection	items	
	(check all that apply):										
а	Public exhibition	c	ı 🔲	Loan or exc	hange progra	ms					
b	Scholarly research	e		Other							
С	Preservation for future generations										
4	Provide a description of the organization's of	collections and explain	n how th	ey further th	ne organizatio	n's exem	ot purpose in	Part XIII			
5	During the year, did the organization solicit	or receive donations	of art, his	storical trea	sures, or othe	r similar a	ssets				
	to be sold to raise funds rather than to be m	naintained as part of t	he organ	ization's co	llection?			\	es/		No
Par	rt IV Escrow and Custodial Arrar	ngements. Comple	ete if the	organizatio	n answered "	Yes" on F	orm 990, Pa	rt IV, line	9, or		
	reported an amount on Form 990, Pa	art X, line 21.									
1a	Is the organization an agent, trustee, custoo	dian or other intermed	iary for c	contribution	s or other ass	ets not in	cluded				_
	on Form 990, Part X?							. 🔲 ነ	es/		No
b	If "Yes," explain the arrangement in Part XII	I and complete the fol	llowing to	able:							
								Aı	mount	<u> </u>	
С	Beginning balance						1c				
d	Additions during the year						1d				
е	Distributions during the year						1e				
f	Ending balance						1f				
2 a	Did the organization include an amount on I	Form 990, Part X, line	21, for e	escrow or co	ustodial accou	unt liability	/?	L \	es/		No
	If "Yes," explain the arrangement in Part XII										
Par	rt V Endowment Funds. Complete	if the organization an	swered	"Yes" on Fo	orm 990, Part	IV, line 10					
		(a) Current year	(b) P	rior year	(c) Two year	s back (d) Three years	back (e) Four	years	back
1a	0 0 ,										
b	Contributions										
С	Net investment earnings, gains, and losses										
d	Grants or scholarships										
е	Other expenditures for facilities										
	and programs										
f	Administrative expenses										
g	End of year balance										
2	Provide the estimated percentage of the cu	rrent year end balance	e (line 1g	ı, column (a)) held as:						
а	Board designated or quasi-endowment		_%								
b	Permanent endowment	%									
С	Temporarily restricted endowment	%									
	The percentages on lines 2a, 2b, and 2c sho										
За	Are there endowment funds not in the poss	ession of the organiza	ation that	t are held a	nd administer	ed for the	organization	1	г		
	by:							Г		Yes	No
	(i) unrelated organizations								3a(i)		
									3a(ii)		
	If "Yes" on line 3a(ii), are the related organiz							L	3b		
4 Dor	Describe in Part XIII the intended uses of the		wment f	unds.							
Par	rt VI Land, Buildings, and Equipm										
	Complete if the organization answere							1 .			
	Description of property	(a) Cost or o			t or other	` '	cumulated	(d) Bool	k value	е
		basis (investr	nent)	pasis	(other)	аері	eciation				
	Land										
b	• • • • • • • • • • • • • • • • • • • •				160 554		0 600			150	0.00
					160,754.		8,688			152,	
d					195,499.		117,542	•			957.
	Other				17,868.						868.
ı otal	II. Add lines 1a through 1e. (Column (d) must	equal Form 990 Part	X colum	n (R) line 1	()C)			· 1		247,	υ 🤈 エ .

Schedule D (Form 990) 2018

22-2755963

DELAWARE AND SUSQUEHANNA VALLEY

	Investments - Other Securities.	F 000 Dart IV	line 44h Coo Farms 000 Bort	V. Eng. 40	
	Complete if the organization answered "Yes" on of security or category (including name of security)	(b) Book value		x, line 12. tion: Cost or end-of-year market va	alue
(1) Financial		(2) 20011 14.00	(c) meaned or raida		
	ald an illustration				
(3) Other _	eid equity interests				
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
Total. (Col. (b) Part VIII	must equal Form 990, Part X, col. (B) line 12.) ► Investments - Program Related.				
	Complete if the organization answered "Yes"		line 11c. See Form 990, Part	X, line 13.	
	(a) Description of investment	(b) Book value	(c) Method of valua	tion: Cost or end-of-year market va	ılue
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
<u>(7)</u>					
(8)					
(9)	must equal Form 990, Part X, col. (B) line 13.)				
Part IX	Other Assets.				
	Complete if the organization answered "Yes"	on Form 990 Part IV	line 11d See Form 990 Part	X line 15	
		Description		(b) Book value	ue
(1)		-			
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Total. (Colun	nn (b) must equal Form 990, Part X, col. (B) line Other Liabilities.	15.)		>	
	Complete if the organization answered "Yes"	on Form 990, Part IV,	line 11e or 11f. See Form 990), Part X, line 25.	
1.	(a) Description of liability		(b) Book value		
(1) Fede	ral income taxes				
(2) DEFE	RRED LEASE INCENTIVE		152,067.		
(3) DEFE	RRED RENT		31,260.		
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Total (O /	nn (b) must equal Form 990. Part X. col. (B) line	25)	183,327.		

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Par	t XI Reconciliation of Revenue per Audited Financial St	atements With R	evenue per Re	turn.	
	Complete if the organization answered "Yes" on Form 990, Part IV,	line 12a.			
1	Total revenue, gains, and other support per audited financial statements			1	6,341,110.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains (losses) on investments	2a	14,725.		
b	Donated services and use of facilities		750,467.		
С	Recoveries of prior year grants				
d	Other (Describe in Part XIII.)				
е	Add lines 2a through 2d			2e	765,192.
3	Subtract line 2e from line 1			3	5,575,918.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	5,875.		
b	Other (Describe in Part XIII.)	4b			
С	Add lines 4a and 4b			4c	5,875.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990. Part I. line 1:	2.)		5	5,581,793.
Pa	T XII Reconciliation of Expenses per Audited Financial S	tatements With I	Expenses per F	Return.	
	Complete if the organization answered "Yes" on Form 990, Part IV,	line 12a.			
1	Total expenses and losses per audited financial statements			1	6,339,189.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
а	Donated services and use of facilities	2a	582,459.		
b	Prior year adjustments				
С	Other losses				
d	Other (Describe in Part XIII.)	2d			
е	Add lines 2a through 2d			2e	582,459.
3	Subtract line 2e from line 1			3	5,756,730.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	5,875.		
b	Other (Describe in Part XIII.)	4b			
С	Add lines 4a and 4b			4c	5,875.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line	18.)		5	5,762,605.
Pa	t XIII Supplemental Information.				
Provi	de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and	d 4; Part IV, lines 1b a	nd 2b; Part V, line 4	; Part X, lii	ne 2; Part XI,
lines	2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide	any additional informa	ation.		
PART	'X, LINE 2:				
MANA	GEMENT BELIEVES THAT NO UNCERTAIN TAX POSITIONS EXIST FO	OR THE			
FOUN	IDATION AT AUGUST 31, 2019.				

SCHEDULE G

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Name of the organization

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

MAKE-A-WISH FOUNDATION OF PHILADELPHIA,

OMB No. 1545-0047

2018

Open to Public Inspection

Employer identification number

DELAWARE AND SUSQUEHANNA VALLEY 22-2755963 Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part. 1 Indicate whether the organization raised funds through any of the following activities. Check all that apply. а Mail solicitations Solicitation of non-government grants Internet and email solicitations b Solicitation of government grants Phone solicitations Special fundraising events С g In-person solicitations 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? Yes No b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (iii) Did fundraiser have custody or control of contributions? (v) Amount paid (vi) Amount paid (i) Name and address of individual (iv) Gross receipts to (or retained by) (ii) Activity to (or retained by) fundraiser or entity (fundraiser) from activity organization listed in col. (i) Yes No Total 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

Schedule G (Form 990 or 990-EZ) 2018 DELAWARE AND SUSQUEHANNA VALLEY

Pa	ırt I	Fundraising Events. Complete if the of fundraising event contributions and gro				
			(a) Event #1	(b) Event #2 CELEBRATION OF WISHES	(c) Other events	(d) Total events (add col. (a) through
a)			(event type)	(event type)	(total number)	col. (c))
Revenue	1	Gross receipts	634,003.	83,841.	69,808.	787,652.
	2	Less: Contributions	559,457.	66,562.	64,317.	690,336.
	3	Gross income (line 1 minus line 2)	74,546.	17,279.	5,491.	97,316.
	4	Cash prizes				
S	5	Noncash prizes				
xpense	6	Rent/facility costs				
Direct Expenses	7	Food and beverages				
	8	Entertainment				
	9	Other direct expenses	•	17,279.	5,491.	97,316.
	10	Direct expense summary. Add lines 4 through				97,316.
Da	11 rt	Net income summary. Subtract line 10 from lin		. 000 Dest IV line 10 and		0.
1 6		II Gaming. Complete if the organization a \$15,000 on Form 990-EZ, line 6a.	inswered res on Form	1990, Part IV, line 19, or i	reported more than	
		\$13,000 0111 01111 330 EZ, IIIIC 0a.		(b) Pull tabs/instant		(d) Total gaming (add
ne			(a) Bingo	bingo/progressive bingo	(c) Other gaming	col. (a) through col. (c)
Revenue						
ď	1	Gross revenue				
ses	2	Cash prizes				
Direct Expenses	3	Noncash prizes				
Direc	4	Rent/facility costs				
	5	Other direct expenses				
		Matanta and also an	Yes %	Yes %	Yes %	
		Volunteer labor	No No	No	No No	
	7	Direct expense summary. Add lines 2 through	5 in column (a)		>	
					_	
	8	Net gaming income summary. Subtract line 7	from line 1, column (d)		>	
9		Net gaming income summary. Subtract line 7			<u></u>	
	En		cts gaming activities: _			Yes No
а	En Is t	ter the state(s) in which the organization conduc	cts gaming activities: _ tivities in each of these			Yes No
a b	En Is t	ter the state(s) in which the organization conduct the organization licensed to conduct gaming act	cts gaming activities: _ tivities in each of these	states?		
a b 10a	En Is 1	ter the state(s) in which the organization conduct he organization licensed to conduct gaming act No," explain:	cts gaming activities: _ tivities in each of these : voked, suspended, or te	states?		

MAKE-A-WISH FOUNDATION OF PHILADELPHIA,

Sch	edule G (Form 990 or 990-EZ) 2018 DELAWARE AND SUSQUEHANNA VALLEY 22	-2755963	Page 3
11		Yes	No No
12	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed		
	to administer charitable gaming?	Yes	☐ No
13	Indicate the percentage of gaming activity conducted in:		
	The organization's facility	13a	%
	An outside facility		
	Enter the name and address of the person who prepares the organization's gaming/special events books and records:		
	Name		
	Address		
15	Does the organization have a contract with a third party from whom the organization receives gaming revenue?	Yes	☐ No
ŀ	o If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount		
	of gaming revenue retained by the third party \$\bigs\\$		
	: If "Yes," enter name and address of the third party:		
	· · · · · · · · · · · · · · · · · · ·		
	Name		
	Address >		
16	Gaming manager information:		
	Name		
	Gaming manager compensation > \$		
	Description of services provided		
	Director/officer Employee Independent contractor		
17	Mandatory distributions:		
	solutions is the organization required under state law to make charitable distributions from the gaming proceeds to		
	retain the state gaming license?	Yes	☐ No
ŀ	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the		
	organization's own exempt activities during the tax year > \$		
Pa	rt IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and F	Part III, lines 9,	9b, 10b,
	15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.		
_			

MAKE-A-WISH FOUNDATION OF PHILADELPHIA,

Schedule G	G (Form 990 or 990-EZ) Supplemental Infor	DELAWARE AND SUSQUEHANNA VALLEY	22-2755963	Page 4
Part IV	Supplemental Infor	mation (continued)		

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

■ Go to www.irs.gov/Form990 for the latest information.

MAKE-A-WISH FOUNDATION OF PHILADELPHIA,

2018

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

DELAWARE AND SUSQUEHANNA VALLEY							
Part I General Information on Grants a	nd Assistance					•	
1 Does the organization maintain records	to substantiate the	amount of the grants	or assistance, the	grantees' eligibility	for the grants or assis	stance, and the selectio	
criteria used to award the grants or assis	stance?						Yes No
2 Describe in Part IV the organization's pro	ocedures for monit	oring the use of grant	funds in the United	States.			
Part II Grants and Other Assistance to	=				anization answered "Y	es" on Form 990, Part I	V, line 21, for any
recipient that received more than		i -	T .		(f) Method of		
Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
0 Fatastat and a section 504/ VO			. En a d'Antolo				. 0.
2 Enter total number of section 501(c)(3) a	-						
3 Enter total number of other organizations listed in the line 1 table							

Schedule I (Form 990) (2018)

DELAWARE AND SUSQUEHANNA VALLEY

22-2755963

Page 2

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.								
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance			
WISHES GRANTED	319	454,264.	2,972,927.	FMV	TRAVEL, M&E, SUPPLIES			
Part IV Supplemental Information. Provide the information req	uired in Part I, lin	ne 2; Part III, column	(b); and any other ac	dditional information.				
PART I, LINE 2:								
${\tt MAKE-A-WISH\ FOUNDATION\ OF\ PHILADELPHIA,\ DELAWARE\ \&}$	SUSQUEHANNA	VALLEY DOES						
NOT PROVIDE CASH GRANTS TO INDIVIDUALS, BUT RATHER	GRANTS WISHE	ES TO						
SELECTED BENEFICIARIES THAT MEET THE SPECIFIC CRIT	ERIA FOR THE	WISH						
GRANTING PROGRAM. THE ORGANIZATION GENERALLY ALLOCA	ATES FUNDS DI	RECTLY TO						
THE VENDORS FOR THE WISH EXPENSES, WITH THE EXCEPTIONS OF TRAVEL STIPENDS								
(I.E. MEALS, TIPS, GAS, ETC.) FROM A STANDARDIZED	(I.E. MEALS, TIPS, GAS, ETC.) FROM A STANDARDIZED BUDGET. ALL WISH EXPENSES							
ARE DEVELOPED BY THE VICE PRESIDENT OF MISSION DELIVERY AND ARE APPROVED BY								
THE PRESIDENT/CEO. THE SUPPORTING WISH EXPENSE DOCUMENTATION (I.E. INVOICES								

MAKE-A-WISH FOUNDATION OF PHILADELPHIA,

Schedule	I (Form 990) DELAWARE AND SUSQUEHANNA VALLEY	22-2755963	Page 2
Part IV	I (Form 990) DELAWARE AND SUSQUEHANNA VALLEY Supplemental Information		
AND STA	TEMENTS) IS RETAINED BY THE ORGANIZATION.		

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ► Attach to Form 990.
 ► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public

OMB No. 1545-0047

Name of the organization

Department of the Treasury

MAKE-A-WISH FOUNDATION OF PHILADELPHIA, DELAWARE AND SUSQUEHANNA VALLEY

Employer identification number 22-2755963

Questions Regarding Compensation Yes No 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (such as maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? 2 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. X Compensation committee Written employment contract X Compensation survey or study Independent compensation consultant X Form 990 of other organizations X Approval by the board or compensation committee During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: Х a Receive a severance payment or change-of-control payment? 4a **b** Participate in, or receive payment from, a supplemental nonqualified retirement plan? Х 4b c Participate in, or receive payment from, an equity-based compensation arrangement? Х 4c If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation 5 contingent on the revenues of: Х a The organization? 5a х Any related organization? If "Yes" on line 5a or 5b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: Х a The organization? 6a Х **b** Any related organization? 6b If "Yes" on line 6a or 6b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III Х 7 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III Х 8 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Regulations section 53.4958-6(c)?

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and		(E) Total of columns	(F) Compensation
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	in column (B) reported as deferred on prior Form 990
(1) SUSAN B ZEHREN	(i)	137,051.	17,000.	0.	6,194.	0.	160,245.	0.
VICE PRESIDENT AND COO	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) DENNIS J HERON	(i)	165,661.	18,000.	7,477.	7,945.	16,743.	215,826.	0.
PRESIDENT AND CEO	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.
PART I, LINE 7:
THE ORGANIZATION PROVIDED NON-FIXED BONUSES TO THE PRESIDENT/CEO. THE BONUS
GIVEN TO THE PRESIDENT/CEO INCLUDES A FORMULA BASED ON OVERALL PERFORMANCE
OF CHAPTER IN MEETING ITS VARIOUS STATED GOALS.

SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

➤ Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

MAKE-A-WISH FOUNDATION OF PHILADELPHIA, DELAWARE AND SUSQUEHANNA VALLEY

Employer identification number 22-2755963

Par	t I Types of Property						
		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of de noncash contribu	•	ts
1	Art - Works of art						
2	Art - Historical treasures						
3	Art - Fractional interests						
4	Books and publications						
5	Clothing and household goods						
6	Cars and other vehicles						
7	Boats and planes						
8	Intellectual property						
9	Securities - Publicly traded	Х	3	22,418.	COST/SELLING PRIC	Έ	
10	Securities - Closely held stock						
11	Securities - Partnership, LLC, or						
	trust interests						
12	Securities - Miscellaneous						
13	Qualified conservation contribution -						
	Historic structures						
14	Qualified conservation contribution - Other						
15	Real estate - Residential						
16	Real estate - Commercial						
17	Real estate - Other						
18	Collectibles						
19	Food inventory						
20	Drugs and medical supplies						
21	Taxidermy						
22	Historical artifacts						
23	Scientific specimens						
24	Archeological artifacts						
25	Other (WISH ITEMS)	X	548	· ' '	COST/SELLING PRIC		
26	Other (CONCERT TKTS)	Х	4	1,400.	COST/SELLING PRIC	E	
27	Other						
28	Other ()						
29	Number of Forms 8283 received by the organiz			1 1		•	
	for which the organization completed Form 828	33, Part IV, I	Donee Acknowledg	gement 29		0	_
	5					Yes	No
30a	During the year, did the organization receive by						
	must hold for at least three years from the date					20	
	exempt purposes for the entire holding period?	'				30a	X
	If "Yes," describe the arrangement in Part II.	oliov that	auiroo tha ravia	of any panatandard agatetic	iono?	31 X	
31	Does the organization have a gift acceptance p	•	•	•	ions?	31 X	\vdash
32a	Does the organization hire or use third parties of			· ·		32a X	
L						32a X	
	If "Yes," describe in Part II.	olumn (a) f-:	o tupo of propert	for which column (a) is about	skod		
33	If the organization didn't report an amount in co	olumn (C) fol	a type of property	rior which column (a) is chec	ikeu,		
	describe in Part II.						

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2018

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Inspection

Name of the organization

MAKE-A-WISH FOUNDATION OF PHILADELPHIA. DELAWARE AND SUSQUEHANNA VALLEY

Employer identification number 22-2755963

FORM 990, PART I, LINE 1:
THE MAKE-A-WISH FOUNDATION OF PHILADELPHIA, DELAWARE & SUSQUEHANNA
VALLEY CREATES LIFE-CHANGING WISHES FOR CHILDREN WITH CRITICAL
ILLNESSES.
FORM 990, PART III, LINE 4A:
THE MAKE-A-WISH FOUNDATION OF PHILADELPHIA, DELAWARE & SUSQUEHANNA
VALLEY CREATES LIFE-CHANGING WISHES FOR CHILDREN WITH CRITICAL
ILLNESSES. CHILDREN BETWEEN THE AGES OF 2 1/2 AND 18 WHO HAVE BEEN
DETERMINED TO HAVE A LIFE-THREATENING MEDICAL CONDITION QUALIFY FOR OUR
WISH PROGRAM AND NO CHILD WHO MEETS THESE CRITERIA IS DENIED OUR
SERVICES. WE STRIVE TO GRANT EACH CHILD'S ONE-TRUE WISH, WHETHER THAT
IS TO VISIT A THEME PARK, SWIM WITH THE DOLPHINS, MEET A DREAM
CELEBRITY, OR COUNTLESS OTHER POSSIBILITIES. FOR THE YEAR ENDING
8/31/19, THE MAKE-A-WISH FOUNDATION OF PHILADELPHIA, DELAWARE &
SUSQUEHANNA VALLEY GRANTED 319 WISHES. TOTAL COST OF WISHES GRANTED FOR
THE FISCAL YEAR WAS \$4,009,650. OF THIS AMOUNT, \$582,459 WAS
CONTRIBUTED BY VARIOUS VENDORS WHO PROVIDED IN-KIND CONTRIBUTIONS SUCH
AS TRAVEL AND TRAVEL SERVICES, TRANSPORTATION, LODGING, AND OTHER
SERVICES AND USE OF FACILITIES TO COMPLETE A CHILD'S WISH. FOR
FINANCIAL STATEMENT PURPOSES, THESE AMOUNTS ARE INCLUDED AS
CONTRIBUTION REVENUE AND GRANTED WISH EXPENSE. FOR FORM 990, HOWEVER,
THE IRS REQUIRES THE \$582,459 OF CONTRIBUTED SERVICES AND USE OF
FACILITIES BE EXCLUDED FROM BOTH REVENUE AND EXPENSE.

Name of the organization MAKE-A-WISH FOUNDATION OF PHILADELPHIA,	Employer identification number
DELAWARE AND SUSQUEHANNA VALLEY	22-2755963
FORM 990, PART VI, SECTION B, LINE 11B:	
THE BOARD OF DIRECTORS OF THE MAKE-A-WISH FOUNDATION OF PHILADELPHIA,	
DELAWARE & SUSQUEHANNA VALLEY HAS A FINANCE AND AUDIT COMMITTEE. THE	
COMMITTEE REVIEWS, DISCUSSES AND COMMENTS ON THE FORM 990 PRIOR TO	
SUBMISSION TO THE IRS. ONCE THEY ARE SATISFIED ALL INFORMATION IS REPORTED	
PROPERLY, THE FORM 990 IS THEN DISTRIBUTED TO THE ENTIRE BOARD.	
FORM 990, PART VI, SECTION B, LINE 12C:	
THE FOUNDATION MAINTAINS A CONFLICT OF INTEREST AND ETHICS STATEMENT AS	
PROVIDED BY THE MAKE-A-WISH FOUNDATION OF AMERICA FOR EACH OFFICER,	
EMPLOYEE, BOARD MEMBER, AND VOLUNTEER. SUCH STATEMENTS MUST BE SIGNED UPON	
DATE OF HIRE, ELECTION, OR COMMENCEMENT OF VOLUNTEER SERVICE, AND AT LEAST	
ANNUALLY THEREAFTER. THE SIGNED STATEMENTS ARE THEN SUBMITTED TO AND	
REVIEWED BY THE VOLUNTEER COORDINATOR IF THEY ARE FROM VOLUNTEERS, AND THE	
PRESIDENT/CEO IF FROM ALL EMPLOYEES AND BOARD MEMBERS. REVIEW OF THE	
STATEMENTS IS MONITORED BY THE PRESIDENT/CEO. THE PROCEDURES FOR ADDRESSING	
ANY CONFLICTS OF INTEREST OF WHICH THE PRESIDENT/CEO BECOMES AWARE	
INCLUDES, BUT ARE NOT LIMITED TO, THE FOLLOWING (1) DETERMINING THE NATURE	
OF THE CONFLICT VIA VERBAL OR WRITTEN COMMUNICATION WITH THE INTERESTED	
PERSON, (2) FULLY DISCLOSING CONFLICTING INTERESTS TO THE BOARD, (3) THE	
CONFLICTED PERSON RECUSES HIMSELF/HERSELF FROM DELIBERATIONS AND DECISIONS	
REGARDING THE TRANSACTION, AND (4) TAKING APPROPRIATE ACTIONS WARRANTED BY	
THE CONFLICT AS RECOMMENDED BY THE BOARD UP TO AND INCLUDING TERMINATION OF	
SERVICE.	
FORM 990, PART VI, SECTION B, LINE 15A:	
FOR 2018 COMPENSATION, THE PRESIDENT/CEO'S COMPENSATION WAS DETERMINED BY	

Name of the organization MAKE-A-WISH FOUNDATION OF PHILADELPHIA,	Employer identification number					
DELAWARE AND SUSQUEHANNA VALLEY	22-2755963					
THE BOARD OF DIRECTORS, CONSISTING OF INDEPENDENT PERSONS. IT WAS REVIEWED						
AGAINST NATIONAL BENCHMARKING SALARY STUDIES, SURVEYS DONE EVERY FEW YEARS						
BY MAKE-A-WISH FOUNDATION OF AMERICA, AND BY LOCAL SALARY SURVEYS CONDUCTED						
BY STATE ORGANIZATIONS AND BY NATIONAL BENCHMARKING ORGANIZATIONS. THE						
BOARDS DISCUSSIONS AND DECISIONS WERE CONTEMPORANEOUSLY DOCUMENTED. THE						
DOCUMENTATION OF THE DECISION INCLUDES (A) THE TERMS OF THE TRANSACTION						
THAT WAS APPROVED AND THE DATE IT WAS APPROVED, (B) THE MEMBERS OF THE						
COMMITTEE WHO WERE PRESENT DURING DEBATE ON THE TRANSACTION THAT WAS						
APPROVED AND THOSE WHO VOTED ON IT, AND (C) THE COMPARABILITY DATA OBTAINED						
AND RELIED UPON BY THE COMMITTEE AND HOW THE DATA WAS OBTAINED.						
FORM 990, PART VI, SECTION B, LINE 15B:						
SALARIES FOR STAFF OTHER THAN THE PRESIDENT/CEO ARE DECIDED BY THE						
PRESIDENT/CEO IN CONSULTATION WITH THE EMPLOYEES IMMEDIATE SUPERVISOR						
WITHIN LIMITS SET BY THE BOARD-APPROVED BUDGET. ALL SALARY INCREASES ARE	_					
BASED ON METRICS FROM PERFORMANCE REVIEWS.						
FORM 990, PART VI, SECTION C, LINE 19:						
WHILE FEDERAL TAX LAWS DO NOT MANDATE THAT THE ORGANIZATION'S GOVERNING						
DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS BE MADE						
AVAILABLE FOR PUBLIC INSPECTION, THE FOUNDATION POSTS ITS ANNUAL REPORT,						
AUDITED FINANCIAL STATEMENTS, AND FORM 990 ON ITS WEBSITE AND ALSO MAKES						
SUCH DOCUMENTS AVAILABLE TO MEMBERS OF THE PUBLIC UPON REQUEST.						
FORM 990, PART X, LINE 27:						
THROUGH THE FISCAL YEAR ENDING AUGUST 31, 2018, THE FOUNDATION ACCRUED						
FOR ESTIMATED COSTS OF REPORTABLE PENDING WISHES WHEN FIVE CERTAIN,						
MEASURABLE WISH CRITERIA WERE MET. THIS ACCRUAL DID NOT REPRESENT A	dulo 0 (Form 990 or 990 EZ) (2018)					

Schedule O (Form 990 or 9	90-EZ) (2018)	Page 2
Name of the organization	MAKE-A-WISH FOUNDATION OF PHILADELPHIA,	Employer identification number
	DELAWARE AND SUSQUEHANNA VALLEY	22-2755963
LEGALLY BINDING LIAB	SILITY BUT WAS CONSIDERED A MORAL OBLIGATION TO THE	
CHILD BY THE FOUNDAT	ION ARISING WHEN THE FIVE CRITERIA ARE MET LEGAL	
OBLIGATION WAS INCUR	RED. GIVEN THE CHANGES TO THE WISH GRANTING	
ENVIRONMENT THAT HAV	YE OCCURRED IN RECENT YEARS, THE FOUNDATION	
DETERMINED THAT THE	CALCULATION WAS NO LONGER REPRESENTATIVE OF THE	
FUTURE OBLIGATIONS.	THE FOUNDATION REMAINS COMMITTED TO ITS MISSION. AS	
A RESULT OF THIS CHA	NGE IN ACCOUNTING POLICY, NET ASSETS WITHOUT DONOR	
RESTRICTIONS AS OF S	SEPTEMBER 1, 2018 HAVE INCREASED BY \$2,556,510.	

Form **8868**

(Rev. January 2019)

Department of the Treasury Internal Revenue Service

Application for Automatic Extension of Time To File an Exempt Organization Return

File a separate application for each return.

► Go to www.irs.gov/Form8868 for the latest information.

OMB No. 1545-1709

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Automatic 6-Month Extension of Time. Only submit original (no copies needed)

Automatic 6-Month Extension of Time. Only submit original (no copies needed). All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns. Enter filer's identifying number Name of exempt organization or other filer, see instructions. Employer identification number (EIN) or Type or MAKE-A-WISH FOUNDATION OF PHILADELPHIA print DELAWARE AND SUSQUEHANNA VALLEY 22-2755963 File by the Number, street, and room or suite no. If a P.O. box, see instructions. Social security number (SSN) due date for filina vour FIVE VALLEY SQ, NO. 210 return. See instructions City, town or post office, state, and ZIP code. For a foreign address, see instructions. BLUE BELL, PA 19422 Enter the Return Code for the return that this application is for (file a separate application for each return) 1 **Application** Return **Application** Return Code Is For Code Is For Form 990 or Form 990-EZ 01 Form 990-T (corporation) 07 Form 1041-A Form 990-BL 02 08 Form 4720 (individual) 03 Form 4720 (other than individual) 09 Form 990-PF Ω4 Form 5227 10 Form 990-T (sec. 401(a) or 408(a) trust) 05 Form 6069 11 Form 990-T (trust other than above) 06 Form 8870 12 SUSAN ZEHREN Telephone No. ▶ 215-654-9355 Fax No. If the organization does not have an office or place of business in the United States, check this box If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) . If this is for the whole group, check this . If it is for part of the group, check this box 🕨 📉 and attach a list with the names and EINs of all members the extension is for. JULY 15, 2020 I request an automatic 6-month extension of time until , to file the exempt organization return for the organization named above. The extension is for the organization's return for: calendar year or __, and ending AUG 31, 2019 ► X tax year beginning SEP 1, 2018

	Change in accounting period		
За	If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less		
	any nonrefundable credits. See instructions.	3a	\$ 0.
b	If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and		
	estimated tax payments made. Include any prior year overpayment allowed as a credit.	3b	\$ 0.
С	Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by		
	using EFTPS (Electronic Federal Tax Payment System). See instructions.	3c	\$ 0.

Initial return

Final return

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

If the tax year entered in line 1 is for less than 12 months, check reason:

Form 8868 (Rev. 1-2019)