PUBLIC INSPECTION COPY

Form **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements.

2011
Open to Public Inspection

A	For the	2011 calendar year, or tax year beginning SEP 1, 2011 and ending	AUG 31, 2012	
В	Check if applicable:	C Name of organization	D Employer identific	cation number
	Address	MAKE-A-WISH FOUNDATION OF AMERICA		
	Name change	Doing Business As	86-0481	941
	Initial return	Number and street (or P.O. box if mail is not delivered to street address) Room/si	uite E Telephone number	
	Termin- ated	4742 N 24TH STREET 4100		279-9474
	Amende return	City or town, state or country, and ZIP + 4	G Grossreceipts \$	76,935,507
	Applica-	PHOENIX, AZ 85016	H(a) Is this a group ref	turn
	pending	F Name and address of principal officer:DAVID WILLIAMS	for affiliates?	Yes X No
_		SAME AS C ABOVE	H(b) Are all affiliates incl	uded? Yes No
1	Tax-exer	npt status: 501(c)(3)	527 If "No," attach a l	ist. (see instructions)
_		:▶ WWW,WISH,ORG	H(c) Group exemption	
			ear of formation: 1983 M	State of legal domicile: AZ
P		Summary		
e	1 B	riefly describe the organization's mission or most significant activities: SEE SCHEDULE	0.	
jan		. 7		
Activities & Governance	1	check this box if the organization discontinued its operations or disposed of m	1 1	
ô		lumber of voting members of the governing body (Part VI, line 1a)		2:
් ර		lumber of independent voting members of the governing body (Part VI, line 1b)		2:
tie		otal number of individuals employed in calendar year 2011 (Part V, line 2a)		178
ξį	7. 7	otal number of volunteers (estimate if necessary)	6	0
Ac	/a i	otal unrelated business revenue from Part VIII, column (C), line 12	7a 7b	0.
-	D IV	et unrelated business taxable income from Form 990-T, line 34	Prior Year	Current Year
45	8 0	ontributions and grants (Part VIII, line 1h)	58,712,923,	57,705,423.
nue	9 P	rogram service revenue (Part VIII, line 2g)	5,138,173.	5,768,961.
Revenue	10 Ir	estment income (Part VIII, column (A), lines 3, 4, and 7d)	621,833.	1,133,933.
ď		ther revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	376,754.	511, 578,
		otal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	64,849,683.	65,119,895.
		rants and similar amounts paid (Part IX, column (A), lines 1-3)	35,437,650	38,905,321.
		enefits paid to or for members (Part IX, column (A), line 4)	0.	0,
S		alaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	10,171,173.	10,871,500.
Expenses		rofessional fundraising fees (Part IX, column (A), line 11e)	1,081,870.	886,267.
xpe	b To	otal fundraising expenses (Part IX, column (D), line 25)		
Ш	17 0	ther expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	14,259,621.	14,462,714.
		otal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	60,950,314.	65,125,802.
-70	19 R	evenue less expenses. Subtract line 18 from line 12	3,899,369.	-5,907.
S OF			Beginning of Current Year	End of Year
Net Assets or Fund Balances	20 To	otal assets (Part X, line 16)	49,901,767.	49,902,654.
Et A	21 To	otal liabilities (Part X, line 26)	8,442,438.	7,908,465.
		et assets or fund balances. Subtract line 21 from line 20	41,459,329.	41,994,189.
_		Signature Block		
		es of perjury, I declare that I have examined this return, including accompanying schedules and state and complete. Declaration of preparer (other than officer) is based on all information of which prepa		knowledge and belief, it is
u uo,	, correct,	and complete. Declaration of preparet (other than officer) is based on all information of which preparet	rer nas any knowledge.	/ 3
Sigi	. 11	Signature of officer	Date	
Her	11/1/12	DAVID WILLIAMS PRESIDENT	out.	
1101	`	Type or print name and title		
_	P	rint/Type preparer's name Proparer's signeture	Date Check	TT PTIN
Paid		The Kaweck	if	
Prep	arer F	irm's name DELOITTE TAX, LLP	Firm's EIN	86-1065772
Use		irm's address TWO JERICHO PLAZA	7 HILL CENT	
	- 8	JERICHO, NY 11753	Phone no. (516	6)918-7000
May	the IRS	discuss this return with the preparer shown above? (see instructions)		X Yes No

1				
	Briefly describe the organization's mission: SEE SCHEDULE 0.			
	BEE BONEDODE O.			
2	Did the organization undertake any significant progra	m services during the year whic	ch were not listed on	
	the prior Form 990 or 990-EZ? If "Yes," describe these new services on Schedule O.			Yes X No
3	Did the organization cease conducting, or make signi		cts, any program services?	Yes X No
	If "Yes," describe these changes on Schedule O.			
4	Describe the organization's program service accompled Section 501(c)(3) and 501(c)(4) organizations and sec	tion 4947(a)(1) trusts are requir		· ·
	others, the total expenses, and revenue, if any, for ea			
4a	(Code:) (Expenses \$ 50,440,89 THE FOUNDATION PERFORMS ACTIVITIES WHICH	_		5,768,961.)
	HANDLING OF RESOURCES USED TO GRANT THE	WISHES OF CHILDREN WITH		
	LIFE-THREATENING MEDICAL CONDITIONS AND			
	ORGANIZATIONS (CHAPTERS) IN THE ADMINIST			
	DURING FY12, THE FOUNDATION DISTRIBUTED			
	GRANT WISHES, AS OF AUGUST 31, 2012, THE CHAPTERS,	FOUNDATION HAS 62 CHAR	TERED	
	CHAPTERS.			
4b	(Code:) (Expenses \$	including grants of \$) (Revenue \$)
	-			
	-			
4c	(Code:) (Expenses \$	including grants of \$) (Revenue \$	1
	/ (2.101.000)) (November 4	
4d	Other program convices (Describe in Schoolide C.)			
-ru	Other program services (Describe in Schedule O.) (Expenses \$ including grants or inclu	of \$	\ /Bayanya f	1
4e	3	50,440,898.) (Revenue \$	1
14	1 4 7 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	. , ,		Form 990 (2011)

			Yes	s No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	7
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		x
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	t		x
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	1		1
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		x
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide			
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	x	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total		9 7	100
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			1
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	77	X
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X		х	
129	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	11f	A	-
120	Schedule D, Parts XI, XII, and XIII	12a		x
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization			
40	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			l b
17	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16	- 4	X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	х	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	177		
4-	1c and 8a? If "Yes," complete Schedule G, Part II	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
00-	complete Schedule G, Part III	19		X
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
D	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	200	0044
		Form S	プラリ ()	∠∪∣1)

Form 990 (2011) MAKE-A-WISH FOUNDATION OF A
Part IV Checklist of Required Schedules (continued)

-		T	T	1
0.4	Did the service the service of the service and other projection in the		Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	х	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,	21	-	
~	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		x
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current	LE		
20	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete	1		
	Ophoduda I	23	x	
24a		20		
z-ru	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25	24a	0	x
b		24b		
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	2.10		
•	any tax-exempt bonds?	24c		
ч	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a	LTG	-	
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a	h. Ji	x
h	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and	200		
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete	101		
	Schedule L, Part I	25b	12	x
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified			199
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26	1	х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial	-		7
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member	1000		11.
	of any of these persons? If "Yes," complete Schedule L, Part III	27		x
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		Х
b	and the second s	28b		Х
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,	- 9	1	
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations?	100		
	If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity?	1		
	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Х	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Х	
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of			
	section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Х	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?			
	Note. All Form 990 filers are required to complete Schedule O	38	Х	
		Form \$	990 (2	2011)

Part V	Statements Regarding Other IRS Filings and Tax Compliance
	Charles and the second of the

	Check if Schedule O contains a response to any question in this Part V		*******************		******	
			1		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	35	9		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable					
C	Did the organization comply with backup withholding rules for reportable payments to vendors and	report	able gaming			
	(gambling) winnings to prize winners?			1c	Х	
2 a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,					
	filed for the calendar year ending with or within the year covered by this return		178	3		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax retu			2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instruction					
	Did the organization have unrelated business gross income of \$1,000 or more during the year?		***************************************	3a		Х
				3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other					7
	financial account in a foreign country (such as a bank account, securities account, or other financial	acco	unt)?	4a		Х
b	If "Yes," enter the name of the foreign country:					
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial					
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter trans-			5b	100	Х
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did to					
	any contributions that were not tax deductible?			6a		Х
b	If "Yes," did the organization include with every solicitation an express statement that such contribu					
	were not tax deductible?	*******		6b		
7	Organizations that may receive deductible contributions under section 170(c).		0		v	
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se				X	-
Ь	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b	Α	_
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w			7.	k 10	x
	to file Form 8282?	1	A Total Control of the Control of th	7c		A.
a	If "Yes," indicate the number of Forms 8282 filed during the year			7e		x
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit control of the organization.			7f		Х
f	If the organization received a contribution of qualified intellectual property, did the organization file F			7g		
g h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization			7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.					
	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at			8		
9	Sponsoring organizations maintaining donor advised funds.					
а	Did the organization make any taxable distributions under section 4966?			9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?			9b	400	
10	Section 501(c)(7) organizations. Enter:					
а	Initiation fees and capital contributions included on Part VIII, line 12	10a				
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	Section 501(c)(12) organizations. Enter:					
а	Gross income from members or shareholders	11a				
b	Gross income from other sources (Do not net amounts due or paid to other sources against					
	amounts due or received from them.)	11b				
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	1041	?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b				
13	Section 501(c)(29) qualified nonprofit health insurance issuers.					
а	Is the organization licensed to issue qualified health plans in more than one state?		******************	13a		
	Note. See the instructions for additional information the organization must report on Schedule O.					
b	Enter the amount of reserves the organization is required to maintain by the states in which the		r.			
	organization is licensed to issue qualified health plans	13b		1		
	Enter the amount of reserves on hand	13c		() ()		37
				14a		Х
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule	e O		14b	200.7	00447
				LOUIT S	990 (2	(1110

132005 01-23-12 Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response to any question in this Part VI	**********	*************	*****		X
Sec	tion A. Governing Body and Management					
		1 1		_	Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	. 1a	21			
	If there are material differences in voting rights among members of the governing body, or if the governing					
	body delegated broad authority to an executive committee or similar committee, explain in Schedule 0.		0.4			
	Enter the number of voting members included in line 1a, above, who are independent		21			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relations	hip with any	other			
_	officer, director, trustee, or key employee?			2		Х
3	Did the organization delegate control over management duties customarily performed by or under				L. 1	
	of officers, directors, or trustees, or key employees to a management company or other person?			3		X
4	Did the organization make any significant changes to its governing documents since the prior Form			4		X
5	Did the organization become aware during the year of a significant diversion of the organization's a			5		X
6	Did the organization have members or stockholders?			6		Х
7a	Did the organization have members, stockholders, or other persons who had the power to elect or					x
	more members of the governing body?	-4141		7a		^
D	Are any governance decisions of the organization reserved to (or subject to approval by) members			71.	-	x
	persons other than the governing body?			7b		^
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the				v	
	The governing body?			8a	X	
b	Each committee with authority to act on behalf of the governing body?			8b	^	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be r					x
500	organization's mailing address? If "Yes," provide the names and addresses in Schedule O			9		Α.
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal	Heveriue Co	de.)	-	V	Al-
40-	Did the annual ation have been been been as offiliated			40-	Yes	No
	Did the organization have local chapters, branches, or affiliates?			10a	-	
D	If "Yes," did the organization have written policies and procedures governing the activities of such			10b	x	
446	and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing be		Contract of the second	11a	х	-
11a	Describe in Schedule O the process, if any, used by the organization to review this Form 990.	ody belole II	ing the form?	Ha	-	
120	The state of the s			12a	x	
12a b			?	12b	x	-
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If			120		
C				12c	x	
13	in Schedule O how this was done Did the organization have a written whistleblower policy?			13	Х	
14	Did the organization have a written whisteblower policy? Did the organization have a written document retention and destruction policy?			14	Х	
15	Did the process for determining compensation of the following persons include a review and appro			17		
10	persons, comparability data, and contemporaneous substantiation of the deliberation and decision		ondone			
а	The organization's CEO, Executive Director, or top management official	oloma e		15a	x	
	Other officers or key employees of the organization			15b	х	
-	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			.00		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrang	ement with a				
	taxable entity during the year?			16a		х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate					
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the org					
	exempt status with respect to such arrangements?			16b		
Sec	tion C. Disclosure					
17	List the states with which a copy of this Form 990 is required to be filed AL, AK, AZ, AR, CA, CO,	CT DC FL	GA HI IL			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990			vailab	le	
	for public inspection. Indicate how you made these available. Check all that apply.		, , , , ,			
	X Own website Another's website X Upon request					
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, or	conflict of int	erest policy, and	finan	cial	
	statements available to the public during the tax year.					
20	State the name, physical address, and telephone number of the person who possesses the books	and records	of the organizat	ion:		
	PAUL R MEHLHORN - (602) 792-3229					
	4742 N 24TH STREET, SUITE 400, PHOENIX, AZ 85016					
01-23-	2 SEE SCHEDULE O FOR FULL LIST OF STATES			Form	990 (2011)

Page 7

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Section A.

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

Light Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A) Name and Title	(B) Average hours per		Pos	more	T than is bot		(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of
	week (describe hours for related organizations in Schedule O)	stee or director			Highest compensated employee	stee)	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(1) EDWARD R ALLEN		T							
DIRECTOR	2,00	Х					0.	0.	0.
(2) JOHN F CROWLEY									
DIRECTOR	2,00	Х					0.	0.	0,
(3) JAY EMMONS									
DIRECTOR	2,00	Х					0.	0.	0.
(4) MARTIN J HAND							1	- 1	
DIRECTOR	2.00	X					0,	0.	0.
(5) ARTHUR J LAMB III									
DIRECTOR	2,00	X					0.	0,	0.
(6) DREW LAWTON									
DIRECTOR	2,00	Х					0.	0.	0.
(7) PHILIP J LUSSIER									
CHAIR	2,00	Х					0.	0.	0.
(8) DOMENIC A MEFFE JR	- 10								
DIRECTOR	2,00	Х					0.	0.	0.
(9) KEVIN P O'TOOLE									
DIRECTOR	2.00	х					0.	0.	0.
(10) SUSAN M PARKES-CIRIGNANO									
DIRECTOR	2.00	Х		Ш			0.	0.	0 +
(11) THOMAS M PARRETT									
DIRECTOR	2.00	Х					0.	0.	0,
(12) BERYL B RAFF									
DIRECTOR	2.00	Х					0.	0.	0.
(13) MARTINE M REARDON									
DIRECTOR	2.00	х					0.	0.	0.
(14) MATTHEW W SCHUYLER				VT.					
DIRECTOR	2.00	x					0.	0.	0.
(15) LIZ ANN SONDERS				7					
DIRECTOR	2.00	x					0.	0.	0.
(16) DENE STRATTON JR									
DIRECTOR	2.00	х					0.	0.	0.
(17) CARLA B VERNON				-					1
DIRECTOR	2.00	х					0.	0.	0.

132007 01-23-12

Form 990 (2011)

Part VII Section A. Officers, Directors, Tr. (A)	(B)			(0	2)			(D)	(E)	(F)	
Name and title	Average hours per week	box	not c	ss pe	more rson	than is bot or/trus	h an	Reportable compensation from	Reportable compensation from related	Estimated amount of other	
	(describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations	
(18) DAVID E WHEADON, MD											
DIRECTOR	2.00	х						0.	0.	0.	
(19) BRENDA YESTER											
DIRECTOR	2.00	х	5-1					0 .	0 .	0 .	
(20) DAVID M CLARK	1							7			
DIRECTOR	2.00	х	Щ			Ш	Ш	0.	0.	0.	
(21) NICOLE M PARENT			7								
DIRECTOR	2,00	х						0.	0.	0.	
(22) DAVID WILLIAMS			77								
PRESIDENT AND CEO	45,00			Х				446,980.	0.	24,237.	
(23) DAVID MULVIHILL											
VP & GENERAL COUNSEL	45.00			Х				248,992.	0.	17,873.	
(24) PAUL MILES											
VP OF DEVELOPMENT	45.00			х		2	Щ	0.	0.	0,	
(25) DEBORAH THOMPSON											
VP OF CHAPTER SUPPORT	45.00			х	1			157,590.	0.	11,461.	
(26) PAUL ALLVIN			F								
VP OF BRAND ADVANCEMENT	45,00			х				183,644.	0.	8,420.	
1b Sub-total						•		1,037,206.	0.	61,991.	
c Total from continuation sheets to Part V								1,461,518.	0.	128,108.	
d Total (add lines 1b and 1c)						•		2,498,724.	0.	190,099.	

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization

Yes No

Did the annulation list and former officer diseases as trusted less employee as bighest componented ampleyee on			_
line 1a? If "Yes," complete Schedule J for such individual	3	Х	
For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization		7	
and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	4	Х	
Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services			
rendered to the organization? If "Yes," complete Schedule J for such person	5		х
	and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	line 1a? If "Yes," complete Schedule J for such individual For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services	line 1a? If "Yes," complete Schedule J for such individual For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
WEBBMASON		
PO BOX 62414, BALTIMORE, MD 21264	MARKETING SERVICES	1,679,239,
KPMG LLP		
60 E. RIO SALADO PARKWAY, TEMPE, AZ 85281	ACCOUNTING SERVICES	1,611,762.
UNITEDHEALTHCARE INSURANCE COMPANY		
22561 NETWORK PLACE, CHICAGO, IL 60673	INSURANCE SERVICES	1,176,572.
JET SET SPORTS HOLDINGS, LP		
PO BOX 366, FAR HILLS, NJ 07931	HOSPITALITY SERVICES	1,087,745.
ALANIZ LLC		
425 NORTH IRIS ST., MT. PLEASANT, IA 52641	PRINTING & IT SERVICES	657,861.
2 Total number of independent contractors (including but not limited to thos \$100,000 of compensation from the organization > 27	- · · · · ·	

SEE PART VII, SECTION A CONTINUATION SHEETS

Form 990 (2011)

Part VII Section A. Officers, Directors, Tr (A)	(B)	l l	o y c c		C)	1191		(D)	(E)	(F)
Name and title	Average hours	(0	hecl	Pos	sitior		oly)	Reportable compensation	Reportable compensation from related organizations (W-2/1099-MISC)	Estimated amount of
	per week	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)		other compensation from the organization and related organizations
(27) KATHLEEN FORSHEY							H			
VP OF CORPORATE ALLIANCES	45.00		1	Х				202,540.	0.	16,176
(28) PAUL MEHLHORN										
CHIEF FINANCIAL OFFICER	45.00			х				117,764.	0.	13,076
(29) MARYJANE IRWIN									1	
CORPORATE SECRETARY	45.00		-	Х				68,009.	0.	9,387
(30) WARREN KROMPF										
CHIEF TALENT OFFICER	45.00			х				18,842.	0.	533
(31) PETRI DARBY										
DIR OF BRAND MARKETING	45.00				54	х		109,356.	0.	11,974
(32) STACY OWEN										
DIR OF CORPORATE ALLIANCES	45,00		1			Х		112,289.	0.	11,770
(33) JAMES TOY										
CHIEF INFORMATION OFFICER	45.00		-	-		Х		111,642.	0.	10,708
(34) ZIVA RANEY				1		111	П			
DIR OF PHILANTHROPY	45.00					Х		106,190.	0.	6,828
(35) TERESA PUSZTAI	-							je - 1		
DIR OF PLANNED GIVING	45.00					Х		105,068.	0.	12,618
(36) KURT KROEMER								4 1/1		
COO THROUGH 7/20/12 (FORMER)	45.00						Х	256,670.	0,	23,436
(37) ELIZABETH LABORDE										
VP OF DEV THROUGH 6/29/12 (FORMER)	45.00						х	253,148.	0.	11,602,
							7			
	4 33									
Total to Part VII, Section A, line 1c	·/							1,461,518.		128,108.

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Revenue excluded from tax under sections 512, 513, or 514
t its	a Federated campaigns	1a					
our	b Membership dues	1b					
Am Am	c Fundraising events						
व्यक्त	d Related organizations						
ini.	e Government grants (conti	The second secon					1
in S	f All other contributions, gifts,	grants, and					
the land	similar amounts not included	above 1f	57,705,423.				
to o	g Noncash contributions included in	lines 1a-1f: \$	2,561,706.				
Contributions, Gifts, Grants and Other Similar Amounts	h Total. Add lines 1a-1f	***********		57,705,423.			
			Business Code				
8 2	a CHAPTER ASSESSMENTS		561000	5,598,341.	5,598,341.		
Program Service Revenue	b ABLE CONFERENCE		561499	105,335.	105,335.		
S 2	c TRAINING REVENUE		561499	65,285.	65,285.		
leve leve	d		[The second of			
<u>6</u>	е						
٠ ا ـ	f All other program service	revenue					
	g Total. Add lines 2a-2f			5,768,961.			
3	Investment income (include	ding dividends, inter	est, and				
	other similar amounts)			656,566.			656,566
4	Income from investment of	of tax-exempt bond p	proceeds				
5	Royalties						7
		(i) Real	(ii) Personal				
6	a Gross rents	9144.					
	b Less: rental expenses						
	c Rental income or (loss)	- No.					
- 1	d Net rental income or (loss						
7	a Gross amount from sales	- 17	(ii) Other				
	assets other than invento	ry 12,292,979					
	b Less: cost or other basis						
-10	and sales expenses						
	c Gain or (loss)						
1	d Net gain or (loss)			477,367.			477,367
2	a Gross income from fundra including \$						
ě	contributions reported on						
ᡖ	Part IV, line 18						
	b Less: direct expenses			-			
-	c Net income or (loss) from		······				
9 :	a Gross income from gamin						
	Part IV, line 19						
	b Less: direct expenses						
	c Net income or (loss) from	-					
10 :	a Gross sales of inventory,						
	and allowances						
	b Less: cost of goods sold						
- (c Net income or (loss) from						
	Miscellaneous Rev		Business Code	252 522			050 500
11/1/2	a REBATES AND ROYALTI	ES	900099	250,590.	_		250,590
10	b LIST RENTAL INCOME		541800	183,830.			183,830
	c CENTRALIZED FINANCI.		541200	58,304.			58,304
	d All other revenue		900099	18,854			18,854
47.7	e Total. Add lines 11a-11d		nonummus 🚬	511,578.	E ECO 064		1 645 545
132009	Total revenue. See instruction	115.	P	65,119,895.	5,768,961.	0,	1 ,645 ,511 Form 990 (2011

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	Check if Schedule O contains a respons		s Part IX		
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21	38,904,750.	38,904,750.		
2	Grants and other assistance to individuals in the United States. See Part IV, line 22	571.	571.		
3	Grants and other assistance to governments,				
3	organizations, and individuals outside the United States. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
•	trustees, and key employees	2,403,283.	764,835.	1,153,338.	485,110
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	6,816,774.	3,148,323,	1,854,798.	1,813,653
8	Pension plan accruals and contributions (include				
-	section 401(k) and section 403(b) employer contributions)	279,793.	119,213.	90,804.	69,776
9	Other employee benefits	745,736.	260,736.	304,139.	180,861.
10	Payroll taxes	625,914.	262,958.	198,633.	164,323
11	Fees for services (non-employees):				
a	Management	110,912,	27,102.	71,932.	11,878,
	Legal	1,888,874.	1,625,207.	263,667.	
d		-,,			
u e	Lobbying Professional fundraising services. See Part IV, line 17	886,267.			886,267.
f	Investment management fees	140,132.		140,132.	-
		1,279,347.	752,392.	224,718.	302,237
g 12	Other Advertising and promotion	630,957.	169,521.	59,449.	401,987
13	Office expenses	2,530,415.	898,905.	412,539.	1,218,971,
14	Information technology	408,678.	198,745.	51,535.	158,398,
15	Royalties				
16	Occupancy	483,743.	180,459.	158,779.	144,505,
17	Travel	881,205.	430,699.	210,958.	239,548,
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	872,136.	599,927.	193,102.	79,107.
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	467,793.	187,117.	154,372.	126,304.
23	Insurance	542,895.	448,097.	67,671.	27,127.
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	PRINTING AND POSTAGE	3,435,690.	1,158,402.	470,255.	1,807,033.
b	MEMBERSHIP DUES	346,983.	268,033.	4,900.	74,050.
С	CREDIT CARD DISCOUNTS	156,787.	0.	0.	156,787.
d	BANK FEES/ADP PAYROLL F	142,538.	0.	89,812.	52,726.
е	All other expenses	143,629.	34,906.	6,791.	101,932.
25	Total functional expenses. Add lines 1 through 24e	65,125,802.	50,440,898.	6,182,324.	8,502,580.
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				
	Check here X if following SOP 98-2 (ASC 958-720)	6,107,985.	3,123,623.	758,001.	2,226,361.

132010 01-23-12

Form 990 (2011)

Part X | Balance Sheet (A) (B) Beginning of year End of year 7,957,937, 2,583,558. Cash - non-interest-bearing 1 1 1,666,201, 1,711,335. 2 2 Savings and temporary cash investments 6,066,112. 7,164,888. Pledges and grants receivable, net 3 953,778. 734,898. 4 Accounts receivable, net 4 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II 0. 5 of Schedule L Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) 6 0. Notes and loans receivable, net 7 0. Inventories for sale or use 8 345,784. 525,043. 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D _____ 10a 3,967,621. 1,389,149. b Less: accumulated depreciation 10b 1,918,026, 2,049,595. 10c Investments - publicly traded securities 30,908,296. 34,587,572. 11 11 0. 12 12 Investments · other securities. See Part IV, line 11 0. Investments · program-related. See Part IV, line 11 13 13 0 : 14 14 Intangible assets 614,510. 545.765. 15 15 Other assets. See Part IV, line 11 49,902,654. Total assets. Add lines 1 through 15 (must equal line 34) 49,901,767. 16 16 2,020,654. 2.332.349. 17 17 Accounts payable and accrued expenses 0 -18 18 Grants payable 1,126,310, 19 1,144,894. 19 Deferred revenue 0. Tax-exempt bond liabilities 20 20 0. 21 21 Escrow or custodial account liability. Complete Part IV of Schedule D Liabilities Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II 0. 22 of Schedule L 0. 23 Secured mortgages and notes payable to unrelated third parties 23 0. 24 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of 5,295,474, 4,431,222. 25 8,442,438. 7,908,465. 26 Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117, check here 🕨 🗓 and complete lines 27 through 29, and lines 33 and 34. Net Assets or Fund Balances 29,788,272. 26,898,668. Unrestricted net assets 5,263,654. 6,812,800. Temporarily restricted net assets 28 Permanently restricted net assets 6,407,403. 8,282,721. Organizations that do not follow SFAS 117, check here complete lines 30 through 34. Capital stock or trust principal, or current funds 30 31 31 Paid-in or capital surplus, or land, building, or equipment fund Retained earnings, endowment, accumulated income, or other funds 32 41,459,329. 41,994,189, 33 Total net assets or fund balances 33 49,901,767. 49,902,654. Total liabilities and net assets/fund balances Form 990 (2011)

Form	1990 (2011) MARE-A-WISH FOUNDATION OF AMERICA	00-040134	-	Pa	ige iz
Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response to any question in this Part XI			versey.	X
		1 1			
1	Total revenue (must equal Part VIII, column (A), line 12)	1		,119	
2	Total expenses (must equal Part IX, column (A), line 25)	2	65	,125	
3	Revenue less expenses. Subtract line 2 from line 1	3			,907.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	41	,459	_
5	Other changes in net assets or fund balances (explain in Schedule O)	5			767.
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	41	,994	,189.
Pa	t XIII Financial Statements and Reporting				_
	Check if Schedule O contains a response to any question in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other		7-11		
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Х
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule O.			
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issue	d on a			
	separate basis, consolidated basis, or both:				
	Separate basis X Consolidated basis Both consolidated and separate basis				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir	ngle Audit			
	Act and OMB Circular A-133?		3a	9.4	Х
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ	ired audit	100	16.7	
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits.		3b		
			Гания	990	11100

SCHEDULE A

(Form 990 or 990-EZ)

Name of the organization

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)	
4 A shurch persuantian of shurches or apposition of shurches described in section 170(b)(1)(A)(i)	
A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.)	
3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).	
4 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's na	me.
city, and state:	,,,,,,,
5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in	
section 170(b)(1)(A)(iv). (Complete Part II.)	
A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).	
7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described	d in
section 170(b)(1)(A)(vi). (Complete Part II.)	
8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)	
9 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipt	s from
activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross inve	stment
income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 19	975.
See section 509(a)(2). (Complete Part III.)	
An organization organized and operated exclusively to test for public safety. See section 509(a)(4).	
An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of on	
more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that	
describes the type of supporting organization and complete lines 11e through 11h. a Type I b Type II c Type III · Functionally integrated d Type III · Other	,
e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other the foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)	
If the organization received a written determination from the IRS that it is a Type II, Type III	7.
supporting organization, check this box	
g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?	***
(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below,	s No
the governing body of the supported organization?	
(ii) A family member of a person described in (i) above?	
(iii) A 35% controlled entity of a person described in (i) or (ii) above?	
h Provide the following information about the supported organization(s).	
(I) Name of supported organization organization organization (iii) EIN (iiii) Type of organization organization organization (iv) Is the organization organization in col. (iv) Is the organization organization organization in col. (iv) Is the organization organization in col. (iv) Is the organization organization organization in col. (iv) Is the organization organization organization in col. (iv) Is the organization organization in col. (iv) Is the organization organization in col. (iv) Is the organization organization organization in col. (iv) Is the organization organiza	
	of
above or IRC section	of
	of
(see instructions)) Yes No Yes No Yes No	of
	of

132021 01-24-12

Form 990 or 990-EZ.

Part II | Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Se	ction A. Public Support						
Cale	endar year (or fiscal year beginning in) 🖊	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	51,328,821.	50,639,080.	54,866,684.	58,712,923.	57,705,423.	273,252,931,
2	Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to		1 1				
	the organization without charge						
4	Total. Add lines 1 through 3	51,328,821.	50,639,080.	54,866,684.	58,712,923.	57,705,423.	273,252,931.
5	The portion of total contributions		-				
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included	(1)					
	on line 1 that exceeds 2% of the						
	amount shown on line 11, column (f)						25 154 671
6	column (f) Public support. Subtract line 5 from line 4.						35,154,671.
	ction B. Total Support			1			230,030,200.
_	endar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
	Amounts from line 4	51,328,821.	50,639,080.	54,866,684.	58,712,923.	57,705,423.	273,252,931.
	Gross income from interest,						
_	dividends, payments received on			L			
	securities loans, rents, royalties						
	and income from similar sources	756,708.	585,288.	701,570.	665,310.	656,566.	3,365,442.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						A
	assets (Explain in Part IV.)	123,806.	211,202.	75,602.	376,754.	511,578.	1,298,942.
	Total support. Add lines 7 through 10						277,917,315.
12				de la contrata		12	27,858,191.
13	First five years. If the Form 990 is for	hana			•		
Sec	organization, check this box and stop ction C. Computation of Publi	c Support Per	centage	741741747774747474747444		energy and the contract of the	Menantines
_	Public support percentage for 2011 (li			lumn (f))		14	85.67 %
	Public support percentage from 2010					15	90.56 %
	33 1/3% support test - 2011. If the or						1.0
	stop here. The organization qualifies a						
b	33 1/3% support test - 2010. If the or						
	and stop here. The organization qualif	fies as a publicly s	upported organizat	ion			
17a	10% -facts-and-circumstances test						
	and if the organization meets the "fact						
	meets the "facts-and-circumstances" t	test. The organizat	on qualifies as a p	ublicly supported	organization		
b	10% -facts-and-circumstances test	- 2010. If the orga	nization did not ch	eck a box on line	13, 16a, 16b, or 1	7a, and line 15 is 1	0% or
	more, and if the organization meets the						-
40	organization meets the "facts-and-circu						
18	Private foundation. If the organization	ala not check a b	ox on line 13, 16a,	16b, 1/a, or 17b,			
					Sche	dule A (Form 990 d	or 990-EZ) 2011

Schedule A (Form 990 or 990-EZ) 2011 Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization falls to qualify under the tests listed below, please complete Part II.)

Section A. Public Support				y		2
Calendar year (or fiscal year beginning In) 🕨	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and						
membership fees received. (Do not				10000		
include any "unusual grants.")						
2 Gross receipts from admissions,						
merchandise sold or services per-						
formed, or facilities furnished in						
any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that						
are not an unrelated trade or bus-				1 1		
iness under section 513						
4 Tax revenues levied for the organ-						
•						
ization's benefit and either paid to			11			
or expended on its behalf						-
5 The value of services or facilities			1		-	
furnished by a governmental unit to						
the organization without charge						
6 Total. Add lines 1 through 5						15
7a Amounts included on lines 1, 2, and						
3 received from disqualified persons						1
b Amounts included on lines 2 and 3 received				7		
from other than disqualified persons that exceed the greater of \$5,000 or 1% of the				10.0		
amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 5.)						
Section B. Total Support						
Calendar year (or fiscal year beginning in) 🕨	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9 Amounts from line 6						
10a Gross income from interest.						
dividends, payments received on				79 _ 1		
securities loans, rents, royalties and income from similar sources		A 4			- 1	
b Unrelated business taxable income						
(less section 511 taxes) from businesses						
				7 0 1		

c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b,						11 65 45 1
whether or not the business is						
regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital						
assets (Explain in Part IV.)						
13 Total support (Add Ilnes 9, 10c, 11, and 12.)						
14 First five years. If the Form 990 is for	or the organization'	's first, second, thir	d, fourth, or fifth ta	ax year as a sectio	on 501(c)(3) organi:	zation,
check this box and stop here			***********		*******	
Section C. Computation of Pub	lic Support Pe	ercentage				
15 Public support percentage for 2011	(line 8, column (f) c	divided by line 13, o	column (f))		15	%
16 Public support percentage from 201	0 Schedule A, Part	t III, line 15		//	16	%
Section D. Computation of Inve	stment Incom	ne Percentage			Y	
17 Investment income percentage for 2					17	%
18 Investment income percentage from					18	%
19a 33 1/3% support tests - 2011. If the	ə organization did ı	not check the box	on line 14, and line	15 is more than 3	33 1/3%, and line	17 is not
more than 33 1/3%, check this box						
b 33 1/3% support tests - 2010. If the		-	,			
line 18 is not more than 33 1/3%, ch						
20 Private foundation. If the organizati						

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
➤ Attach to Form 990.
➤ See separate instructions.

2011
Open to Public Inspection

Name of the organization

MAKE-A-WISH FOUNDATION OF AMERICA

Employer identification number 86-0481941

Pa	organizations Maintaining Donor Advised organization answered "Yes" to Form 990, Part IV, line 6		ds or Accounts. Complete if the
_	organization answered 165 to form 550,1 dicty, into	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in wr	iting that the assets held in donor ad	vised funds
•	are the organization's property, subject to the organization's ex		
6	Did the organization inform all grantees, donors, and donor adv		
	for charitable purposes and not for the benefit of the donor or		
	impermissible private benefit?		
Pa		nization answered "Yes" to Form 990	
1	Purpose(s) of conservation easements held by the organization		,
	Preservation of land for public use (e.g., recreation or edi Protection of natural habitat Preservation of open space	Preservation of an I	historically important land area ertified historic structure
2	Complete lines 2a through 2d if the organization held a qualifie day of the tax year.	d conservation contribution in the for	m or a conservation easement on the last
	,,,,,		Held at the End of the Tax Year
а	Total number of conservation easements		2a
h	Total acreage restricted by conservation easements		
c	Number of conservation easements on a certified historic structure.		
d			
ď	listed in the National Register		
3	Number of conservation easements modified, transferred, release		111111111111111111111111111111111111111
3		adda, oxtinigalorioa, or torrimated by	are organization adming the tax
	year Number of states where property subject to conservation ease	mont is located	
4			er of
5	Does the organization have a written policy regarding the period		
	violations, and enforcement of the conservation easements it h		- Littlean betreven attributantes
6	Staff and volunteer hours devoted to monitoring, inspecting, and		
7	Amount of expenses incurred in monitoring, inspecting, and er		
8	Does each conservation easement reported on line 2(d) above		
	and section 170(h)(4)(B)(ii)?		
9	In Part XIV, describe how the organization reports conservation		
	include, if applicable, the text of the footnote to the organization	on's financial statements that describe	es the organization's accounting for
TD.	conservation easements.	Art Historical Transcripto	Other Cimilar Apoets
Pa	rt III Organizations Maintaining Collections of		Other Similar Assets.
_	Complete if the organization answered "Yes" to Form 99		
1a	If the organization elected, as permitted under SFAS 116 (ASC		
	historical treasures, or other similar assets held for public exhib		erance of public service, provide, in Part XIV,
	the text of the footnote to its financial statements that describe		
b	• • • • • • • • • • • • • • • • • • • •		
	treasures, or other similar assets held for public exhibition, edu	cation, or research in furtherance of p	oublic service, provide the following amounts
	relating to these items:		
	(i) Revenues included in Form 990, Part VIII, line 1		
	(ii) Assets included in Form 990, Part X		
2	If the organization received or held works of art, historical treas		cial gain, provide
	the following amounts required to be reported under SFAS 116	(ACC OER) valating to those items:	
а	Revenues included in Form 990, Part VIII, line 1 Assets included in Form 990, Part X		> \$

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 132051 01-23-12

Schedule D (Form 990) 2011

Assessment of the Party of the	ddio D (i oiiii ooo) Lo i i	FOUNDATION OF		Control of the second			6-04819			age 2
Par	t III Organizations Maintaining C									
3	Using the organization's acquisition, accessle	on, and other record	s, check any of the	following that are	a sigr	nificant u	se of its	collectio	n item	าร
	(check all that apply):									
а	Public exhibition	d		change programs						
b										
C	Preservation for future generations									
4	Provide a description of the organization's co						se in Par	t XIV.		
5	During the year, did the organization solicit o							_		_
	to be sold to raise funds rather than to be ma							Yes		_ No
Pai	t IV Escrow and Custodial Arran	_	te if the organization	on answered "Yes	" to Fo	rm 990,	Part IV,	line 9, or		
	reported an amount on Form 990, Par									
1a	Is the organization an agent, trustee, custodi	an or other intermed	iary for contribution	ns or other assets	not in	cluded				_
	on Form 990, Part X?							Yes	L	ال No
b	If "Yes," explain the arrangement in Part XIV	and complete the fol	lowing table:							
								Amoun	t	
С	Beginning balance					1c				
d	Additions during the year					1d				
е	Distributions during the year					1e				
f	Ending balance					1f				
2a	Did the organization include an amount on Fo					**********		Yes		No
b	If "Yes," explain the arrangement in Part XIV.				-	30.550,500				
	t V Endowment Funds. Complete i		swered "Yes" to Fo	orm 990, Part IV, li	ne 10.					
		(a) Current year	(b) Prior year	(c) Two years bad	ck (d)	Three ye	ars back	(e) Four	years	back
1a	Beginning of year balance	6,706,212.	4,109,063	2,494,40)4.	1,15	1,114.			
b	Contributions	1,875,317.	2,382,073	1,553,98	37.	1,36	3,316.			
C	Net investment earnings, gains, and losses	337,074.	254,076	72,67	72.	-1	0,445.	4		
d	Grants or scholarships	0.	0		0,					
	Other expenditures for facilities									
	and programs	91,782.	39,000	12,00	00.		6,371.			
f	Administrative expenses						3,210.			
	End of year balance	8,826,821.	6,706,212	4,109,06	53.	2,49	4.404.			
g 2	Provide the estimated percentage of the curr									
	Board designated or quasi-endowment	.00	%	4)) 11010 00.						
a	Permanent endowment 100.00	%								
b	Temporarily restricted endowment	.00 %								
С	The percentages in lines 2a, 2b, and 2c shou									
200	Are there endowment funds not in the posse		tion that are held s	and administered t	for the	organiza	ation			
Sa		SSION OF THE ORGANIZA	mon mat are new a	and administered	101 1110	Ol gai ii2c	ation	1	Yes	No
	by:							20(1)	163	X
	(i) unrelated organizations									X
	(ii) related organizations									^
b	If "Yes" to 3a(ii), are the related organizations			*******************	*******			3b	121	
4	Describe in Part XIV the intended uses of the									_
Pai	t VI Land, Buildings, and Equipm						_			
	Description of property	(a) Cost or ot basis (investm		or other (other)		ımulated ciation		(d) Bool	< value	Θ
1a	Land									
	Buildings									
c	Leasehold improvements			715,451.		173,7	21.		541,	730
d	Equipment		2	2,092,572.	1	. 168 3	_		924,	
	Other			,159,598.		575,9	_		583,	
	. Add lines 1a through 1e. (Column (d) must e							2	049	
otal	. Add lines 1a through 16. (Column to) must el	quari Omi 330, Fait	, column (b), inte	V(V)-	etracepo.	0	phodulo			

(a) Description of security or category (including name of security)	(b) Book value		nod of valuation: -of-year market value
		0031 01 0110	or your market value
Financial derivatives Closely-held equity interests			
Closely-held equity interests	-		
Other			
(A)			
(B)			
(C)			
(D)		A	
(E)			
(F)			
(G)			
(H)			
(1)			
tal. (Col (b) must equal Form 990, Part X, col (B) line 12.)			
Part VIII Investments - Program Related.	See Form 990, Part X, lin		
(a) Description of investment type	(b) Book value		nod of valuation: -of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
-100			
(6)			
(7)			
(8)		-	
(9)			
(10)			
otal. (Col (b) must equal Form 990, Part X, col (B) line 13.)			
Part IX Other Assets. See Form 990, Part X, lin			(b) Book value
()	a) Description		(b) Dook value
· ·			
(1)			
(1)			
(1) (2) (3)			
(1) (2) (3) (4)			
(1) (2) (3) (4) (5)			
(1) (2) (3) (4) (5) (6)			
(1) (2) (3) (4) (5) (6) (7)			
(1) (2) (3) (4) (5) (6) (7)			
(1) (2) (3) (4) (5) (6) (7) (8)			
(1) (2) (3) (4) (5) (6) (7) (8) (9)	20.15		
(1) (2) (3) (4) (5) (6) (7) (8) (9) (10) otal. (Column (b) must equal Form 990, Part X, col (B) lin			
(1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Otal. (Column (b) must equal Form 990, Part X, col (B) line Part X Other Liabilities. See Form 990, Part X		(h) Rook value	
(1) (2) (3) (4) (5) (6) (7) (8) (9) (10) total. (Column (b) must equal Form 990, Part X, col (B) line Part X Other Liabilities. See Form 990, Part X (a) Description of liability		(b) Book value	
(1) (2) (3) (4) (5) (6) (7) (8) (9) (10) tal. (Column (b) must equal Form 990, Part X, col (B) line Part X Other Liabilities. See Form 990, Part X (a) Description of liability (1) Federal income taxes			
(1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Part X Other Liabilities. See Form 990, Part X, col (B) line (a) Description of liability (1) Federal income taxes (2) DUE TO RELATED ENTITIES		4,188,406	
(1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Otal. (Column (b) must equal Form 990, Part X, col (B) lin Part X Other Liabilities. See Form 990, Part X (a) Description of liability (1) Federal income taxes			
(1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Part X Other Liabilities. See Form 990, Part X, col (B) lin Part X Other Liabilities. See Form 990, Part X (a) Description of liability (1) Federal income taxes (2) DUE TO RELATED ENTITIES		4,188,406	
(1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Part X Other Liabilities. See Form 990, Part X, col (B) lin Part X Other Liabilities. See Form 990, Part X (a) Description of liability (1) Federal income taxes (2) DUE TO RELATED ENTITIES (3) PROV FOR SPLIT INT AGREEMENTS (4)		4,188,406	
(1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Datal. (Column (b) must equal Form 990, Part X, col (B) line Part X Other Liabilities. See Form 990, Part X (a) Description of liability (1) Federal income taxes (2) DUE TO RELATED ENTITIES (3) PROV FOR SPLIT INT AGREEMENTS (4) (5)		4,188,406	
(1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Otal. (Column (b) must equal Form 990, Part X, col (B) line Part X Other Liabilities. See Form 990, Part X (a) Description of liability (1) Federal income taxes (2) DUE TO RELATED ENTITIES (3) PROV FOR SPLIT INT AGREEMENTS (4) (5) (6)		4,188,406	
(1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Part X Other Liabilities. See Form 990, Part X, col (B) line Part X Other Liabilities. See Form 990, Part X (a) Description of liability (1) Federal income taxes (2) DUE TO RELATED ENTITIES (3) PROV FOR SPLIT INT AGREEMENTS (4) (5) (6) (7)		4,188,406	
(1) (2) (3) (4) (5) (6) (7) (8) (9) (10) otal. (Column (b) must equal Form 990, Part X, col (B) line Part X Other Liabilities. See Form 990, Part X (a) Description of liability (1) Federal income taxes (2) DUE TO RELATED ENTITIES (3) PROV FOR SPLIT INT AGREEMENTS (4) (5) (6) (7) (8)		4,188,406	
(1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Otal. (Column (b) must equal Form 990, Part X, col (B) line Part X Other Liabilities. See Form 990, Part X (a) Description of liability (1) Federal income taxes (2) DUE TO RELATED ENTITIES (3) PROV FOR SPLIT INT AGREEMENTS (4) (5) (6) (7) (8) (9)		4,188,406	
(1) (2) (3) (4) (5) (6) (7) (8) (9) (10) cotal. (Column (b) must equal Form 990, Part X, col (B) line Part X Other Liabilities. See Form 990, Part X (a) Description of liability (1) Federal income taxes (2) DUE TO RELATED ENTITIES (3) PROV FOR SPLIT INT AGREEMENTS (4) (5) (6) (7) (8) (9) (10)		4,188,406	
(1) (2) (3) (4) (5) (6) (7) (8) (9) (10) cotal. (Column (b) must equal Form 990, Part X, col (B) line Part X Other Liabilities. See Form 990, Part X (a) Description of liability (1) Federal income taxes (2) DUE TO RELATED ENTITIES (3) PROV FOR SPLIT INT AGREEMENTS (4) (5) (6) (7) (8) (9)	, line 25.	4,188,406.	

Da	dule D (Form 990) 2011 MAKE-A-WISH FOUNDATION OF AMERIC		Financial Sta	86-0481	941 Page 4
	t XI Reconciliation of Change in Net Assets from Forn			ternents	65,119,895
1	Total revenue (Form 990, Part VIII, column (A), line 12)				65,125,802
2	Total expenses (Form 990, Part IX, column (A), line 25)		CELEVITATE C		-5,907
3	Excess or (deficit) for the year. Subtract line 2 from line 1		CLIFFORDIA .		601,938
4 5	Net unrealized gains (losses) on investments Donated services and use of facilities		CONTRACTOR OF THE PARTY OF THE		
6	Investment expenses				
7	Prior period adjustments				
8	Other (Describe in Part XIV.)				-61,171
9	Total adjustments (net). Add lines 4 through 8				540,767
10	Excess or (deficit) for the year per audited financial statements. Combine				534,860
	t XII Reconciliation of Revenue per Audited Financial S	Statements With	Revenue per	Return	
1	Total revenue, gains, and other support per audited financial statements			1	80,048,259
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains on investments	2a	601,93	8.	
b	Donated services and use of facilities	MITHER TOURS OF THE A THE PARTY OF THE PARTY	13,991,13	0.	
С	Recoveries of prior year grants				
d	Other (Describe in Part XIV.)		475,42	В.	
е	Add lines 2a through 2d		a i maneri di contra co	2e	15,068,496
3	Subtract line 2e from line 1				64,979,763
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:	1 3			
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	140,13	2.	
b	Other (Describe in Part XIV.)	4b		_	
С	Add lines 4a and 4b				140,132
5	Total revenue. Add lines 3 and 4c, (This must equal Form 990, Part I, line	12.)		5	65,119,895
Par	t XIII Reconciliation of Expenses per Audited Financial				
1	Total expenses and losses per audited financial statements			1	79,336,675
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:	1.1	12 001 12		
а	Donated services and use of facilities		13,991,13	-	
b	Prior year adjustments			-	
С	Other losses	And the second s	359,87	5	
d	Other (Describe in Part XIV.)	A STATE OF THE STA			14,351,005
	Add lines 2a through 2d				64,985,670
3	Subtract line 2e from line 1		***************************************	3	04,500,070
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	1 - 1	140,13		
	Investment expenses not included on Form 990, Part VIII, line 7b		110,13	-	
	Other (Describe in Part XIV.)	40		10	140,132
	Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line	o 19 l		4c 5	65,125,802
	t XIV Supplemental Information	e 10.)	. 1.734 804 0 500 9 0 7 0 7 1 7 1 7 1 7 1 7 1 7 1 7 1 7 1 7	3	00,220,002
omp	plete this part to provide the descriptions required for Part II, lines 3, 5, and 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. V, LINE 4: THE WISH ENDOWMENT FUNDS ARE TO BE USED FOR	Also complete this par			
	TING OF WISHES BY THE FOUNDATION OR BY ANY ONE OR MORE	OF THE			
ART	X, LINE 2: ASC TOPIC 740, INCOME TAXES, PRESCRIBES A R.	ECOGNITION			
	SHOLD AND MEASUREMENT ATTRIBUTE FOR THE FINANCIAL STATE	MENIO			
HRE	SHOLD AND MEASUREMENT ATTRIBUTE FOR THE FINANCIAL STATES	MENT			

TAKEN IN A TAX RETURN, AND PROVIDES GUIDANCE ON DERECOGNITION

Schedule D (Form 990) 2011

Page 5

MAKE-A-WISH FOUNDATION OF AMERICA

Corrodato D (r sim 600) 2011	HIBRICA	rage
Part XIV Supplemental Information (continued)		
CLASSIFICATION, INTEREST AND PENALTIES, DISCLOSURE, AND	TRANSITION. THE	
FOUNDATION HAS ADOPTED THE DEFERRAL AND DISCLOSURE PROV	ISIONS OF ASC 740	
FOR ITS AUGUST 31,2010 FINANCIAL STATEMENTS AND HAS ADD	PTED THE PROVISIONS	
OF ASC 740 FOR THE YEAR ENDED AUGUST 31,2011, MANAGEMEN	T BELIEVES THAT NO	
SUCH UNCERTAIN TAX POSITION EXISTS FOR THE FOUNDATION A	T AUGUST 31, 2012.	
PART XI, LINE 8 - OTHER ADJUSTMENTS:		
CHANGE IN VALUE OF SPLIT INTEREST AGREEMENTS	-61,175.	
ROUNDING	4.	
TOTAL TO SCHEDULE D, PART XI, LINE 8	-61,171.	
PART XII, LINE 2D - OTHER ADJUSTMENTS:		
NET REVENUE OF CONSOLIDATED ORGANIZATIONS	475,428.	
PART XIII, LINE 2D - OTHER ADJUSTMENTS:		
NET EXPENSE OF CONSOLIDATED ORGANIZATIONS	298,703.	
CHANGE IN VALUE OF SPLIT INTEREST AGREEMENTS	61,175.	
ROUNDING	-3.	
TOTAL TO SCHEDULE D, PART XIII, LINE 2D	359,875.	

SCHEDULE G (Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. ▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

Open To Public Inspection

Name of the organization

Department of the Treasury

Internal Revenue Service

MAKE-A-WISH FOUNDATION OF AMERICA

Employer identification number

86-0481941 Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Form 990-EZ filers are not Part I required to complete this part. 1 Indicate whether the organization raised funds through any of the following activities. Check all that apply. e X Solicitation of non-government grants a X Mail solicitations Solicitation of government grants Internet and email solicitations Special fundraising events Phone solicitations In-person solicitations 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or X Yes key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? _ No b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (v) Amount paid (iii) DId (vi) Amount paid to (or retained by) (iv) Gross receipts (i) Name and address of individual fundraiser have custody or control of contributions? to (or retained by) (ii) Activity fundraiser from activity or entity (fundraiser) organization listed in col. (i) MOBILE ACCORD - 2150 W. 29TH Yes No 12,750 9,222 3,528, Х AVENUE, 2ND FLOOR, DENVER, CO TRACKING MOBILE COMM GRENZEBACH GLIER ASSOC INC. 0 15,000 0. Х PO BOX 88277, CHICAGO, IL ENDOWMENT CONSULTING E-DIALOG, INC. - PO BOX х 0 128,412 0. 414045, BOSTON, MA E-MAIL HOSTING RESPONSYS INC. - DEPT. 33273 0. 0 PO BOX 39000, SAN FRANCISCO E-MAIL PRODUCTION X 104,383 THOMPSON HABIB DENISON - 80 600,000 0. 0 DIRECT MAIL CAMPAIGN X HAYDEN AVENUE SUITE 300 THE PHOENIX PHILANTHROPY 0 29,250 0 . X GROUP - 3301 E. GLENROSA GIVING ADVISOR 3,528. 12,750 886, 267

	or licensing.
AL,	AK,AZ,AL,CA,CT,DC,FL,GA,HI,IL,IN,KS,KY,LA,ME,MD,MA,MI,MS,MO
_	
_	
_	
_	
_	

LHA Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. SEE PART IV FOR CONTINUATIONS

Schedule G (Form 990 or 990-EZ) 2011

	of fundraising event contributions and gr	(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col. (a) through col. (c))
٥		(event type)	(event type)	(total number)	COI. (C))
Hevenue 1					
2 1	Gross receipts				
2	Less: Charitable contributions				
3	Gross income (line 1 minus line 2)				
4	Cash prizes				
, 5	Noncash prizes				
5			4		
7	' Food and beverages				
٤	Entertainment				
g					
10		h 9 in column (d)			(
1	TO SEE SEE SEE SEE SEE SEE SEE SEE SEE SE				
	III Gaming. Complete if the organization	answered "Yes" to Form	990, Part IV, line 19, or r	eported more than	
	\$15,000 on Form 990-EZ, line 6a.				
.		(a) Dinas	(b) Pull tabs/instant	(a) Other gaming	(d) Total gaming (add
		(a) Bingo	bingo/progressive bingo	(c) Other gaming	col. (a) through col. (c)
1	Gross revenue				
-					
2	Cash prizes				
. 3	Noncash prizes				
. 3	Rent/facility costs				
5	Other direct expenses	1 14 04	1 1 24	1 N 0/	
1	Nali mka ay lak ay	Yes%	Yes%	Yes% No	
6	Volunteer labor	No No	I NO	L NO	
7	Direct expense summary. Add lines 2 through	b 5 in column (d)			1
'	Direct expense summary. Add lines 2 through	11 3 II1 COIGITITI (G)			4
8	Net gaming income summary. Combine line	1 column d and line 7			
10	Net garning income summary. Combine into	i, oolamira, ana iiro r			
) E	nter the state(s) in which the organization opera	ites gaming activities:			
	the organization licensed to operate gaming ac				Yes No
	"No," explain:			orest contract and the second	
	-				
Da W	ere any of the organization's gaming licenses re	evoked, suspended or te	rminated during the tax y	ear?	Yes No
	"Yes," explain:			a osso apronentinti	
00					
_	01-23-12			0-11-1-0-1	rm 990 or 990-EZ) 201

Sch	edule G (Form 990 or 990-EZ) 2011 MAKE-A-WISH FOUNDATION OF AMERICA 86-U4	81941		Page 3
11	Does the organization operate gaming activities with nonmembers?		Yes	☐ No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed			
	to administer charitable gaming?		Yes	☐ No
13	Indicate the percentage of gaming activity operated in:	1	1	
	The organization's facility	13a		%
		13b		%
	An outside facility Enter the name and address of the person who prepares the organization's gaming/special events books and records:	100	1	/0
14	Enter the name and address of the person who prepares the organization's garning/special events books and records.			
	Name	_		
	Address			
			.,	
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?	5.4	Yes	∟ No
k	o If "Yes," enter the amount of gaming revenue received by the organization 🕨 \$ and the amount			
	of gaming revenue retained by the third party 🕨 \$			
(If "Yes," enter name and address of the third party:			
	Name >			
	Address >			
16	Gaming manager information:			
	Name			
	Gaming manager compensation > \$			
	Description of services provided			
	Director/officer Employee Independent contractor			
	Director/officer Entiployee Entiployee			
47				
	Mandatory distributions:			
É	Is the organization required under state law to make charitable distributions from the gaming proceeds to			
	retain the state gaming license?		Yes	L No
t	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the			
_	organization's own exempt activities during the tax year > \$			
Pa	Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii)	and (\), and	Part III,
	lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information	ı (see i	nstruc	tions).
SCH	EDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAISERS:			
(I)	NAME OF FUNDRAISER; MOBILE ACCORD			
(I)	ADDRESS OF FUNDRAISER:			
215	0 W. 29TH AVENUE, 2ND FLOOR, DENVER, CO 80211			
-				
(I)	NAME OF FUNDRAISER: GRENZEBACH GLIER ASSOC INC.			
(I)	ADDRESS OF FUNDRAISER: PO BOX 88277, CHICAGO, IL 60680-1277			

SCHEDULE I (Form 990) Department of the Treasury Internal Revenue Service

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Open to Public Inspection

OMB No. 1545-0047

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. ▶ Attach to Form 990.

No X Employer identification number 86-0481941 Yes Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection MAKE-A-WISH FOUNDATION OF AMERICA Part I General Information on Grants and Assistance criteria used to award the grants or assistance? Name of the organization

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

	(p) EIN	ame and address of organization (b) EIN (c) IRC section (d) Amount of cash grant or government (f) Method of if applicable cash grant non-cash assistance assistance other)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, EMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAWF OF ALASKA & WASHINGTON 811 1ST AVENUE, #520 SEATTLE, WA 98104	91-1329433	501(C)(3)	863,415.	253,087,FMV	ANG	TRAVEL, M & B, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF ARIZONA 711 E, NORTHERN AVENUE PHOENIX, AZ 85020	86-0409636	501(C)(3)	1,250,014.	65,621.	FMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF CENTRAL & NORTHERN FLORIDA 1020 NORTH ORLANDO AVENUE, SUITE 1 MAITLAND, FL 32751	59-3235806	501(C)(3)	852,075.	43,531,FMV	FMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF CENTRAL & SOUTH TEXAS 2224 WALSH TARLTON LANE, SUITE 200 AUSTIN, TX 78746	74-2357788	501(C)(3)	.867,019.	45,229,EMV	EMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF CENTRAL & WESTERN NORTH CAROLINA - JOHNSTON BUILDING, 212 S. TRYON ST., SUITE 1080 - CHARLOTTE, NC 28281	56-1492432	501(C)(3)	535,837.	25,778,FMV	PMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table Enter total number of other organizations listed in the line 1 table

77-0116530 501(C)(3)

351 W. CROMWELL AVENUE, SUITE 112-

FRESNO, CA 93711

MAWF OF CENTRAL CALIFORNIA

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2011)

UNDING FOR OPERATIONS

TRAVEL, M & E, SUPPLIES

10,639, FMV

248,308,

AMERICA
OF.
FOUNDATION
-WISH
MAKE-A-WISH
(06
orm 9

cash grant non-cash assistance
188,699. 8,260,FMV
486,501, 48,786,
540,330. 22,381,
135,315. 29,465.
581,564. 27,042,FMV
268,671. 53,709.
690,564.
2,370,528,
572 710 106 410 PANY

32

\vdash
4
g
런
00
4
0

Н
4
g
\forall
∞
쟉
0
- 1
9
∞

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)	Assistance to Go	overnments and Orga	Inizations in the Ut	nited States (Sche	edule I (Form 990), P	art II.)	
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAWF OF GREATER VIRGINIA 2810 N. PARHAM ROAD, SUITE 302 RICHMOND, VA 23294	54-1429614	501(C)(3)	445,975.	36,950	FMV	TRAVEL, M & E, SUPPLIES	PUNDING FOR OPERATIONS
MAWF OF GUAM 590 SOUTH MARINE CORPS DRIVE, INTERNATIONAL TRADE CENTER, SUITE 125 - TAMONI			38,677.	250.	FMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF HAWAII PO BOX 1877 HONOLULU, HI 96805	99-0220777	501(C)(3)	267,803.	1,552.	FMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF HUDSON VALLEY 832 SOUTH BROADWAY, THE WISH HOUSE TARRYTOWN, NY 10591	13-3344306	501(C)(3)	521,398.	25,201.	VWS	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF IDAHO 4355 EMERALD STREET, SUITE 280 BOISE, ID 83706	82-0408150	501(C)(3)	157,540.	11,674.	AME	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF ILLINOIS 640 NORTH LASALLE DRIVE, SUITE 280 CHICAGO, IL 60654	36-3422138	501(C)(3)	2,222,604.	82,357.	VW	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF INTERNATIONAL 4742 N. 24TH STREET, SUITE 400 PHOENIX, AZ 85016	86-0726985	501(C)(3)	427,966.	1,622.	FMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF IOWA 3024 104TH STREET URBANDALE, IA 50322	42-1310530	501(C)(3)	169,074.	29,410.	FMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF KANSAS 2016 NORTH AMIDON WICHTTA RS 67203	0000-87	701/07/03	70 121	1370 COL UC	2 YAG	TRAVEL, M & E,	DIVOTHER GRAD GOS SISTEMBLE

AMERICA
OF
FOUNDATION
-A-WISH
MAKE
(Form 990)
Schedule I

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)	Assistance to G	overnments and Orga	inizations in the U	nited States (Sche	dule I (Form 990), P	art II.)	
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAWF OF MAINE 477 CONGRESS STREET, SUITE M1 PORTLAND, ME 04101	01-0477512	501(C)(3)	178,233.	20,886,FMV	PMV	TRAVEL, M & E.	FUNDING FOR OPERATIONS
MAWF OF MASSACHUSETTS & RHODE ISLAND - ONE BULLFINCH PLACE, 2ND FLOOR - BOSTON, MA 02114	22-2867371	501(C)(3)	1,025,313,	68,091.	PMV	TRAVEL, M & B, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF METRO NEW YORK 1111 MARCUS AVENUE, SUITE LL22 LAKE SUCCESS, NY 11042	11-2645641	501(C)(3)	2,242,015.	117,863.	EMV	TRAVEL, M & B, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF MICHIGAN 2300 GENOA BUSINESS PARK DRIVE, SUITE 290 - BRIGHTON, MI 48114	38-2505812	501(C)(3)	1,051,817.	47,890,	PMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF THE MID-ATLANTIC 5272 RIVER ROAD, SUITE 700 BETHESDA, MD 20816	52-1306075	501(C)(3)	1,528,741.	71,360,FMV	PMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF MIDDLE TENNESSEE 8119 ISABELLA LANE, SUITE 105A BRENTWOOD, TN 37027	62-1833327	501(C)(3)	245,101,	11,714.	FMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF THE MID-SOUTH 1780 MORIAH WOODS BLVD., SUITE 10 MEMPHIS, TN 38117	62-1253153	501(C)(3)	271,001.	26,479,	ΛMJ	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF MINNESOTA 615 FIRST AVENUE NE, SUITE 415 MINNEAPOLIS, MN 55413	41-1422893	501(C)(3)	881,448.	42,895.	FMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF MISSISSIPPI 576 HIGHLAND COLONY PKWY,SUITE 120 RIDGELAND, MS 39157	64-0730362	501(C)(3)	189 444	13 738 PMV	N	TRAVEL, M & E, SUPPLIES	FINDING FOR OPERATIONS

941						
4						
4						
4						
4						
4						
4						
4						
4						
4						
4						
4						
4						
4						
4						
4						
4						
4						
4						
4						
4						
4						
4						
4						
4						
76						
94						
6						
ð						
o						
σ						
UΊ						

4	J	٦
		J
13		3
(х	
	-	H
	_	•
4	Ξ)
	п	
	В	y
١	٤	כ
6	×	۰
•	•	•

	D OI DOINGISCU IS		organizations in the Office Orace (conference in one con), I direct	100 00000000000000000000000000000000000	(Coordinate of Company)	()	
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAWF OF MISSOURI 600 KELLWOOD PARKWAY CHESTERFIELD, MO 63017	43-1550697	501(C)(3)	734,471.	33,230,	PMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF MONTANA 175 N. 27TH STREET, SUITE 1214 BILLINGS, MT 59101			55,442.	0	0 FMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF NEBRASKA 11926 ARBOR STREET, SUITE 102 OMAHA, NE 68144	47-0671096	501(C)(3)	143,353,	10,366.FMV	PMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF NEW HAMPSHIRE 814 ELM STREET, SUITE 300 MANCHESTER, NH 03101	02-0405369	501(C)(3)	241,894,	5,750.	FMV	TRAVEL, M & E, SUPPLIES	PUNDING FOR OPERATIONS
MAWF OF NEW JERSEY 1347 PERRINEVILLE ROAD MONROE TOWNSHIP, NJ 08831	22-2488495	501(C)(3)	1,632,036.	57,118.	WY	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF NEW MEXICO 144 LOUISANA BLVD NE ALBUQUERQUE NM 87108	85-0347088	501(C)(3)	206,688.	28,107,FMV	FMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF NORTH DAKOTA 1102 43RD STREET SOUTH, SUITE E FARGO, ND 58103	45-0393770	501(C)(3)	70,999,	4,783.	PMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF NORTH TEXAS 6655 DESEO IRVING TX 75039	75-1889666	501(C)(3)	1,395,025.	92,244.	PMV	TRAVEL, M & E,	FUNDING FOR OPERATIONS
MAWF OF NORTHEAST NEW YORK ONE MUSTANG DRIVE COHOES, NY 12047	14-1703503	501(C)(3)	166,264.	19 940. PMV	AW.	TRAVEL, M & E,	FUNDING FOR OPERATIONS

P
σ
-
, ,
00
¥
4
-
10
w
00
~

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAWF OF NORTHERN NEVADA 1575 DELUCCHI LANE RENO, NV 89502	88-0183672	501(C)(3)	140,647.	1,250,	FMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF NORTHERN WEST VIRGINIA 3711 MORGANTOWN INDUSTRIAL PARK MORGANTOWN, WV 26501	55-0694311	501(C)(3)	51,656.	24,697.	PMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF OHIO, KENTUCKY, & INDIANA 2545 FARMERS DRIVE, SUITE 300 COLUMBUS, OH 43235	34-1471131	501(C)(3)	1,642,131.	150,561,	FMV	TRAVEL, M & B, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF OKLAHOMA 5201 NORTH SHARTEL AVENUE OKLAHOMA CITY, OR 73118	73-1176743	501(C)(3)	209,849,	20,002.	PMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF ORANGE COUNTY & INLAND EMPIRE - 14232 RED HILL AVENUE - TUSTIN, CA 92780	33-0036556	501(C)(3)	842,693.	20,971.FMV	PMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF OREGON 2000 SW 1ST AVENUE, SUITE 410 PORTLAND, OR 97201	82-0385049	501(C)(3)	390,349.	102,671,EMV	WW	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF PHILADELPHIA & SUSQUEHANNA VALLEY - 1 VALLEY SQUARE, SUITE 133 - BLUE BELL, PA 19422	22-2755963	501(C)(3)	571,655.	21,316.	RMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF PUERTO RICO 100 GRAN BULEVAR PASEOS, SUITE 112, MSC 476 - SAN JUAN, PUERTO RICO 00926			70,510.	2,435.	PMV	TRAVEL, M & B, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF THE RIO GRANDE VALLEY ONE PARK PLACE, SUITE 405 MCALLEN, TX 78503	74-2850325	501(0)(3)	60 470	VM-1.068.9	AMA!	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS

-	
~	Ì
О	1
T	
α	
_	
	2

$\overline{}$	
V	
O	١
-	1
00	
V	ľ
)
- 1	
ú	5
α	

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAWF OF SACRAMENTO & NORTHEAST CALIFORNIA - 2800 CLUB CENTER DRIVE - SACRAMENTO, CA 95835	68-0027351	501(C)(3)	447,116.	15,298.	FMV	TRAVEL, M & B, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF SAN DIEGO 2440 HOTEL CIRCLE NORTH, SUITE 200 SAN DIEGO, CA 92108	33-0039466	501(C)(3)	435,033,	79,255.	FMV	FRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF SOUTH CAROLINA 225 SOUTH PLEASANTBURG DRIVE, B8 GREENVILLE, SC 29607	57-0786119	S01(C)(3)	287,075.	20,908.	FMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF SOUTH DAKOTA 1400 WEST 17TH STREET SIOUX FALLS, SD 57104	46-0375953	501(C)(3)	58,969.	38,424	PMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF SOUTHERN FLORIDA 4491 S. STATE ROAD 7, SUITE 201 FT. LAUDERDALE, FL 33314	59-2620322	501(C)(3)	930,080,	51,079.	FMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF SOUTHERN NEVADA 5105 S. DURANGO DRIVE, SUITE 100 LAS VEGAS, NV 89113	88-0371088	501(C)(3)	263,687.	10,224.	FMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF SUFFOLK COUNTY 1 COMAC LOOP, SUITE 1A1 RONKONKOMA, NY 11779	11-2666969	501(C)(3)	278,858.	13,449.	FMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF TEXAS GULF COAST & LOUISIANA - 1604 BISSONNET - HOUSTON, TX 77005	76-0116615	501(C)(3)	820,131.	71,886.	ΔMÆ	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF TEXAS PLAINS 411 SOUTH FILLMORE AMARILLO, TX 79101	75-1966883	501(0)(3)	c	TAA ISMA	AME	TRAVEL, M & E,	PROTENTIAL GOD ON THE PROTECTION

	G	
	r	j
	ň	à
í	ñ	

Part II Continuation of Grants and Other Assistance to Governments							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAWF OF TRI-COUNTIES 4222 MARKET STREET, SUITE D VENTURA, CA 93003	77-0098671	501(C)(3)	308,625.	23,185,FMV	٨	TRAVEL, M & B, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF UTAH 771 EAST WINCHESTER MURRAY, UT 84107	74-2392822	501(C)(3)	302,537.	33,647.FMV	٤١	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF VERMONT 100 DORSET STREET, SUITE 14 SOUTH BURLINGTON, VT 05403	03-0323013	501(C)(3)	77,869.	16,934.EMV	ΔΙ	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF WISCONSIN 13195 WEST HAMPTON AVENUE BUTLER, WI 53007	39-1543541	501(C)(3)	370,641.	51,127,FMV	Ŋ	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
MAWF OF WYOMING PO BOX 273 CASPER, WY 82602	83-0276233	501(C)(3)	47,044,	6,265.FM	PMV	TRAVEL, M & E, SUPPLIES	FUNDING FOR OPERATIONS
					1		

Page 2 Schedule I (Form 990) (2011) (f) Description of non-cash assistance 86-0481941 (book, FMV, appraisal, other) Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. (d) Amount of non-cash assistance 39 (c) Amount of cash grant THE FOUNDATION'S CHAPTERS OPERATE SCHOLARSHIPS THE UNDER INDIVIDUAL CHAPTER AGREEMENTS WHICH DEFINE THE TERMS AND CONDITIONS TO AFFILIATED CHAPTERS FOR THE PURPOSE OF GRANTING THE WISHES OF CHILDREN BY ENTERING INTO THE CHAPTER AGREEMENT, THE CHAPTER AGREES TO COMPLY WITH THE POLICIES OF THE FOUNDATION, TO ENSURE COMPLIANCE WITH UNDER WHICH A CHAPTER IS GRANTED THE RIGHTS AND PRIVILEGES OF BEING THAT POLICIES RACH CHAPTER AGREES TO PERMIT THE FOUNDATION'S DESIGNATED (b) Number of THE FOUNDATION PROVIDES GRANTS AND THE DUTIES AND OBLIGATIONS ASSOCIATED WITH MAKE-A-WISH FOUNDATION OF AMERICA recipients Part III can be duplicated if additional space is needed. WITH LIFE-THREATENING MEDICAL CONDITIONS. (a) Type of grant or assistance SCHEDULE I, PART I, LINE 2: Schedule I (Form 990) (2011) AS WELL AS PRIVILEGE. 132102 01-27-12 CHAPTER, Part III

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

Attach to Form 990. See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Department of the Treasury Internal Revenue Service

MAKE-A-WISH FOUNDATION OF AMERICA

Employer identification number 86-0481941

Pa	rt I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,		70.01	
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director. Explain in Part III.			
	Compensation committee Written employment contract	1000		
	Independent compensation consultant X Compensation survey or study	11		
	Form 990 of other organizations X Approval by the board or compensation committee			
		1) 3		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		Х
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Х
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Х
	If "Yes" to any of lines 4a·c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation		-	
	contingent on the revenues of:			
а	The organization?	5a		Х
b	Any related organization?	5b		Х
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		Х
b	Any related organization?	6b		Х
	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments			
	not described in lines 5 and 6? If "Yes," describe in Part III	7		Х
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		Х
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2011

Schedule J (Form 990) 2011

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

86-0481941

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

Nontaxable Total Or Coll. 17. 0. 0. 477 18. 0. 0. 26 19. 0. 0. 19 19. 0. 0. 19 10. 0. 0. 21 10. 0. 0. 28 10. 0. 0. 0. 28 10. 0. 0. 0. 28 10. 0. 0. 0. 28 10. 0. 0. 0. 28 10. 0. 0. 0. 0. 28 10. 0. 0. 0. 0. 28 10. 0. 0. 0. 0. 28 10. 0. 0. 0. 0. 0. 28 10. 0. 0. 0. 0. 0. 0. 28 10. 0. 0. 0. 0. 0. 0. 28 10. 0. 0. 0. 0. 0. 0. 0. 28 10. 0. 0. 0. 0. 0. 0. 0. 0. 28 10. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 28 10. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 28 10. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0			(B) Breakdown of W	W-2 and/or 1099-MISC compensation	SC compensation	(0)	(a)	(E)	(F)
DAVID WILLIAMS (II) 3.65,587, 81,393 0.0, 24,227, 0.0, 0.0, 0.0, 0.0, 0.0, 0.0, 0.0, 0.	(A) Name		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	neurement and other deferred compensation	benefits	(B)(i)-(D)	reported as deferred in prior Form 990
DAVID WILLIAMS (i) 225,500, 0, 0, 17,873, 0, 0, 250 DAVID MULLIALLY (ii) 152,183, 5,407, 0, 0, 11,451, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0,		0	365,587.	81,393.	0	24,237.	0		0.0
DEMONTALLILL (ii) 225,492 22,500 0 0 17,873 0 0 20 DEMONTALLILL (iii) 152,183 5,407 0 0 11,461 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 DAVID WILLIAMS	(1)	0	0	.0	.0	.0	0	0
DRUDI MOLVHILL (I) 152,183, 5,407, 0, 0, 11,461, 0, 0, 150 DEPORAH TROMESONM (II) 1,41,784, 8,860, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0		0	226,492.	22,500.	0		.0		0
DEBORNH TECMPSONN (I) 152,183, 5,407, 0, 0, 11,461, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0,	2 DAVID MULVIHILL	(E)	0	0	0	0	0	0	0
DEMORAH TECKNESON (II) 174,784, 8,860, 0, 0, 0, 0, 0, 14,784, 18,860, 0, 0, 0, 0, 0, 0, 0, 14,784, 18,860, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0		(0)	152,183,	5,407.		- 4	0	169,051	0
PAUE ALLVIN (I) 174,794, 96.0 9,860, 0.0 6,420, 0.0 0.0 139,420, 0.0 139,860, 0.0 0.0 <th< td=""><td>3 DEBORAH THOMPSON</td><td>€</td><td>0</td><td>.0</td><td>0</td><td>.0</td><td>.0</td><td>0</td><td>0</td></th<>	3 DEBORAH THOMPSON	€	0	.0	0	.0	.0	0	0
PAUL ALLYIN (I) 184,840, 17,700, 0 0 0 0 0 23 RATHLEREN FORSHEY (I) 184,840, 17,700, 0 16,176, 0 </td <td></td> <td>(9)</td> <td>174,784.</td> <td>8,860.</td> <td></td> <td>8,420.</td> <td>0</td> <td>192,064.</td> <td>0</td>		(9)	174,784.	8,860.		8,420.	0	192,064.	0
KANHLERN PORSHEY (II) 184,940, 17,700, 0. 16,176, 0. 21 KONTILERN PORSHEY (II) 233,970, 23,700, 0. </td <td>4 PAUL ALLVIN</td> <td>(E)</td> <td>0</td> <td>.0</td> <td>0</td> <td>.0</td> <td>0</td> <td>0</td> <td>0</td>	4 PAUL ALLVIN	(E)	0	.0	0	.0	0	0	0
KATHLEEN PORSHEY (f) 0		0	184,840.	17,700.	0	16,176.	0		0
KURT KROEMER (I) 232,970, 23,700, 0. 0. 23,436, 0. 0. 23,436, 0. 0. 28 ELIZABETH LABORDE (I) 230,648, 22,500, 0. 0. 11,602, 0. 0. <td< td=""><td>5 KATHLEEN FORSHEY</td><td>(E)</td><td>0</td><td>0</td><td>.0</td><td>0</td><td>0</td><td></td><td>0</td></td<>	5 KATHLEEN FORSHEY	(E)	0	0	.0	0	0		0
KURT KROEMER (ii) 0.		(0)	232,970.	23,	0		0	280,106,	0.
ELIZABETH LABORDE (1) 230,648. 22,500. 0. 11,602. 0. 20 CHIZABETH LABORDE (1) 20,60. 0. 11,602. 0. 0. 20 (1) 20,0. 0. 0. 0. 0. 0. 0. 0. (1) 0. </td <td>6 KURT KROEMBR</td> <td>E</td> <td>.0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td>	6 KURT KROEMBR	E	.0	0	0	0	0	0	0
ELIZABETH LABORDE (ii) 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0,		(1)	230,648.	22,500.	0		0	264,750	0
	7 ELIZABETH LABORDE	(E)	*0	*0		0	0	0	0
		(1)							
	8	(ii)							
		(3)							
	6	(ii)							
(ii) (iii) (0							
	10	(ii)							
		(0)							
	11	(ii)							
		(i)							
	12	(E)							
		(0)							
	13	(ii)							
		(9)							
	14	(E)							
(0)		(3)							
(0)	15	(1)							
		<u>e</u>							
7) 1 - 1-1 1-2	16	(ii)							
									1,100

SCHEDULE M (Form 990)

Noncash Contributions

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

MAKE-A-WISH FOUNDATION OF AMERICA

Employer identification number

86-0481941

Pa	rt I Types of Property							
		(a) Check if applicable	(b) Number of contributions or Items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	Method of c noncash contrib	determi		ts
1	Art - Works of art							
2	Art - Historical treasures							
3	Art - Fractional interests		a					
4	Books and publications							
5	Clothing and household goods				d.			
6	Cars and other vehicles							
7	Boats and planes	-						
8	Intellectual property	1	7					
9	Securities - Publicly traded	х	13	39,165.	AVERAGE MARKET	VALUE		
10	Securities - Closely held stock							
11	Securities · Partnership, LLC, or							
• •	trust interests							
12	Securities - Miscellaneous							
13	Qualified conservation contribution -	57						
	Historic structures							
14	Qualified conservation contribution - Other							
15	Real estate - Residential							
16	Real estate - Commercial							
17								
17 18	Real estate - Other							
19	Collectibles					-		
20	Food inventory							
21 22	Taxidermy							
	Historical artifacts							_
23	Scientific specimens					_		
24	Archeological artifacts Other OTHER: AIRLIN	x	1,547	1,802,879.	RESALE VALUE			
25 26	Other OTHER: GIFT C	X	3,226		RESALE VALUE	-	_	
26	Out to	X	35		RESALE VALUE		_	_
27		X	10		RESALE VALUE	_		
28	0.1101				RESAUE VALUE			_
29	Number of Forms 8283 received by the organ							
	for which the organization completed Form 82	:00, Fait IV, I	DOLIGO ACKLIOMIGA	Jernent			Vac	No
20-	Division also constituting and also constituting and also also	و المراد والرواد و و و و و و و و و و و و و و و و و		antani in Dant I limaa 1 00 th	-		Yes	INC
ova	During the year, did the organization receive b							
	at least three years from the date of the initial			•		00		x
	the entire holding period?			*************		30a	-	^
	If "Yes," describe the arrangement in Part II.	ar a Barri Ala a Arri	and an all and a second accordance	-6	Alama0	0.1	x	
31	Does the organization have a gift acceptance				utions?	31	A	_
52a	Does the organization hire or use third parties		•			1		
_	contributions?					32a	Х	
	If "Yes," describe in Part II.							
33	If the organization did not report an amount in	column (c) f	or a type of proper	ty for which column (a) is ch	ecked,			
	describe in Part II.							

Supplemental Information. Complete this part to provide the information rethe organization is reporting in Part I, column (b), the number of contributions, the number complete this part for any additional information.	quired by Part I, lines 30b, 32b, and 33, and whether umber of items received, or a combination of both.
PART I, OTHER TYPES OF PROPERTY:	
OTHER: COMPUTERS	
(A) CHECK IF APPLICABLE = X	
(B) NUMBER OF CONTRIBUTORS = 2	
(C) REVENUE REPORTED ON FORM 990, PART VIII \$ 41617.	
(D) METHOD OF DETERMINING REVENUE: RESALE VALUE	
OTHER: TOYS	
(A) CHECK IF APPLICABLE = X	
(B) NUMBER OF CONTRIBUTORS = 1992	
(C) REVENUE REPORTED ON FORM 990, PART VIII \$ 35691.	
(D) METHOD OF DETERMINING REVENUE: RESALE VALUE	
OTHER: SPORTING TICKETS	
(A) CHECK IF APPLICABLE = X	
(B) NUMBER OF CONTRIBUTORS = 284	
(C) REVENUE REPORTED ON FORM 990, PART VIII \$ 28521.	
(D) METHOD OF DETERMINING REVENUE: RESALE VALUE	
OTHER: LODGING	
(A) CHECK IF APPLICABLE = X	
(B) NUMBER OF CONTRIBUTORS = 502000	
(C) REVENUE REPORTED ON FORM 990, PART VIII \$ 26097.	
(D) METHOD OF DETERMINING REVENUE: RESALE VALUE	
OTHER: TRAVEL	
(A) CHECK IF APPLICABLE = X 132142 01-23-12	Schedule M (Form 990) (2011)

Supplemental Information. Complete this part to provide the information required by Part II the organization is reporting in Part I, column (b), the number of contributions, the number of ite Also complete this part for any additional information.	art I, lines 30b, 32b, and 33, and whether the received, or a combination of both.
(B) NUMBER OF CONTRIBUTORS = 10	
(C) REVENUE REPORTED ON FORM 990, PART VIII \$ 9398.	
(D) METHOD OF DETERMINING REVENUE: RESALE VALUE	
OTHER: PET GOODS	
(A) CHECK IF APPLICABLE = X	
(B) NUMBER OF CONTRIBUTORS = 8	
(C) REVENUE REPORTED ON FORM 990, PART VIII \$ 6203.	
(D) METHOD OF DETERMINING REVENUE: RESALE VALUE	
SCHEDULE M, PART I, COLUMN (B): THE ORGANIZATION IS REPORTING IN	
COLUMN (B) A COMBINATION OF BOTH THE NUMBER OF CONTRIBUTIONS AND THE	
NUMBER OF ITEMS RECEIVED	
SCHEDULE M, LINE 32B: THE FOUNDATION USES THE SERVICES OF A THIRD	
PARTY STOCK BROKER TO SELL DONATED SECURITIES	
132142 01-23-12	Schedule M (Form 990) (2011

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Name of the organization

MAKE-A-WISH FOUNDATION OF AMERICA

Employer identification number 86-0481941

FORM 990, PART I, LINE 1 THE MAKE-A-WISH FOUNDATION'S MISSION IS TO GRANT THE WISHES OF CHILDREN WITH LIFE-THREATENING MEDICAL CONDITIONS TO ENRICH THE HUMAN EXPERIENCE WITH HOPE, STRENGTH AND JOY. FORM 990, PART III, LINE 1 THE MAKE-A-WISH FOUNDATION IS THE LARGEST WISH-GRANTING ORGANIZATION IN THE WORLD, ITS MISSION IS TO GRANT THE WISHES OF CHILDREN WITH LIFE-THREATENING MEDICAL CONDITIONS TO ENRICH THE HUMAN EXPERIENCE WITH HOPE, STRENGTH AND JOY, THE FOUNDATION'S WISH-GRANTING EFFORTS CREATE A LIFE-CHANGING IMPACT FOR THE CHILDREN WHO ARE GRANTED A WISH. AS WELL AS THEIR FRIENDS AND FAMILIES, REFERRAL SOURCES, DONORS, SPONSORS AND EVEN ENTIRE COMMUNITIES. FOUNDED IN 1980 WHEN A GROUP OF CARING VOLUNTEERS HELPED A BOY FULFILL HIS DREAM OF BECOMING A POLICE OFFICER THE FOUNDATION NOW HAS GRANTED MORE THAN 226,000 WISHES TO CHILDREN IN THE UNITED STATES AND ITS TERRITORIES. ALTHOUGH IT HAS BECOME ONE OF THE WORLD'S MOST WELL-KNOWN CHARITIES, THE MAKE-A-WISH FOUNDATION HAS MAINTAINED THE GRASSROOTS FULFILLMENT OF ITS MISSION. A NETWORK OF NEARLY 25,000 VOLUNTEERS ENABLES THE FOUNDATION TO SERVE CHILDREN WITH LIFE-THREATENING MEDICAL CONDITIONS. VOLUNTEERS WORK AS WISH GRANTERS FUNDRAISERS, SPECIAL EVENTS ASSISTANTS, LANGUAGE INTERPRETERS AND IN NUMEROUS OTHER CAPACITIES. THE MAKE-A-WISH FOUNDATION FINANCES ITS WORK THROUGH INDIVIDUAL CONTRIBUTIONS CORPORATE DONATIONS FOUNDATION GRANTS AND PLANNED GIFTS, IT RECEIVES NO FEDERAL, STATE OR LOCAL GOVERNMENT FUNDING. WISHES ARE GRANTED REGARDLESS OF THE CHILD'S RACE LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990 or 990-EZ) (2011)

46

Employer Identification number Name of the organization MAKE-A-WISH FOUNDATION OF AMERICA 86-0481941 SOCIOECONOMIC STATUS, RELIGIOUS BELIEFS OR ANY OTHER DEMOGRAPHIC CATEGORY, REFERRALS FOR WISHES COME FROM CHILDREN'S PARENTS OR GUARDIANS, MEMBERS OF THE MEDICAL COMMUNITY AND THE CHILDREN THEMSELVES. WHEN A WISH TEAM FIRST VISITS A CHILD, THE VOLUNTEERS START WITH ONE SIMPLE QUESTION: "IF YOU COULD HAVE ONE WISH, WHAT WOULD IT BE?" WISHES TYPICALLY FALL INTO ONE OF FOUR CATEGORIES: "I WISH TO GO..." "I WISH TO MEET..." "I WISH TO BE..." OR "I WISH TO HAVE..." GRANTING A WISH CREATES A MAGICAL MOMENT FOR SERIOUSLY ILL CHILDREN AT A TIME WHEN THEY NEED JOY THE MOST. THE FOUNDATION MAKES EVERY EFFORT TO INCLUDE IMMEDIATE FAMILY IN THE CHILD'S WISH BECAUSE WATCHING A DREAM COME TRUE CREATES HOPE, STRENGTH AND JOY FOR EVERYONE INVOLVED IN THE WISH EXPERIENCE. THE FOUNDATION IS DEDICATED TO MAKING EVERY ELIGIBLE CHILD'S WISH COME TRUE. FOR MORE INFORMATION ABOUT THE MAKE-A-WISH FOUNDATION CALL 1-800-722-WISH (9474) OR VISIT WISH.ORG. FORM 990, PART VI, SECTION B, LINE 11: THE FOUNDATION'S BOARD OF DIRECTORS HAS DELEGATED THE PRIMARY REVIEW OF THE FORM 990 TO ITS AUDIT AND FINANCE COMMITTEE ("AFC"), THE FOUNDATION'S CHIEF FINANCIAL OFFICER WORKED CLOSELY WITH THE FOUNDATION'S OUTSIDE ACCOUNTING FIRM TO PREPARE AND ENSURE THE ACCURACY OF THE FORM 990. THE AFC HAS THE RIGHT TO MAKE INQUIRIES OF ANY PERSONNEL INVOLVED IN THE PREPARATION PROCESS OF THE FORM 990, INCLUDING THE CHIEF TALENT OFFICER AND MEMBERS OF THE SENIOR LEADERSHIP TEAM. THE AFC ALSO MET WITH THE OUTSIDE ACCOUNTING FIRM HIRED TO PREPARE THE FORM 990. EACH MEMBER OF THE BOARD OF DIRECTORS WAS PROVIDED WITH A COMPLETE COPY OF THE FORM 990 PRIOR TO FILING WITH THE INTERNAL REVENUE SERVICE.

FORM 990, PART VI SECTION B LINE 12C: THE FOUNDATION ADOPTED A

Name of the organization MAKE-A-WISH FOUNDATION OF AMERICA	Employer identification number 86-0481941
"STATEMENT OF VALUES, CODE OF ETHICS AND CONFLICT OF INTEREST POLICY" IN	
2004 WITH WHICH ALL OFFICERS, DIRECTORS, EMPLOYEES AND VOLUNTEERS ARE	
REQUIRED TO COMPLY AND ACKNOWLEDGE BY SIGNING, UPON THEIR INITIAL	
INVOLVEMENT WITH THE FOUNDATION AND ANNUALLY THEREAFTER, AN "ANNUAL	
CONFLICT OF INTEREST AND ETHICS ASSURANCE STATEMENT' (THE "COI STATEMENT").	
EFFECTIVE JULY 2009, THE COI STATEMENT WAS EXPANDED TO INCLUDE AN ADDENDUM	
IN WHICH OFFICERS, DIRECTORS AND KEY EMPLOYEES ARE REQUIRED TO DISCLOSE THE	
EXISTENCE OF ANY FAMILY AND/OR BUSINESS RELATIONSHIPS THEY MAY HAVE WITH	
OTHER OFFICERS, DIRECTORS OR KEY EMPLOYEES OF THE FOUNDATION, THE SECRETARY	
OF THE BOARD IS CHARGED WITH ENSURING THE COI STATEMENT AND ADDENDUM ARE	
SIGNED EACH YEAR BY DIRECTORS, WHILE THE FOUNDATION'S HUMAN RESOURCES	
DEPARTMENT IS CHARGED WITH ENSURING THOSE DOCUMENTS ARE SIGNED BY OFFICERS	
AND KEY EMPLOYEES. IF ANY COVERED PERSON DISCLOSES A POTENTIAL OR ACTUAL	
CONFLICT, THE FOLLOWING PROCEDURE IS FOLLOWED: (1) THE CONFLICTING INTEREST	
IS FULLY DISCLOSED TO THE BOARD; (2) THE COVERED PERSON RESPONDS TO ANY	
FACTUAL QUESTIONS FROM THE BOARD RELATED TO THE DISCLOSED CONFLICT; AND (3)	
THE BOARD, WITHOUT THE COVERED PERSON, DISCUSSES THE CONFLICT AND APPROVES	
OR DISAPPROVES THE PROPOSED TRANSACTION.	
FORM 990, PART VI, SECTION B, LINE 15: THE TOTAL COMPENSATION (INCLUDING	
BASE SALARY, BENEFITS AND INCENTIVE PAYMENTS) OF THE FOUNDATION'S CEO.	
OFFICERS AND KEY EMPLOYEES FOR 2011 WAS REVIEWED AND APPROVED BY THE BOARD	
OF DIRECTORS, WHICH IS COMPRISED SOLELY OF INDEPENDENT DIRECTORS NONE	
OF WHOM HAD A CONFLICT OF INTEREST WITH RESPECT TO THE PROPOSED	
COMPENSATION ARRANGEMENTS. THE COMPENSATION REVIEW /APPROVAL PROCESS	
INCLUDED SUBSTANTIAL INPUT FROM THE FOUNDATION'S COMPENSATION AND	
MANAGEMENT DEVELOPMENT COMMITTEE AND EXECUTIVE COMMITTEE (COLLECTIVELY,	
THE "COMMITTEES") AS WELL AS AN INDEPENDENT COMPENSATION AND BENEFITS	

Employer identification number Name of the organization 86-0481941 MAKE-A-WISH FOUNDATION OF AMERICA SPECIALIST ("INDEPENDENT EXPERT") RETAINED TO ADVISE THE FOUNDATION IN SUCH MATTERS. AMONG OTHER THINGS, THE COMMITTEES AND THE INDEPENDENT EXPERT REVIEWED APPROPRIATE COMPARABILITY INFORMATION REGARDING THE COMPENSATION PAID BY OTHER SIMILARLY SITUATED NONPROFIT ORGANIZATIONS TO THEIR CEOS AND TOP MANAGEMENT OFFICIALS TO ENSURE THAT THE COMPENSATION PROPOSED FOR THE CORRESPONDING EXECUTIVE AT THE FOUNDATION WAS REASONABLE AND APPROPRIATE BASED ON COMPARABLE MARKET DATA. THE FOUNDATION'S CONTEMPORANEOUS RECORDS INCLUDE (1) THE TERMS OF THE COMPENSATION ARRANGEMENTS (INCLUDING THE DATES THEY WERE APPROVED), (2) THE NAMES OF BOARD/COMMITTEE MEMBERS WHO WERE PRESENT DURING THE DISCUSSIONS AND WHO VOTED ON THE ARRANGEMENTS, AND (3) A DESCRIPTION OF THE COMPARABILITY DATA RELIED UPON BY THE FOUNDATION BEFORE THE COMPENSATION ARRANGEMENTS WERE APPROVED. FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990: AL, AK, AZ, AR, CA, CO, CT, DC, FL, GA, HI, IL, IN, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, NV, NH NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, TN, TX, UT, VA, WA, WV, WI FORM 990, PART VI, SECTION C, LINE 19: ALTHOUGH FEDERAL TAX LAWS DO NOT MANDATE THAT AN ORGANIZATION'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS BE MADE AVAILABLE FOR PUBLIC INSPECTION, THE FOUNDATION POSTS ITS ANNUAL REPORT, COMBINED FINANCIAL STATEMENTS, CONSOLIDATED FINANCIAL STATEMENTS AND FORM 990 ON ITS WEB SITE (HTTP //WISH.ORG/ABOUT/MANAGING OUR FUNDS) AND ALSO MAKES SUCH DOCUMENTS AVAILABLE TO MEMBERS OF THE PUBLIC UPON REQUEST FORM 990, PART VI, LINE 10B

THE FOUNDATION'S CHAPTERS OPERATE UNDER INDIVIDUAL CHAPTER AGREEMENTS

Name of the organization MAKE-A-WISH FOUNDATION OF AMERICA		Employer identification number 86-0481941
WHICH DEFINE THE TERMS AND CONDITIONS UNDER WHICH A CHA	PTER IS GRANTED	
THE RIGHTS AND PRIVILEGES OF BEING A CHAPTER, AS WELL A	S THE DUTIES AND	
OBLIGATIONS ASSOCIATED WITH THAT PRIVILEGE, BY ENTERING	INTO THE	
CHAPTER AGREEMENT, THE CHAPTER AGREES TO COMPLY WITH,	AND BE BOUND BY,	
THE TERMS OF THE CHAPTER AGREEMENT, THE FOUNDATION'S BY	LAWS AND THE	
POLICIES OF THE FOUNDATION, INCLUDING BUT NOT LIMITED T	O THE "GOVERNING	
POLICIES, PERFORMANCE STANDARDS AND GUIDELINES" ("POLIC	IES"), THE	
LATEST REVISION OF WHICH IS DATED APRIL 2012, TO ENSURE	COMPLIANCE WITH	
THE POLICIES, EACH CHAPTER AGREES TO PERMIT THE FOUNDAT	ION'S	
DESIGNATED REPRESENTATIVES TO INSPECT THE CHAPTER'S BOO	KS AND RECORDS	
AND TO INTERVIEW CHAPTER'S DIRECTORS, OFFICERS, EMPLOYE	ES AND	
VOLUNTEERS AT ANY REASONABLE TIME AND UPON REASONABLE N	OTICE, IN	
ADDITION, THE FOUNDATION'S COMPLIANCE TEAM VISITS ALL C	HAPTERS ON A	
ROTATING BASIS TO FURTHER ENSURE COMPLIANCE WITH THE PO	LICIES.	
FORM 990, PART XI, LINE 5, CHANGES IN NET ASSETS:		
NET UNREALIZED GAINS ON INVESTMENTS:	601,938.	
CHANGE IN VALUE OF SPLIT INTEREST AGREEMENTS	-61,175.	
ROUNDING	4.,	
TOTAL TO FORM 990, PART XI, LINE 5	540,767.	

Department of the Treasury Internal Revenue Service SCHEDULE R (Form 990)

Name of the organization

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

▶ Attach to Form 990.

MAKE-A-WISH FOUNDATION OF AMERICA

2011 Open to Public Inspection

OMB No. 1545-0047

➤ See separate instructions.

Employer identification number 86-0481941

(g) Section 512(b)(13) å controlled entity? Direct controlling Yes × M entity Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) Ξ Direct controlling entity End-of-year assets MAWF MAMF status (if section **©** 170(B)(1)(A) Public charity 170(B)(1)(A) 501(c)(3)) INE 7: INE 7: Total income Exempt Code 包 section 501(C)(3) 501(C)(3) Ð Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) Legal domicile (state or Legal domicile (state or foreign country) foreign country) NEVADA PEXAS Primary activity Primary activity 9 WISH GRANTING VISH GRANTING -88 - 0183672- 75-1966883 Name, address, and EIN Name, address, and EIN of related organization of disregarded entity MAWF OF NORTHERN NEVADA MAWF OF TEXAS PLAINS AMARILLO, TX 79101 SPARKS, NY 89431 411 S FILLMORE ST 910 PYRAMID WAY Part Part II

132161 01-23-12 LHA

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2011

Schedule R (Form 990) 2011 MAKE-A-WISH FOUNDATION OF AMERICA

PartIII

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

Page 2

86-0481941

Percentage ownership General or Percentage managing ownership Schedule R (Form 990) 2011 Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) 3 Ξ Code V-UBI General of Pe amount in box parner? 20 of Schedule K-1 (Form 1065) Yes/No 9 Share of end-of-year assets \equiv Share of total income ate allocations? Disproportion-Yes No E Type of entity (C corp, S corp, or trust) Share of end-of-year assets (e) <u>(6)</u> Direct controlling entity Share of total income Ð Legal domicile (state or foreign country) (related, unrelated, excluded from tax under sections 512-514) Predominant income (C) **e** 52 Primary activity Direct controlling entity 9 Ð (c)
Legal
domicile
(state or
foreign
country) Primary activity **(**p Name, address, and EIN of related organization Name, address, and EIN of related organization <u>(a</u> 132162 01-23-12 Part IV

Page 3

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.				Yes	o No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	ons with one or more re	elated organizations listed in Parts	II-IV?		
a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity	^			1a	×
b Gift, grant, or capital contribution to related organization(s)				Th X	
(8)				10	×
d Loans or loan quarantees to or for related organization(s)				P	×
e Loans or loan guarantees by related organization(s)				16	×
f Sale of assets to related organization(s)			***************************************	14	×
g Purchase of assets from related organization(s)				19	×
Exchange of assets with related organization(s)				th.	×
i Lease of facilities, equipment, or other assets to related organization(s)				=	×
i Lease of facilities. equipment. or other assets from related organization(s)				÷	×
k Performance of services or membership or fundraising solicitations for related organization(s)	rganization(s)	化克克克 化克克克 化二甲基苯甲基苯甲基苯甲基甲基苯甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲		*	×
Performance of services or membership or fundraising solicitations by related organization(s)	ganization(s)			=	×
m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	ation(s)			-Tm	×
n Sharing of paid employees with related organization(s)				4	×
Opinch Incomons for in the solution of principles of the principle				Ç.	×
o neimborsement paid to related organization(s) for expenses				2	-
p Reimbursement paid by related organization(s) for expenses.				40	×
 q Other transfer of cash or property to related organization(s) 				10	×
r Other transfer of cash or property from related organization(s)				. 1r X	
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.	n who must complete t	his line, including covered relations	ships and transaction thresholds.		
(a) Name of other organization	(b) Transaction type (a-r)	(c) Amount involved	(d) Method of determining amount involved		
(1) MAKE-A-WISH FOUNDATION OF NORTHERN NEVADA	Д	141,897.PER AG	AGREEMENT		
(2)					
(3)					
(4)					
(5)					1
(9)					
132163 01-23-12	53		Schedule	Schedule R (Form 990) 2011	30) 2011

8868

(Rev. January 2012)

Department of the Treasury Internal Revenue Service

Application for Extension of Time To File an Exempt Organization Return

▶ File a separate application for each return.

OMB No. 1545-1709

	levenue Service						
• If you	are filing for a	n Automatic 3-Month Extension,	complete	only Part I and check this box			
• If you	are filing for a	n Additional (Not Automatic) 3-M	onth Exter	ision, complete only Part II (on page	2 of this	form).	
				automatic 3-month extension on a pr			
a corpo	oration require o request an e for Transfers	i to file Form 990-T), or an addition xtension of time to file any of the Associated With Certain Persona	ial (not auti forms liste Il Benefit (u need a 3-month automatic extension matic) 3-month extension of time. You like the exception of the excepti	ou can e on of Fo ie IRS I	lectronically rm 8870, li n paper fo	y file Form nformation ormat (see
				bmit original (no copies needed).			
A corp	oration required	ed to file Form 990-T and reque	sting an a	utomatic 6-month extension—check			. ▶ 🗆
			ilps, REMIC	Cs, and trusts must use Form 7004 to	request	an extensi	on of time
to file li	ncome tax retu	rns.			M .1		4 41
-	131			Enter filer's iden			
Type o	or	exempt organization or other filer, see in	nstructions.	Employer		on number (env) or
print	rint Make-A-Wish Foundation of America Number, street, and room or suite no. If a P.O. box, see instructions. Social security					481941	
File by th	10		ox, see mstr		HLY HUHHL	Del foots	
due date filing you		4th Street, Suite 400 or post office, state, and ZIP code. Fo	r o forolan o	ddrana saa lastructions			
return. Se	66	Arizona 85016	a loreigh a	daless, see mandeman			
Instructio		110					
Enter th	he Return code	for the return that this application	is for (flle a	separate application for each return)	4 4		0 1
Applic Is For			Return Code	Application Is For			Return Code
Form	990		01	Form 990-T (corporation)			07
_	990-BL		02	Form 1041-A			08
	990-EZ		01	Form 4720			09
Form 9	990-PF		04	Form 5227			10
Form !	990-T (sec. 40	(a) or 408(a) trust)	05	Form 6069			11
		er than above)	06	Form 8870		- 4	12
		care of Paul R. Mehlhorn, Chief					
If theIf this	organization d	oes not have an office or place of b Return, enter the organization's fou	usiness in ir digit Gro	AX No. ► 602-279-0855 the United States, check this box . up Exemption Number (GEN) t of the group, check this box		If this	is
		neck this box		tor the group, check this box		and alla	ICH
1	I request an au until Ap for the organiz	tomatic 3-month (6 months for a co II 15 , 20 13 , to file the exer ation's return for:	orporation i	required to file Form 990-T) extension ration return for the organization nam		e. The exter	nsion is
2	and the first of the same of			11 , and ending August eck reason: ☐ Initial return ☐ Fine		20	12
)-T. 4720	or 6069, enter the tentative tax, less a	nv		
1	nonrefundable	credits. See instructions.			3a	\$	
		ion is for Form 990-PF, 990-T, a ayments made. Include any prior y		069, enter any refundable credits a yment allowed as a credit.	nd 3b	\$	
c	Balance due.		e your pay	ment with this form, if required, by us		1	
0		to make an electropic fund withdrawel			0.50.6	1 T	A