

ANNUAL REPORT 2019





Because of **you**, wishes come true.

Please visit *makeawishdonors.org* for a complete listing of our donors.

INTRODUCTION

At Make-A-Wish Southern Florida, we believe that wishes are powerful experiences that can change a child's life. In fact, wishes have proven physical and emotional benefits that can give children with critical illnesses a higher chance of survival. When a wish is granted, a child replaces fear with confidence, sadness with joy and anxiety with hope.

In the 2019 fiscal year, we touched more lives than we ever have before. One of those wishes, 4-year-old Wyatt's request to have an interactive playground, marks a huge milestone for our chapter. Wyatt's wish is the 12,000th wish in our history.

We share this snapshot of the life-changing wishes that we grant, and the incredible impact these experiences have on everyone touched by a wish - our wish kids and their families, our donors, our volunteers, our sponsors, our staff, and our caring communities. We are grateful for your support.

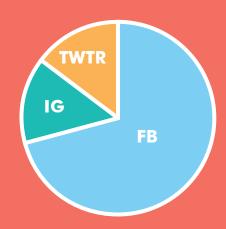
Richard Weissman Chairman, Board of Directors Make-A-Wish® Southern Florida

OUR INFLUENCE THROUGH SOCIAL MEDIA

In the 2019 fiscal year, our social media audience grew to more than 40,000 individual followers worldwide, with Facebook leading the way with more than 28,000 followers. More than 149,000 individuals engaged with us, seeing our posts organically, as well as through shares and comments. That's three times the number of our followers and shows that not only our followers, but also those that might not follow us, see the importance of our message.

This year, our team "went live" for 21 "Wishes in Action" bringing our viewers into these life-changing moments. In all, we engaged our supporters with 44 live streams, showcasing wish experiences and special events.

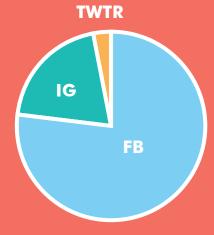
FOLLOWERS



Facebook: 28,849 Instagram: 5,900 Twitter: 5,900

TOTAL: 40,649

REACH



Facebook: 115,410 Instagram: 30,000 Twitter: 4,200

TOTAL: 149,610

On August 14, 2019, we posted a video of *Zoey*, an 11-year-old with cancer, who wished to have her very own French bulldog puppy. The video hit a record-breaking count of more than 1 million views by the end of the month, and has well over 4 million views TODAY. Zoey's mom continues to share images, videos and stories of their heartwarming puppy love affair.

"Snowflake is more than a puppy...that little puppy understand Zoey's every mood and emotion. She is there to snuggle and lick it all away and make it better. It's beautiful and such a forevermore blessing to see." – Zoey's mom.



Make-A-Wish has made a huge difference in Angelina's life and how she and her family view her condition. While Angelina is the bravest girl I know, coming to her check-ups used to only bring back bad memories. Now when she thinks about her heart it isn't all bad or worrisome. Since Angelina's wish, Angelina and her family have these incredibly good and happy memories to get them through the tough times.

– Dr. Blaine John, her pediatric cardiologist





NICOLE'S GOLD MEDAL MOMENT

Nicole's vivid imagination helps her through her battle with a brain tumor. She would imagine the cheers as she gracefully twirled around on center ice as a figure skater. She had it all planned out and drew a picture of her wish day for her wish granters.

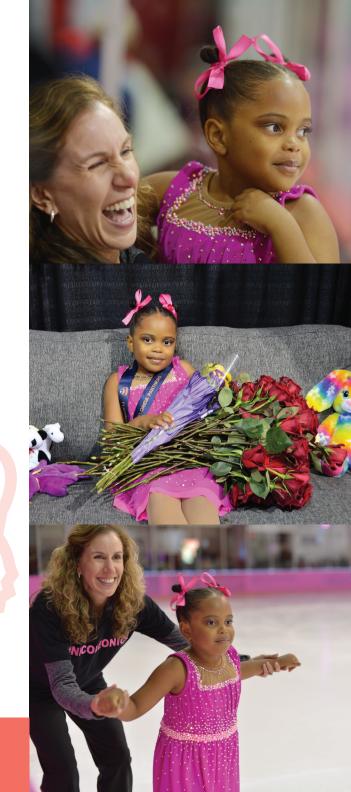
From never stepping on the ice before to weeks of private lessons and countless stumbles on the ice, Nicole was ready for her ice skating debut at the Florida Panthers IceDen. She had her own dressing room and custom-made skates and skating gown, plus a little sparkle in her hair and makeup.

Her family beamed with pride as her greatest wish materialized. Nicole declared "tonight, I will win the show" as she led the way for the dozens of skaters who participated in this "Nicole On Ice" skating exhibition. She performed a solo routine, as well as a pairs skate during the grand finale. Nicole's dad said, "She's happy – I'm happy. I'm happy for the accomplishments she made, for the commitments. Anything is possible, everything is possible."

Nicole skated into everyone's hearts and felt the love as well. She described her star status with an Olympics-sized smile: "Everyone is calling me Nicole, but I don't know them!" Her wish come true shows her that with determination, she can overcome anything. "I'm not gonna fall, unless I do - I'll stand up." #NicoleOnice

"It's awesome that they gave me the medal. And I can keep it. It's not like they gave it to me and the next day they are going to come and I give it back to them. I can keep it!" – Nicole

Wish Granters: Cynthia Lau & Sonia Vanegas Referred by Rolando Tabares, her social worker Wish adopted by the Looby Family Foundation Special thanks to the Florida Panthers IceDen Photos courtesy of Lisa Lefevre Photography





ALEC'S MAGICAL ADVENTURE

An energetic and Disney-loving boy, *Alec's* wish to go to the theme parks with his family was terrific. His days were filled with absolute delight as he strolled through the parks, meeting princesses and superheroes alike. From kisses on the cheek from Cinderella to posing with the Marvel gang, Alec's Disney adventure was one unforgettable experience.

Sporting his favorite superhero shirt and Mickey Mouse ears, Alec was ready to conquer his first trip to *Walt Disney World*®. According to Alec's mother, his wish was therapeutic in a sense because "it gave us the opportunity to not be consumed with medications, testing and hospital visits."

For Alec's mother, their first time in the theme parks as a family brought tears to her eyes. The magic surrounded them and worked wonders on her little warrior's soul. Alec got the chance to meet his favorite princesses including Ariel and Belle. However, it was Cinderella who stole his heart with her sweet kiss. His eyes sparkled with awe as he also met every character that crossed his path as he covered every inch of the theme parks.

The grin on Alec's face says it all - his heart is extra joyful because of his wish experience and first-ever Disney vacation.

"This wish experience allowed our family to make precious memories...it was amazing, something we will never forget. I cried so many happy tears seeing the magic and watching my kids experience it." – Alec's mother

Wish Granters: Constance L. Lucas & Carrie Santinelli Referred by Irina Gershin-Stevens, Alec's physician





SAMUEL'S HEROIC MOMENT

Samuel's determination in his daily battle with his critical illness is unwavering. Tampa Fire Rescue found his drive to be particularly admirable so when they learned of his wish, they invited him to join their team.

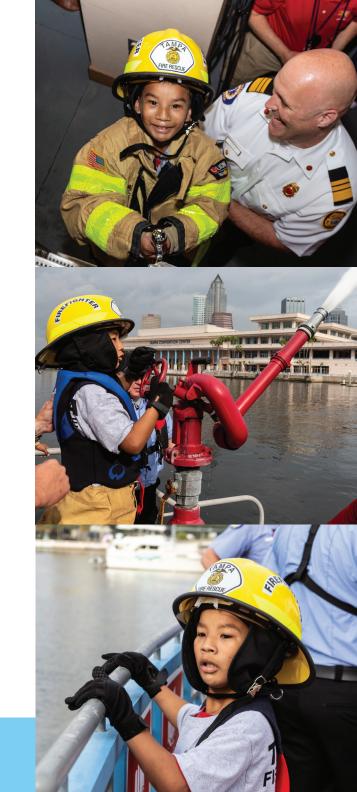
After being sworn in and issued a uniform, Samuel was eager to get on the fire engine. His team gave him a tour of the truck and explained how all the tools are used. Samuel was all smiles as he rode to their first mission: a water rescue. They jumped on a firefighting boat and Samuel felt so accomplished putting out a fire on his own.

At a mock car crash site, Samuel helped use an intricate hydraulic cutter to remove a door that had been crushed. His final act as a firefighter was to extinguish the flames of a large fire with a giant hose and his own two hands. Samuel's team couldn't believe how persistent and strong he was during the process.

Samuel's wish was a community effort that will forever touch the lives of everyone involved. A local fireman said, "I will never forget is the look on his face and his bright smile."

"You could see it in his face – he was having a blast...it was time to take his mind off of it [his critical illness]." – Captain Charles Eliason

Wish Granters: Nelcy A. Rivera-De Leon and Roger Zehr Referred by Inez Marcano, his social worker Wish adopted by Transportation Control Systems and Steve & Natalie Gillis





CODY'S CARTFUL OF SMILES

Fun-loving and adventurous *Cody* has cerebral palsy, which makes it difficult to walk and get around most of the time. His friendly personality radiates warmth and allows him to make friends instantly. After years of riding around his neighborhood in other people's golf carts, Cody dreamt of having his own personal golf cart. "Cody's face brightens like a 1,000-watt light bulb when you mention (his) golf cart," says Fran, his wish granter. Before long, his wish to own a brand new blue, 8-passenger, street-legal golf cart named "Cody's Wish" came true.

Waiting right outside of Cody's house was his brand new golf cart emblazoned with "Cody's Wish." After the initial awe, Cody was ready for his first test drive. With great confidence and excitement, Cody took his family on a ride around the community, and loved every second of it.

Cody's golf cart gives him the freedom like he's never had – the freedom to go wherever he wants, whenever he wants. Because Cody is non-verbal, sometimes it's hard to understand how he is feeling, but Cody was so eager for his golf cart that his smile itself said a thousand words. His wish empowers him to be a social butterfly, spending even more time with his family and friends.

"What I saw in Cody was absolute joy and pure excitement—he lit up when he knew his wish was being granted!" – Cody's mother

Wish Gran<mark>te</mark>r: Fran Gar<mark>fu</mark>nkel Referred b<mark>y: A</mark>ngela W<mark>alk</mark>er, his mother Wish adopted by Mr. Dan Baker





VANESSA'S INSPIRING IMPACT

Vanessa never lets her illness stop her from making an impact. While she battles cancer in her home country of Canada, her dream was to help others by cleaning up the ocean with 4ocean.

Vanessa and her family flew down to Florida to kick off her inspiring wish. The 4ocean team gifted Vanessa and her family with shirts that said "4ocean is 4Vanessa," and they instructed her on the ins and outs of ocean cleanup. Next they cruised along the coast picking up litter that polluted the waters. Vanessa was amazed by the difference she was making: "We picked up as much plastic and trash that we could find along the coastline...you name it!"

After collecting a sizable amount of litter in the nets, Vanessa continued her selfless mission at Gumbo Limbo Nature Center, where she took to the sand and continued to pick up litter scattered along the beach. That evening, she witnessed a special sea turtle release on the shores she had just helped to clean.

4ocean made Vanessa an honorary Cleanup Crew Member and presented her with a plaque as a thank-you for making a difference in the world. Vanessa was both humbled and honored to give back during her wish.

"I'm helping me, and I'm helping others – that's a big thing. Cleaning something or helping others is pretty much helping everyone in the community." – Vanessa

Originating Chapter: Make-A-Wish Quebec Canada





WYATT'S HAPPY PLACE

Wyatt is a kid who has defied the odds. Born three months premature, he was given a four percent chance of surviving and spent his first year in the neonatal intensive care unit. Fifteen medical procedures later, Wyatt is a fighter who brings joy to his loved ones... and like every 4-year-old, he enjoys playing outside! However, due to his medical and sensory challenges, Wyatt can't use public play areas.

On his wish day, Wyatt's parents took him by the hand and walked to his new and improved backyard. As they rounded the corner, Wyatt's face lit up with joy! The interactive playground featured two slides, an adaptive swing, rock wall, sand box, sensory enhancements and a high-tech trampoline. Wyatt immediately climbed up the rock wall and slid down the slide, giggling gleefully the entire time. He now had a safe place to dream, play and make happy memories with his loved ones.

"Saying we are thankful just isn't even enough," said Wyatt's mother. "Everything is just amazing and we are so incredibly grateful and thankful..we wouldn't be able to give him this."

Wish Granters: Nicholas D. Owens and Laura Travis Referred by Crystal Ipe, his mother Wish adopted by POP Yachts & POP RVs

Wyatt's wish to have an interactive playground for his backyard marks Make-A-Wish Southern Florida's **12,000**th **wish** granted. This wish was custom-designed to meet the special needs of a child and family that never gives up. We can't think of a better way to celebrate this historic **wish-granting milestone!**



Supporters

The best part of the car is that it symbolizes what I like, the New York Giants. When you look at the car, it represents me. It is one of the biggest things to happen to me and my family since they told me I beat cancer...When they opened the garage, it was like I stepped into a dream.



"We believe that the true definition of a community is people woven together in a bond of helping, building, and leaning on each other when in need. We feel honored to be a part of the Make-A-Wish Southern Florida team because they optimize operations and leverage their relationships to deliver true impact and change lives. Make-A-Wish is love, passion and impact – love of the mission, passion for the cause and the kids, and impact on lives in a lasting and meaningful way."

- Ameen and Zainah Killidar



DONOR SPOTLIGHT

Ameen and Zainah Killidar's support of Make-A-Wish® Southern Florida emerged in 2016 and has grown ever since. Ameen is a member of our Board of Directors, as well as an integral part of the Board's executive committee. As members of the Chairman's Challenge Society, they help underwrite the cost of putting on the Ball so that more funds raised can go directly to making wishes come true. In addition. the Killidars support our events and have adopted more than 35 life-changing wishes.

CAPITAL CAMPAIGN

Make-A-Wish Southern Florida has adopted a bold, new vision to establish an endowment so that no child's wish ever goes ungranted, and to build a Wish House to further enhance an already incredible wish experience for each wish child and family.

We are eternally grateful to the visionary supporters of our Endowment and Capital Campaign. Through their remarkable contributions, these philanthropic individuals and foundations are investing in the future of our great organization.

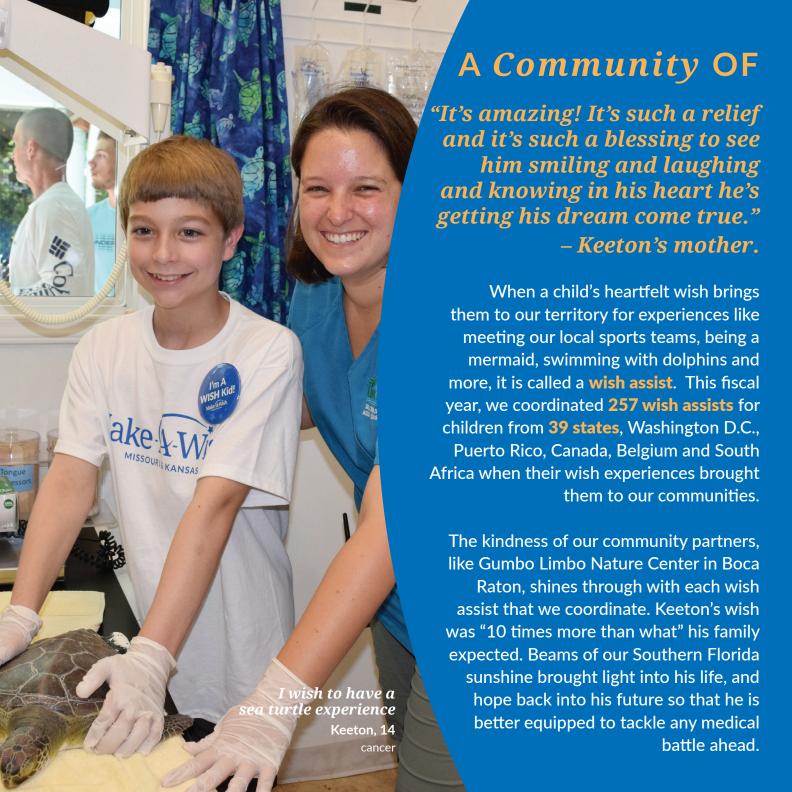
The Finker-Frenkel Family Stuart A. Miller Bob & Alvsia Press The Malnik Family Drs. Roger & Ginger Medel The Perez Family Dr. Wasim Shomar Stanley & Gala Cohen Richard & Robin Weissman and The Learning Experience The Looby Foundation The Harry T. Mangurian, Jr. Foundation The Batchelor Foundation, Inc. Bonnie Eletz and The William & Mildred Lasdon Foundation Brett Rose & Jeremiah Gutierrez James K. & Susan Oppenheimer

Anthony R. Abraham Foundation

Ortega Foundation

Anonymous

Dr. Arthur Diskin The Mary Alice Fortin Family Foundation Taylor & Lisa Gang Brent & Nicollette Hagev Alan & Janine Mandel Sadaka Family Charitable Fund Scherr Family Foundation **Vecchitto Family Charitable Foundation** Norman E. Wedderburn Murray H. Goodman Jorge & Sherri Gutierrez L. Scott Helms & Jorge Alonso Josh & Stacev Mandel Carlos & Angie Valdes Sheila Cesarano Jamie Elias Rick & Jackie Fernandez Indi Siravo



HELPING HANDS

Community partners like Island Dolphin Care welcome our wish kids with open arms and embrace them with love and attention to ensure that their experiences exceed all expectations. They also provide generous in-kind donations, maximizing the funds we have to grant even more wishes. In fact, 17.2% of the support we received this fiscal year came from in-kind donations.

Libby's wish to have dolphin therapy was a life-changing adventure for her and her family. Connecting with the dolphins helped Libby forget her worries, gain confidence and gave her relief from the daily challenges that she faces. "We'll definitely remember that forever, that look on her face when she's here with the dolphins," says mom.

"It's incredible seeing her excitement...you can't imagine that excitement and how special it is for her." - Libby's mother



CHAIRMAN'S CHALLENGE SOCIETY

Members of the Chairman's Challenge Society are generous philanthropists dedicated to making the InterContinental[®] Miami Make-A-Wish[®] Ball a success. Led by our Gala Chair, Shareef Malnik, these supporters underwrite the cost of the Ball so that more funds can directly go toward making children's wishes come true.

Shareef Malnik & Gabrielle Anwar
Stuart Miller

The Lennar Foundation, Marshall Ames

Richard Polidori

Todd & Kim Glaser

Geert-Jan & Joyce Bakker

Jim & Sue Oppenheimer

Randy & Barbara Ann Frankel Foundation

Brett Rose & Jeremiah Gutierrez

Braman Family Foundation

Wayne & Cynthia Boich

Eugene & Brooke Frenkel

Dennis Crowley & Maria Haupert

Craig Sienema & Ashley Huffman

Ameen & Zainab Killidar

Barry Skolnick

Richard & Susan Finkelstein

Andrew & Tatsiana Ansin

Alan Mruvka, StorageBlue

Felipe Lafratta, AssociatesMD Medical Group

Marko & Shelly Dimitrijevic

Anonymous

Bob & Alysia Press

"Being able to give back to the community is a wonderful feeling. A wish not only gives those in need the added support and confidence to stay strong during whatever they are facing, it also inspires others to give. The most rewarding part of my affiliation with Make-A-Wish Southern Florida is knowing that our efforts restore a sense of childhood back to the child and normalcy back to the family that are going through this difficult time." – Chris LaFace



DONOR SPOTLIGHT

In 2015, Chris LaFace established his involvement with Make-A-Wish when his company, RIPA & Associates launched their annual Fishing for Wishes tournament, which has now raised enough funds to grant nearly 100 wishes. Chris and his wife Angela are personally passionate about supporting our wish-granting mission, contributing through their foundation and as members of our Cornerstone Society. Chris was honored in 2018 as our Wishmaker of the Year in the Tampa Bay region, and is serving as our Wishmaker's Ball Tampa chair in 2020.

CORNERSTONE SOCIETY

Our Cornerstone Society is a giving program where members personally pledge to grant wishes over a 5-year period. The following Cornerstone Society members are truly committed to helping make life-changing wishes come true for kids with critical illnesses.

VISIONARY LEVEL (\$100,000 PLEDGE**)

Levitetz Family Foundation Dr. Bianca Ferrari

HERO LEVEL (\$50,000 PLEDGE**)

Mr. & Mrs. Jeffrey Caruso
Dr. Arthur L. Diskin
Mrs. Michele Eddy
Mr. Todd P. Linden
Mary and Patrick McClain
Foundation
Vecchitto Family
Charitable Foundation

JOY LEVEL (\$25,000 PLEDGE**)

Brenda Yester Baty and Greg Baty Mr. & Mrs. Walter O. Byrd

Mr. & Mrs. Tom

Castellanos

Crystal Vision Foundation in memory of Heather Montagano

Mr. & Mrs. Gary Davis Mr. & Mrs. Steve Demar

Mr. & Mrs. Ben Eisenberg

Mr. & Mrs. Marcus Fernandez

Mr. & Mrs. John W. Fisher III

Mr. & Mrs. Jeff Flegel

The Freund Family

The Gonzalez Family Foundation

Mr. & Dr. Chris LaFace Mr. & Mrs. Mark Levitats Mr. & Mrs. Josh and Stacey Mandel

Ms. Theresa Mandell Pediatric Associates Foundation

Mr. Matthew F. Sacco

Mr. & Mrs. Greg Salsburg Mr. & Mrs. Michael &

Alison Simon

St. George Group Inc. Mr. & Mrs. Joseph

Tramazzo

Mr. & Mrs. James Vogt

Ms. Emily Ziegler Pediatric Associates

Foundation

Mr. Matthew F. Sacco

Mr. & Mrs. Greg Salsburg

Mr. & Mrs. Joseph Tramazzo

Vecchitto Family

Charitable Foundation

Mr. & Mrs. James Vogt Ms. Emily Ziegler

STRENGTH LEVEL (\$10,000 PLEDGE**)

Mr. & Mrs. Jonathan Aibel Anonymous in memory of The Hamilton Family Dr. & Mrs. Cesar Barada Jennifer Barnes & Jack K. Barnes

Boyers Law GroupMr. Douglas Brehm

Ms. Sheila M. Cesarano Mr. & Mrs. Richard K.

Childress

Michelle & Jeffrey

Eisenberg

Mr. & Mrs. Richard Eisenberg

Mr. & Mrs. Brent Goldman Ms. Alicia Jarrett

Dr. & Mrs. Samuel Joseph

Ms. Julie Katz

Mr. & Mrs. Richard and Pauline Kelly and Family

Mr. & Mrs. David Kingsley

Daniela Malo & Alec Dilanchian

Mr. & Mrs. Camilo Miguel. Jr.

Ms. Terrie Rosenthal

Capt. Julie Schumacher, USMC & Mr. Casey Schumacher - in memory

of Emily Sutker

Mr. Norm Wedderburn
Mr. Frank Zacherl

HOPE LEVEL (\$5,000 PLEDGE**)

Mr. & Mrs. Alex Adams Mr. Joseph Akar

Mr. & Mrs. Jeff Andrews

Mr. & Mrs. Ralph & Janine Balkin

Ms. Jolie Balido

Mr. & Mrs. Robby Elias

Mr. Joseph M. Ferrio Mr. & Mrs. Bryan

Fetherston

Mr. & Mrs. Yale Fishman

Mr. & Mrs. Rick Gallo

Ms. Barclay Gang

Mr. & Mrs. Gary Godsey
Mr. & Mrs. Dan Goldberg

Ms. Jackie Gonzalez & Mr. Greg Anderson

Ms. Lisa Gruenloh – in honor of Kennedy Burger

Mr. & Mrs. Frank Jacobs

Mr. & Mrs. Mason &

Beth Jackson

Mr. & Mrs. Michel Koopman

Ms. Deidre Krause

Ms. Tammy E. Lynn

Mr. & Mrs. Andrew Mandala

Mrs. Kathy K. Marini - in memory of Dora Kollar

Mr. Michael W. Marrero

CJ & Lindsey Mintrone

Mokarren Properties, LLC

Ms. Christina Murray

Ms. Mala Murthy

Mr. & Mrs. Augusto Ocana

Mr. & Mrs. Larry Ordet

Mr. Nicholas Owens

Mr. Daniel Pacheco
The Parker Company

Mr. & Dr. David Pearlman

Mr. & Mrs. Evan Rees

Mrs. Danielle Rubinstein

Mr. & Mrs. Christopher

Mr. & Mrs. Jonathan Sard Storch Family Fund

Ms. Judith Yevick

Ms. Dorlene Zaslow

Mr. & Mrs. Matthew Zipay

^{**}pledges are fulfilled over 5 years

MAKE-A-WISH® CHAMPIONS

Make-A-Wish Champions are successful business professionals who live out the Make-A-Wish mission while enhancing their professional network. The following Make-A-Wish Champions have each committed to a five-year pledge and are active participants in events and initiatives that help make wishes come true.

Mr. Winston Wood

Co-Chair

Mr. Harris Mandler

Co-Chair

Mr. Hani Abisaid

Mr. Alberto Alvarado

Mr. Alex Arguelles

Mr. Benjamin Arndt

Mr. C. Brandon Arzabe

Mr. Juan Carlos Bellon

Mr. Gal Bensaadon

Mr. Maxx A. Carney

Mr. Herman Castro

Mr. Chris Cataldi

Mr. Charles Coffin

Mr. & Mrs. Reinaldo and

Anna Cruz-Morales

Mr. Jorge Delgado

Mr. & Mrs. Alex & Jacky Denault

Ms. Christie Doura

Mr. Derick Duchodni

Mr. Zachary Elliott

Mr. Richard Fausset

Mr. Carlos Ferrevros &

Mrs. Carla Cacero

Ms. Vanessa Florez

Mr. Carlos Gaviria

Mr. & Mrs. Derrick and

Omaira Garcia

Mr. Harris Gilbert &

Mr. Andrew Smallman

Mr. David Gorson

Mr. Spencer Hastings

Dr. Moises Issa

Mr. Joseph Jackson, CPA

Ms. Shalina Jaffer

Mr. Charlo Jenkins

Mr. Wesley Kean

Mr. Marc Kleiner

Mr.& Mrs. Lucas and Carrie

Klimczak-Folse

Mr. Fliot LaBreche

Mr. John Lenahan

Mr. & Dr. Matthew and

Jennifer Mazzarella

Mr. James Neira

Mr. Ryan Powers

Ms. Lisa Rectenwald

Mr. Steven Rodriguez

Mr. Jacob Roffman

Mr. Adam Rothstein

Mr. Josh Rudolph

Mr. Steven Schermer

Mr. Samuel Schwartz

Mr. James Sikes Jr.

Mr. Mark Silverstone &

Mr. Vovtek Faber

Ms. Rachel Simowitz

Mr. Derek Suarez

Mr. Sean Tolkin

Mr. Osvaldo Torres, Esq.

Ms. Stephanie Turk

Mr. Broderick Ureel

Ms. Jessica L. Villagrana

Mr. Joshua Weisenfeld

Mr. Jesse Wright

Mr. Brian P. Yates

Mr. & Mrs. Jose and Melissa Yunen

Mr. & Mrs. Tom and Jennifer Zur

WISH SOCIETY

The Wish Society (formerly known as the Women's Initiative Group) is an empowering community of proactive female leaders who share their time, talent and treasures in support of Make-A-Wish Southern Florida. The following women are passionately dedicated to advancing our mission to grant the wish of every eligible child.

Lisa Balkin Co-Chair

Erin Briede Co-Chair

Sabrina Badeaux Jolie Balido Jennifer Barnes Lisa Bass

Veronica Beach Sunita Bhagwan Magali Bouckhaert Renee Lopez-Cantera

Leslie Carey Aliette Carolan Sheila Cesarano Michelle Chereque

Vanessa Fioravante-Cuomo

Vivianne Del Rio Jennifer Deupi Melyza Eatmon Lacey Elmange Martha Valdes-Fauli Amy Federman Carrie Klimzak-Folse

Patricia Fuller

Danielle Garno
Christina Garriga
Mariana Gaxiola
Lizz Gonzalez
Marty Goodwin
Monique Graciotti
Renee Grossman
Maria Haupert
Amanda Hertzberg
Danielle Hoffman
Lacey Hofmeyer
Reagan Hoy
Elizabeth Jackson

Dara Jaffe
Terry Jonas
Jennifer Judice
Ashli Katz
Elaine Keyser
Christine Klingspor
Cynthia Lau

Elizabeth Crabtree Lentz

Patty Liebowitz
Marianne Luis
Isabela Marquez
Tenelle McCormack
Patricia Mendoza
Peri Miarecki

Nina Miguel
Bronwyn Miller
Jen Montoya
Maria Mora
Lisa Moses
Jasmine Neal
Joelle Oiknine
Meredith Ortega
Olga Padillo
Valerie Quemada

Pamela Segal Rhodes Mary Rogers Danielle Rubinstein Racine Serrano Dulce Stephens Gaby Tassi Roxana Tejeda Tarin Teno Alyssa Toland Stephanie Turk Tina Vander Ven Soeuraya Wilson

Suzy Buckley-Woodward

Holly Wright Beatrice Zapata "Make-A-Wish is an endearing part of our team that we feel privileged to be a part of. There is no feeling more gratifying than seeing the absolute joy on a child's face when their wish is granted. We at Brooks & Freund are both humbled and honored to make children's wishes come true and provide them with an escape from what must be an exhausting daily struggle."

- Richard Freund



DONOR SPOTLIGHT

For more than a decade. Brooks & Freund has proved to be a valuable corporate partner to the Make-A-Wish community. **Through Cornerstone Society** pledges and building a Walk For Wishes team year after year, the employees at Brooks & Freund have come to know our mission. closely. With the backing of the company, their Walk For Wishes team raised nearly \$39,000. This company's passion for helping the community shows through in every single employee's dedication to giving back. This past year they also lent their professional talents by helping to grant Isabella's wish to have a sensory bedroom makeover.

We grant a wish every **14 hours.**



SOUTHEAST FLORIDA YOUTH LEADERSHIP COMMITTEE

The Youth Leadership Committee – Southeast Florida region is Make-A-Wish Southern Florida's program that shows students the importance of philanthropy and the impact youth can make in their own communities. This program is comprised of 8th–12th grade students who are enrolled in Broward and Miami-Dade county schools. The entire committee meets monthly to plan and execute fundraising events while the Executive board meets twice a month and facilitates the group. Each meeting has a Wishing for Success component which helps the students develop additional skills and add value to their future careers such as leadership, professionalism and personal development.

Riya Babu Cooper Bakos Maxwell bergman Ricardo Bowen **Ariella Ciuraru** *President* Ryan Clarke Alex Diament
Treasurer
Hannah Elbahri
Noa Elbahri
Nicholas Gomez
Jack Gonzalez
Lindsey Greene
Rebecca Harkins

Aditya Kapadia Marketing Chair Hannah Kelly Michelle Martinez Ahmed Martinez Dylan Minevich Ilham Mukati Nabeel Mukati Hanya Mukati Sofia Nicastro Ben Redler Morgan Rosen **Sophie Rubinowitz** *Vice President* Skyller Sacks Leah Schneider

SOUTHWEST FLORIDA YOUTH LEADERSHIP COMMITTEE

Members of the Youth Leadership Committee – Southwest Florida region include 7th – 12th grade students who are enrolled in Collier and Lee county schools. These bright students help make their peers' wishes come true as they come together in monthly meetings guided by their elected executive board to plan awareness and fundraising events to support our mission. Many community partners at the meetings teach the students invaluable skills including leadership, interviewing and networking, which will help them in their academic and professional futures.

Ava Aloia
Ben Axline
Chris Axline
Carson Batcheller
Kirchgessner
Alyssa Bernhardt
Justin Braverman
Angelina Crawford Frantz
Anthony D'Aquino
Marissa Diaz

Hailey Gervais
Madisyn Goodman
Sara Goodwich
Quinn Hepler
Addie Jenkinson
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Jonathan Jordan
Caroline Juda
Grant Juda
Lauren Juda

Kate Kramer Lianna Larson Thamar Lundy Lauren Major Victoria Mena Leanne Millikan Gracie Mitchell Makenzie Mumaw Trisha Phan Bailey Reum Olivia Rose Grace Scharlacken Delaney Shovlin Berklie Simmering Madison Young Payton Ziegler Vice President Samantha Zimmer



Since 1983, our chapter has granted more than 12,000 wishes.

BOARD OF DIRECTORS

Coming from a multitude of professional backgrounds and diverse in geographic representation, our Board of Directors is a driving force in our mission to grant the wish of every eligible child in our territory. Members are elected to three-year terms and assist in all phases of Make-A-Wish Southern Florida's efforts. From financial planning to wish granting, our Board of Directors provides the leadership and guidance that propels us forward.

Richard Weissman

Chairman of the Board
The Learning Experience

Greg Baty

Vice Chair

Community Volunteer

Jodi Siravo

Treasurer

Community Volunteer

Michael Appleton

Hotel Connections

Jennifer Barnes

University of St. Augustine for

Health Sciences

Gal Bensaadon

Red Door Construction

Sheila M. Cesarano

Shutts & Bowen LLP

Dennis Crowley

Doctor's Choice Pharmacy

Marko Dimitrijevic

Volta Global

Dr. Art Diskin

Quality Medical Risk Management, Inc.

Brian Exelbert

Morgan Stanley

Marcus Fernandez

Kinney, Fernandez and Boire, PA

Mayte Fernandez

Momentum Consulting Corporation

Eugene Frenkel

Legacy Wealth Group

Taylor Gang

Evensky & Katz/Foldes Financial

Wealth Management

Todd Glaser

Entrepreneur/Developer

Sherri Gutierrez

Arquitectonica

L. Scott Helms

Helms Development

Kristin Johnson Karp

Hotwire Communications

Terry Jove

Southern Glazer's Wine & Spirits

Lizabeth Kane-Hanan

Marriott Vacations Worldwide

Ameen Killidar

Malibu Holdings and Investments

Shareef Malnik

Chairman of the Board Emeritus

The Forge

Nextwave Funding

Drew Mandala

Stillwater Structured Finance LLC

Joe Perez

Zerep Holdings

Brett Rose

United National Consumer Suppliers

Danielle Rubinstein

Greenberg Traurig

Dylan Sanders

Fidelity Private Wealth Management

Barry Skolnick

BLS Asset Management Corporation

Caitlin Beck Stella

Joe DiMaggio Children's Hospital

Angela Valdes

JBG SMITH

SOUTHWEST FLORIDA ADVISORY BOARD

Members of our Southwest Florida Advisory Board offer their leadership and professional expertise to help further our wish-granting mission. The following members of the Lee/Collier community have devoted themselves to making every eligible child's wish come true.

Erin Dever

Chair

Collier County Sheriff's Office

Susan Battaglia

Norman Love Confections

Lianne Caruso

Community Volunteer

Michele Eddy

Community Volunteer

Theresa Fletcher

Hotwire Communications

Amy Frith

Golisano Children's Hospital of

Southwest Florida

Rick Gallo

CloseWatch Services & Rick Gallo

Auctioneer

Jenny Gezella

Naples Princess

Mary McClain

Community Volunteer

James Oliver, Esq.

James M. Oliver, P.A.

Brandy Ollie

Go Platinum Transportation

Bryan Simmering

First Horizon

Lori Teague

Lake Michigan Credit Union

Denise Thoman

Allstate



This year, volunteer wish granters have donated more than **5,000 hours** of their time to help transform children's wishes into reality.

We collaborated with other chapters on **257 wish assists** when children from around the world experienced their wishes come true in our communities.



SUNCOAST ADVISORY BOARD

Members of our Suncoast Advisory Board bring exceptional knowledge and skills to help further our wish-granting mission in the Sarasota, Manatee, Charlotte, DeSoto and Hardee counties. The following Suncoast Advisory Board members have committed themselves to granting life-changing wishes for children with critical illnesses.

Renee Phinney

Chair

Palm Printing

Terri Klauber

Fundraising Chair Michael's on East

Luke Nicholas

Allegiant Private Advisors

Nick Owens

POP Yachts & POP RVs

Sherra Fritz WWSB ABC 7

Phil Mancini Michael's On East

Lisa Olan

Sarasota Memorial Hospital

Elena Reuter

Community Volunteer

Rob Wagner

Immediate Past Chair

Brown and Brown Insurance

TAMPA BAY ADVISORY BOARD

Members of our Tampa Bay Advisory Board are committed to sharing their time and talents to advance our wishgranting mission in the Tampa Bay community. The following Tampa Bay Advisory Board members are determined to help us reach the vision of granting the wish of every eligible child.

John Flinn Chair RIPA & Associates

Ted Abrams
Joffrey's Coffee & Tea
Company

Kerry Allgire Tech Data

Brandon Day MicroLumen

Tim FarrellGregory, Sharer & Stuart

Marcus Fernandez Kinney, Fernandez & Boire. PA

Steven Gillis Immediate Past Chair Transportation Control Systems, Inc.

Gary Godsey
JLL

Greg GrabauMonin Gourmet
Flavorings

C.J. Mintrone PNC Bank

Christina Murray Tom James

Mala Murthy
United Healthcare

Frank Musolino Jr.
Power Design

Anthony Pedicini Strategic Image Management Woody Pollack Shutts & Bowen

Chris Rux
Cherry Bekaert
Danielle Vona
The Marketing Posse

Matt Zipay Northern Trust



Of the **625** wishes we granted for local children this year, our most popular wish requests were: Walt Disney World®, travel, cruises and shopping sprees.



There is a **\$0** cost to a wish family to experience a wish come true.

MEDICAL ADVISORY COUNCIL

Meet the members of our Medical Advisory Council who bring their expertise to our mission and help us to grant the wish of every eligible child.

Dr. Eric EasonGolisano Children's
Hospital

Dr. Jonathan JohnPediatric Cardiology
Associates

Dr. Joanna DavisUniversity of Miami
Health System

Dr. Ronald A. LigonJoe DiMaggio Children's
Hospital

Dr. Maggie Fader Nicklaus Children's Hospital

Dr. Ginger MedelPediatrix/ Honorary
Medical Advisor

Mrs. Michele King Golisano Children's Hospital

BENEFACTOR SOCIETY

The Make-A-Wish Benefactor Society is dedicated to making our largest fundraising events a success. These supporters underwrite the costs of events so that more funds can directly go toward making children's wishes come true. The intent of the Benefactor Society is to enlist business, civic, and philanthropic leaders who will pledge a designated amount for the next 5 years. This gift will allow Make-A-Wish Southern Florida to change the lives of even more children and families in our local community.

Special thanks to The Mary & Pat McClain Foundation for being our first members of the Benefactor Society.

The Mary & Patrick McClain Foundation

"Make-A-Wish is how I learned what my purpose in my community is. At some point, we all need our community to stand up for us. *Make-A-Wish understands clearly* that our role is to craft a ray of hope that can help these children through the darkest parts of their medical battles. As a volunteer wish granter, I have the unparalleled honor of playing an enormous role in the best day of a child's life and it's often a life which has been devoid of so many opportunities children are supposed to have."

- Nick Owens



DONOR SPOTLIGHT

As a Suncoast Advisory Board member, committee member, wish granter and donor, Nick Owens is a true community advocate who lives and breathes our mission. He is also the founding member of the region's Cornerstone Society. Through a proprietary program at his company POP Yachts & POP RVs, he provides the Suncoast region with a steady stream of corporate support. Nick's passion shines through in whatever he focuses his energy on and we are grateful for his drive to further our wish-granting mission.

MAKE-A-WISH STAFF

Make-A-Wish provides a spark of hope that can be a game-changer in the life of a child with a critical illness. This belief guides and inspires every person who joins our staff to grant wishes that change the lives of the kids we serve.

Norman Wedderburn President/CEO

Richard Kelly
Chief Operating Officer

Karen Mullins Vice-President of Mission Delivery

Beth Jackson Chief Financial Officer

Julie Katz Vice-President of Mission Resources

Lisa Andrews Regional Director - Tampa Bay & Suncoast

Tammy Lynn Regional Director -Southwest Florida

Julie Robbins
Director of Business
Intelligence & Information
Technology

Bich-ly LudwigDirector of Philanthropy

Mary Holt Special Events Manager

Melanie Holley Volunteer Program Manager

Marissa Shea Program Manager **Kristen Bladen**Donor Services Manager –
Tampa Bay

Kelsey Curls Development & Events Manager – Tampa Bay

Rachel Simowitz
Manager of Corporate
Relations

Daniela Malo Associate Director of Philanthropy

Jessica McIntyre Regional Manager - Suncoast

Denae Ankele Senior Brand Advancement Coordinator

Patty Escobar Senior Development Coordinator

Jessy Balbuena Senior Wish Coordinator

Marina Deluca Senior Creative Designer

Jackie Perl Senior Special Events Coordinator

Jessica Rivera Senior Community Development Coordinator Kimberly Tabor Wish Coordinator

Patty Abreu Medical & Community Outreach Coordinator

Megan McGee Volunteer Coordinator

Elizabeth Erra Wish Coordinator

Katia Rodrigues
Wish Coordinator

Stephanie Boydston
Development Coordinator

Martha Carmen Wish Coordinator

Emily Sumpmann
Development Coordinator Southwest Florida

Jennifer Ozanich Wish Coordinator

Sydni Huguet Wish Assist Coordinator

Denise Rackauskas Wish Coordinator

Michelle Roonoe Wish Coordinator

Bryanna Dunning Accounting & HR Coordinator Kelly Murray

Development Coordinator - Tampa Bay

Taylor Norman

Special Events Coordinator - Southwest Florida

Alex Lieberman Wish Coordinator

Allyson Mancini Wish Assist Coordinator

Halley Stennes Special Events Coordinator -Tampa Bay

Tina MarkowitzDonor Services Coordinator Southwest Florida

Kika Madden
Digital & Social Media
Coordinator

Jade Ferrada Accounting Coordinator

Tara CurrierSpecial Events Coordinator

Tessa Dvorak
Medical and Community
Outreach Coordinator - West
Coast

Jessica Dirogene Administrative Assistant



We have 7 professional sports teams headquartered in our territory, the most of any Make-A-Wish chapter in the country.

Michael Jordan, Dwyane Wade, Dan Marino, Dwayne "The Rock" Johnson and John Cena have been the most popular athletes our kids have met in our chapter's history. More than **110 kids** from our area have met those **5 athletes**.

DID YOU KNOW?

In our history, more than **75 kids** from our chapter have attended championship and all-star game events worldwide.

Facts & Fi gures

66

Brendan said 'this is the best thing I ever could have done' [as he floated a lantern in memory of his beloved dog]. Out of all the excitement from sitting in the cockpit with the pilots and all of the amazing family excursions we shared, the most amazing moment for all of us was hearing him say those words! It was truly a boy and his dog, loyal to each other until the very end! Make-A-Wish helped to heal my son's heart in ways I could never express.

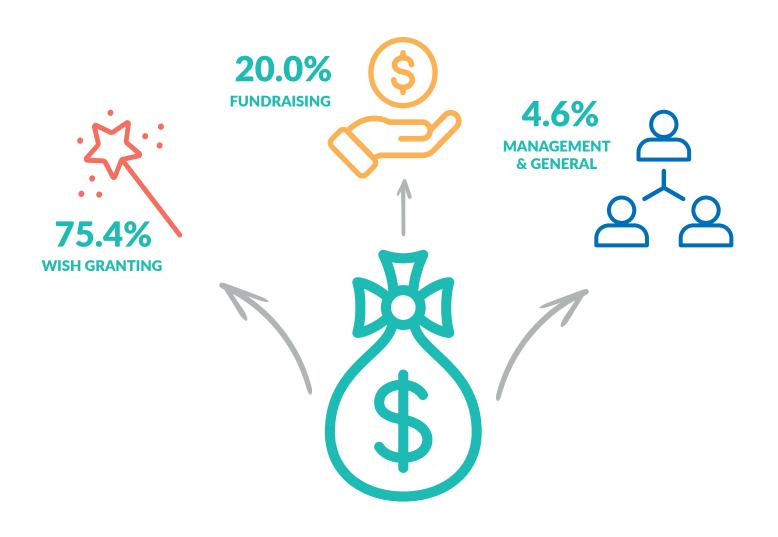
- Brendan's mother



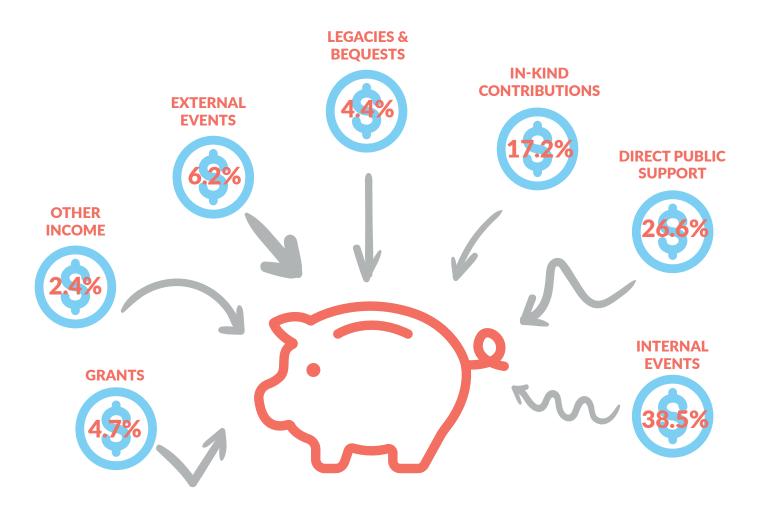
FINANCIALS

Corporate sponsorships, special events, foundation grants and individual contributions make it possible for Make-A-Wish Southern Florida to deliver our wish-granting mission. All funds raised locally are used to grant the wishes of local children with critical illnesses. To provide our wish families with a stress-free experience, wish expenses including travel, hotel, meals, passes for attractions and spending money, are fully covered.

WHERE THE MONEY GOES...



WHERE THE MONEY COMES FROM...



STATEMENTS OF FINANCIAL POSITION August 31, 2019 and 2018	2019	2018
Cash and Cash Equivalents Investments	\$7,632,534 9,752,670	\$6,102,246 8,699,380
Contributions Receivable Property and Equipment, Net	11,663,103 152,766	12,738,806 121,679
Other Assets	1,327,973	1,294,869
Total Assets	\$30,529,046	\$28,956,980
Current Liabilities Net Assets	\$1,288,002	\$4,192,789
Total Liablilities and Net Assets	29,241,044 \$30,529,046	24,764,191 \$28,956,980

STATEMENT OF ACTIVITIES Years Ended August 31, 2019 and 2018	2019	2018
Operating Revenue		
Public Support	\$11,960,255	\$11,896,888
Investment & Other Income	264,398	673,561
Total Operating Revenues	12,224,653	12,570,449
Operating Expenses		
Program Services	9,100,035	8,083,542
Fundraising	2,419,264	2,197,136
Management & General	556,694	473,877
Total Operating Expenses	12,075,993	10,754,555
Non-Operating Revenue	1,227,581	3,611,986
Change in Accounting Policy	\$3,100,612	_
Change in Net Assets	\$4,476,853	\$5,427,880

Audited financial statements are available upon request.



TRANSFORM LIVES, ONE WISH AT A TIME.

Thank you to all of our donors for helping make wishes come true. For a complete list of our donors, visit makeawishdonors.org





Make-A-Wish Southern Florida, Inc. 4491 S State Road 7

Suite 201 Ft. Lauderdale, FL 33314 (954) 967-9474 Toll Free (888) 773-9474

Make-A-Wish Southern Florida, Southwest Florida Regional Office

3655 Bonita Beach Road Suite 3 Bonita Springs, FL 34134 (239) 992-9474 Make-A-Wish Southern Florida, Tampa Bay Regional Office 324 North Dale Mabry Hwy Suite 203 Tampa, Fl. 33609

Make-A-Wish Southern Florida, Suncoast Regional Office

3430 Magic Oak Lane Sarasota, FL 34232 (941) 378-9474